

WEBVTT

1 "Brandy Allen" (3978936832)

00:00:00.000 --> 00:00:12.509

1 o'clock, so let's go ahead and get started. There is a lot of material to cover in this presentation. I'm going to start by introducing myself.

2 "Brandy Allen" (3978936832)

00:00:12.509 --> 00:00:18.179

Uh, my name is brandy Allen I am a positive supports consultant lead.

3 "Brandy Allen" (3978936832)

00:00:18.179 --> 00:00:32.640

Uh, for in the North region of this state, I actually work out of the kirkstall regional office. Um, I've been with the event for 2 years. Now, today, as we go through this training.

4 "Brandy Allen" (3978936832)

00:00:32.640 --> 00:00:43.075

It will be interactive however, most of our interaction will be through the chat box. Um, so hopefully everybody is familiar with how to use the chat box.

5 "Brandy Allen" (3978936832)

00:00:43.345 --> 00:00:52.525

If you look on the right side of your screen, you should see the word chat and it has a little button next to it.

6 "Brandy Allen" (3978936832)

00:00:52.665 --> 00:01:07.575

Little either forward facing triangle or downward facing triangle if it's facing downward, then your chat box is open and you should be ready to go and share with us. I would ask those of you who are on today.

7 "Brandy Allen" (3978936832)

00:01:07.575 --> 00:01:08.775

Could you share.

8 "Brandy Allen" (3978936832)

00:01:09.150 --> 00:01:15.060

Uh, your name where you are from what agency you're with.

9 "Brandy Allen" (3978936832)

00:01:15.060 --> 00:01:19.200

Um, and then we will get started.

10 "Brandy Allen" (3978936832)

00:01:19.200 --> 00:01:28.050

Into the class here pretty quick. I just like to see what kind of audience I have before we get started.

11 "Brandy Allen" (3978936832)

00:01:28.050 --> 00:01:41.460

So, if you don't mind, just putting your name on what agency or organization that you're with, and even if you want to put your role within that organization, that would be great. Just drop that in the chat box. For me.

12 "Brandy Allen" (3978936832)

00:01:47.605 --> 00:01:58.945

And I will tell you that there is usually a bit of a lag when I ask you to put things in the chat box. On my end before I can see it. There are a few slides that I will type on.

13 "Brandy Allen" (3978936832)

00:01:58.975 --> 00:02:04.495

And you will notice that there is a little bit of a lag before you're able to see what I type as well.

14 "Brandy Allen" (3978936832)

00:02:12.090 --> 00:02:17.790

All right, let's see, here I've got Nancy from Northwest community services.

15 "Brandy Allen" (3978936832)

00:02:17.790 --> 00:02:26.280

I'm going to miss pronounce your name. Kian is with Missouri mentors in RN.

16 "Brandy Allen" (3978936832)

00:02:26.280 --> 00:02:35.280

Sarah was center for human services. She's an supervisor.

17 "Brandy Allen" (3978936832)

00:02:35.280 --> 00:02:42.840

We've got Robert who goes by Bob with department of social services with legal services.

18 "Brandy Allen" (3978936832)

00:02:42.840 --> 00:02:51.930

And Megan, you're up in my area Courtney is with center for human services a service coordinator.

19 "Brandy Allen" (3978936832)

00:02:51.930 --> 00:02:59.460

We've got Tammy, um, a rec therapist. Welcome everybody.

20 "Brandy Allen" (3978936832)

00:02:59.460 --> 00:03:06.870

Dana is lead admin support at Northwest Missouri side.

21 "Brandy Allen" (3978936832)

00:03:06.870 --> 00:03:13.770

Dana admin support assistant at Northwest Missouri site. Awesome.

22 "Brandy Allen" (3978936832)

00:03:13.770 --> 00:03:17.940

Bringing from.

23 "Brandy Allen" (3978936832)

00:03:17.940 --> 00:03:25.410

Welcome asleep center for human services. Another service coordinator.

24 "Brandy Allen" (3978936832)

00:03:25.410 --> 00:03:31.320

sharece, um, there are no for this class.

25 "Brandy Allen" (3978936832)

00:03:34.560 --> 00:03:46.465

Tammy, just to let, you know, well, welcome. Everybody it looks like we have a good mix of a crowd here today. So, I hope that you find the information we go over in today's training very useful.

26 "Brandy Allen" (3978936832)

00:03:47.455 --> 00:03:54.535

It is going to be based on the positive behavior, support curriculum tools of choice. That's why it's called.

27 "Brandy Allen" (3978936832)

00:03:54.560 --> 00:03:56.460

Tools for everyone.

28 "Brandy Allen" (3978936832)

00:03:57.085 --> 00:04:09.145

As I mentioned earlier, we will be interacting through that chat box throughout today's training. So please feel free to keep that open and actively participate.

29 "Brandy Allen" (3978936832)

00:04:09.985 --> 00:04:16.435

You also may want to grab some paper to take any notes or to work on any of the practice activities that we'll be doing a little.

30 "Brandy Allen" (3978936832)

00:04:16.460 --> 00:04:17.580

Later on.

31 "Brandy Allen" (3978936832)

00:04:19.375 --> 00:04:32.935

So, in today's session, we're going to be talking about positive behavior, supports what they are. Those are universal strategies. We're going to go over that in just a 2nd, on the next slide.

32 "Brandy Allen" (3978936832)

00:04:33.265 --> 00:04:37.555

We're going to be talking about some fundamental facts about behavior and how.

33 "Brandy Allen" (3978936832)

00:04:37.580 --> 00:04:45.509

How to categorize behavior into 4 different types and how that can really help us target those behaviors for change.

34 "Brandy Allen" (3978936832)  
00:04:45.509 --> 00:04:48.899  
We're also going to be talking about Co version.

35 "Brandy Allen" (3978936832)  
00:04:48.899 --> 00:04:55.169  
And punishment, and what the effects are, when we use coercion and punishment.

36 "Brandy Allen" (3978936832)  
00:04:55.169 --> 00:05:06.234  
Why we should also try to avoid using them, we're going to go in detail over the 10 examples of coercion that we should try to avoid, but we all use,

37 "Brandy Allen" (3978936832)  
00:05:06.714 --> 00:05:15.144  
and we're going to talk about how to improve interactions and improve behaviors using these positive behavior support strategy.

38 "Brandy Allen" (3978936832)  
00:05:15.169 --> 00:05:19.439  
Is.

39 "Brandy Allen" (3978936832)  
00:05:19.439 --> 00:05:25.679  
So, let's talk a little bit about positive behavior support and what that is.

40 "Brandy Allen" (3978936832)  
00:05:25.914 --> 00:05:33.264  
There have been behavior analysts since the 940 studying behavior, the science of behavior,

41 "Brandy Allen" (3978936832)  
00:05:33.264 --> 00:05:45.654  
and there have been hundreds of thousands of studies that have been done on the different principles and techniques and programs that can be used in all the types of environments. types of environments

42 "Brandy Allen" (3978936832)  
00:05:45.679 --> 00:05:58.709  
Schools training curriculums homes and basically what that is shown us is that we have a positive behavior support.

43 "Brandy Allen" (3978936832)  
00:05:58.709 --> 00:06:06.329  
System that is based off of the public health model to structure how we manage behaviors.

44 "Brandy Allen" (3978936832)

00:06:06.329 --> 00:06:15.389

Positive behavior support or PBS actually means that we are increasing the quality of life through the science of behavior.

45 "Brandy Allen" (3978936832)

00:06:15.389 --> 00:06:22.139

And the way that we do that is we use this triangle of intervention, um.

46 "Brandy Allen" (3978936832)

00:06:22.139 --> 00:06:30.474

To show the types of positive behavior support that we can offer to meet individuals at their different level of need.

47 "Brandy Allen" (3978936832)

00:06:31.314 --> 00:06:42.054

If we talk about this bottom green base of the triangle, we're talking about the universal strategies that support quality of life for the.

48 "Brandy Allen" (3978936832)

00:06:42.139 --> 00:06:52.274

Entire population, these are those techniques that you can use with anyone and everyone to increase their quality of life in a healthy population.

49 "Brandy Allen" (3978936832)

00:06:52.544 --> 00:06:59.924

80 to 90% of people will only need these universal strategies to have a high quality of life. life

50 "Brandy Allen" (3978936832)

00:07:01.104 --> 00:07:04.284

Now, if we move up to the middle of the triangle,

51 "Brandy Allen" (3978936832)

00:07:04.284 --> 00:07:19.164

this yellow section that represents the population that is at risk for poor outcomes interventions in this middle section often look like an extra scoop that universal

52 "Brandy Allen" (3978936832)

00:07:19.164 --> 00:07:20.004

strategy.

53 "Brandy Allen" (3978936832)

00:07:20.894 --> 00:07:34.544

And sometimes we also include some targeted interventions that are intended to be short term and then they fade out as those risk levels start to decrease and a healthy population.

54 "Brandy Allen" (3978936832)

00:07:34.724 --> 00:07:38.744

10 to 15% of people will need this level of intervention. intervention

55 "Brandy Allen" (3978936832)

00:07:39.774 --> 00:07:52.554

And then we have the top of that triangle, which represents those individuals who are in crisis, and they are in need of short term intensive supports in the general population.

56 "Brandy Allen" (3978936832)

00:07:52.554 --> 00:07:57.264

5%, or fewer might need that high level of intervention. intervention

57 "Brandy Allen" (3978936832)

00:07:59.089 --> 00:08:10.934

So, during today's training, we're really going to be focusing on the bottom of the triangle, the base, those universal supports that everyone needs to have a high quality of life.

58 "Brandy Allen" (3978936832)

00:08:12.104 --> 00:08:19.064

These aren't strategies for any specific population, or the way that we treat people in particular circumstances.

59 "Brandy Allen" (3978936832)

00:08:19.089 --> 00:08:28.229

But really, they're just strategies that we can use to engage everyone around us in positive interactions.

60 "Brandy Allen" (3978936832)

00:08:31.739 --> 00:08:40.709

So, if you think about that, why is it hard to approach people with this positive behavior support.

61 "Brandy Allen" (3978936832)

00:08:41.964 --> 00:08:52.134

Mentality like, what makes it difficult for people to accept you being positive and wanting those positive interactions all the time.

62 "Brandy Allen" (3978936832)

00:08:53.064 --> 00:09:00.504

It really does mean that you focus on being kind of carrying all the time. You try to avoid saying, or doing.

63 "Brandy Allen" (3978936832)

00:09:00.709 --> 00:09:03.659

That might worse in this situation.

64 "Brandy Allen" (3978936832)

00:09:03.659 --> 00:09:13.824

And you try to avoid using punishment consequences for worsening consequences when we're trying to teach someone,

65 "Brandy Allen" (3978936832)

00:09:14.724 --> 00:09:23.184

we're really leaning more towards those natural consequences and really focusing on what people are doing. Well.

66 "Brandy Allen" (3978936832)  
00:09:23.659 --> 00:09:28.949  
Other than what they are not doing. Well.

67 "Brandy Allen" (3978936832)  
00:09:28.949 --> 00:09:33.839  
And that's hard, right it's, you know, we've kind of been.

68 "Brandy Allen" (3978936832)  
00:09:33.839 --> 00:09:37.469  
Raised to, in this society.

69 "Brandy Allen" (3978936832)  
00:09:37.469 --> 00:09:42.719  
That we have to have some kind of negative punishment in order for people to learn.

70 "Brandy Allen" (3978936832)  
00:09:42.719 --> 00:09:53.609  
Um, and so thinking about using positive behavior supports can be a different mindset. It's something that you really have to mindfully put into practice.

71 "Brandy Allen" (3978936832)  
00:09:58.619 --> 00:10:04.439  
So, let's talk about what behavior is, um.

72 "Brandy Allen" (3978936832)  
00:10:04.439 --> 00:10:12.299  
In the chat box, can you can anyone give me a definition of behavior.

73 "Brandy Allen" (3978936832)  
00:10:12.299 --> 00:10:25.734  
There's no right or wrong answers here. Welcome should use.

74 "Brandy Allen" (3978936832)  
00:10:25.734 --> 00:10:27.504  
And Gloria who joined us.

75 "Brandy Allen" (3978936832)  
00:10:31.619 --> 00:10:42.779  
Right, so what I'm I'm looking for right now is what, how would you explain behavior and what behavior is to someone who didn't have any idea.

76 "Brandy Allen" (3978936832)  
00:10:42.779 --> 00:10:46.439  
Maybe someone who didn't understand the English.

77 "Brandy Allen" (3978936832)  
00:10:55.229 --> 00:10:59.159  
Tammy says the result of one's actions.

78 "Brandy Allen" (3978936832)

00:11:02.699 --> 00:11:11.339

Definitely, and then we have Sarah who says anything that can be seen and observed.

79 "Brandy Allen" (3978936832)

00:11:11.339 --> 00:11:16.679

And I think that Sarah might have a background and tools of choice.

80 "Brandy Allen" (3978936832)

00:11:16.679 --> 00:11:19.769

Hello.

81 "Brandy Allen" (3978936832)

00:11:24.029 --> 00:11:27.839

Robert says how someone interacts with others.

82 "Brandy Allen" (3978936832)

00:11:36.509 --> 00:11:43.259

And I like Sarah's example here, um, if a stick can do it, it's not a behavior.

83 "Brandy Allen" (3978936832)

00:11:43.259 --> 00:11:46.409

Hello.

84 "Brandy Allen" (3978936832)

00:11:46.409 --> 00:11:49.469

We're going to talk about that in just a 2nd.

85 "Brandy Allen" (3978936832)

00:11:49.469 --> 00:11:54.719

I love that Sarah.

86 "Brandy Allen" (3978936832)

00:11:54.719 --> 00:12:03.119

Okay, so those those are great definitions of behavior. Um.

87 "Brandy Allen" (3978936832)

00:12:03.119 --> 00:12:14.459

The next slide here, it's going to tell us that Sarah was. Exactly correct. And that behavior is anything that a person does that can be seen and counted.

88 "Brandy Allen" (3978936832)

00:12:14.544 --> 00:12:27.804

And she Sarah was also exactly right that we tend to put those actions to the dead man's test. Just like Sarah said, if a stick can do it, it's not considered a behavior.

89 "Brandy Allen" (3978936832)

00:12:28.074 --> 00:12:34.434

We say, if a dead man can do it, then it's not a behavior. Same thing I, I.

90 "Brandy Allen" (3978936832)  
00:12:34.459 --> 00:12:40.139  
Would assume that a dead man and a stick could probably do about the same thing.

91 "Brandy Allen" (3978936832)  
00:12:41.934 --> 00:12:53.334  
Okay, so just remember behavior is anything a person does that can be seen and counted. Um, so it could be it could be positive things. It could be negative things.

92 "Brandy Allen" (3978936832)  
00:12:53.844 --> 00:12:58.854  
It's just anything that we can observe that we can see a document and count.

93 "Brandy Allen" (3978936832)  
00:13:03.839 --> 00:13:14.039  
So, now that we know the definition of behavior, can you guys give me some examples of behaviors in the chat box? We're going to make a list here.

94 "Brandy Allen" (3978936832)  
00:13:14.039 --> 00:13:22.739  
I would like to see probably a good I know 10 to 15 behaviors listed in the chat box.

95 "Brandy Allen" (3978936832)  
00:13:22.739 --> 00:13:26.069  
So, give me some specific behaviors.

96 "Brandy Allen" (3978936832)  
00:13:26.069 --> 00:13:36.449  
Got kicking Thank you, Haley.

97 "Brandy Allen" (3978936832)  
00:13:36.449 --> 00:13:45.989  
Aggression laughing.

98 "Brandy Allen" (3978936832)  
00:13:45.989 --> 00:13:56.909  
Slow over here.

99 "Brandy Allen" (3978936832)  
00:13:56.909 --> 00:14:00.629  
Ignoring or avoidance.

100 "Brandy Allen" (3978936832)  
00:14:06.569 --> 00:14:13.589  
Wandering.

101 "Brandy Allen" (3978936832)  
00:14:19.289 --> 00:14:25.049  
They saying these are all good ones.

102 "Brandy Allen" (3978936832)  
00:14:25.049 --> 00:14:29.639  
It's you more maybe like 3 or 4 more.

103 "Brandy Allen" (3978936832)  
00:14:34.169 --> 00:14:38.009  
Any behaviors anything that we can see or counts.

104 "Brandy Allen" (3978936832)  
00:14:48.749 --> 00:14:51.929  
Laughing crying. Those are good ones.

105 "Brandy Allen" (3978936832)  
00:15:01.259 --> 00:15:13.469  
Okay all right so let's just go with this list here. So I want you guys to look at our list and.

106 "Brandy Allen" (3978936832)  
00:15:13.469 --> 00:15:25.734  
I want you to tell me if you see more desirable behaviors or undesirable behaviors.

107 "Brandy Allen" (3978936832)  
00:15:29.039 --> 00:15:33.959  
Just in the chat box, just tell me.

108 "Brandy Allen" (3978936832)  
00:15:33.959 --> 00:15:41.099  
Oh, I saw an undesirable in there. Yep several undesirables there.

109 "Brandy Allen" (3978936832)  
00:15:41.099 --> 00:15:55.314  
For sure. Um, yeah, so that's pretty normal when we ask people to make a list of behaviors, we have a tendency to come up with more undesirable behaviors than desirable behaviors.

110 "Brandy Allen" (3978936832)  
00:15:55.734 --> 00:16:00.804  
Um, and that, I think is a lot due to the fact that the word behavior.

111 "Brandy Allen" (3978936832)  
00:16:01.099 --> 00:16:10.544  
Tends to have a negative connotation to it when we say the word behavior, we typically think of something being done that we don't want.

112 "Brandy Allen" (3978936832)  
00:16:10.634 --> 00:16:18.674  
Right but honestly, when we think about the definition of behavior being anything that we can see your accounts. Um.

113 "Brandy Allen" (3978936832)  
00:16:19.019 --> 00:16:24.269

That would include those desirable behaviors. So we had a few undesirables in here.

114 "Brandy Allen" (3978936832)  
00:16:24.269 --> 00:16:30.449  
We had laughing clapping could be a desirable behavior.

115 "Brandy Allen" (3978936832)  
00:16:30.449 --> 00:16:35.759  
Um, maybe even some of the other ones, depending on the context, right?

116 "Brandy Allen" (3978936832)  
00:16:36.264 --> 00:16:50.934  
We're going to come back to this list a couple of times as we continue to move throughout today's training, but thank you guys for participating and giving us some really good examples to address as we go through. Some of the topics in today's training.

117 "Brandy Allen" (3978936832)  
00:16:55.854 --> 00:17:07.104  
All right, so when we talk about behaviors, it's really good to talk about specific actions rather than using category words.

118 "Brandy Allen" (3978936832)  
00:17:07.914 --> 00:17:14.934  
So, for example, instead of saying, well, that person is just rude, we could say specifically what they're doing like.

119 "Brandy Allen" (3978936832)  
00:17:15.169 --> 00:17:24.659  
They're staring at us, you know, that person cut in line. Maybe that person was saying, look at that. What were they thinking.

120 "Brandy Allen" (3978936832)  
00:17:24.659 --> 00:17:31.619  
We can actually document those specific actions that are happening instead of just being rude.

121 "Brandy Allen" (3978936832)  
00:17:31.619 --> 00:17:45.479  
Because what looks like, rude to me, might not look the same as root to someone else. Right? So using those specific desirable, or those specific actions can be really helpful.

122 "Brandy Allen" (3978936832)  
00:17:45.479 --> 00:17:48.599  
I'm going to go back to our list here.

123 "Brandy Allen" (3978936832)  
00:17:48.599 --> 00:17:52.799  
Do you guys see any category words in our list?

124 "Brandy Allen" (3978936832)  
00:17:52.799 --> 00:17:57.599

Things that, maybe we could break down into some more specific actions.

125 "Brandy Allen" (3978936832)

00:18:07.229 --> 00:18:12.719

Aggressive? Yeah, Tammy. So if we were to break aggressive down.

126 "Brandy Allen" (3978936832)

00:18:12.719 --> 00:18:18.299

In some more specific actions, what would that look like?

127 "Brandy Allen" (3978936832)

00:18:18.299 --> 00:18:23.339

Feel free to type it in the chat box. What you think aggression looks like.

128 "Brandy Allen" (3978936832)

00:18:23.339 --> 00:18:34.409

Could be yelling? Yes, absolutely. Leslie.

129 "Brandy Allen" (3978936832)

00:18:34.409 --> 00:18:38.579

Posturing what do you mean by posturing.

130 "Brandy Allen" (3978936832)

00:18:43.619 --> 00:18:51.449

Or kicking for sure. Verbal or physical actions. Yeah so maybe name calling, right? Or.

131 "Brandy Allen" (3978936832)

00:18:51.449 --> 00:18:56.039

You know, getting pushing, checking those kinds of things.

132 "Brandy Allen" (3978936832)

00:18:56.039 --> 00:19:02.189

Nancy says threatening looks. Okay. Yeah. For sure.

133 "Brandy Allen" (3978936832)

00:19:02.189 --> 00:19:09.509

Pushing Yep. Loud banging. Yeah, Nancy. I, I'd like.

134 "Brandy Allen" (3978936832)

00:19:09.509 --> 00:19:22.974

How you kind of change that to threatening looks I think I understand where you're going with the posturing. Like, when someone is aggressive, a lot of times, too, they, like, get in your space or like, they try to physically intimidate you.

135 "Brandy Allen" (3978936832)

00:19:23.784 --> 00:19:28.524

So, I can see where that is definitely a behavior that you can describe.

136 "Brandy Allen" (3978936832)

00:19:29.509 --> 00:19:35.669

Yeah, that body language, Lucas, those tins muscles, side orientation.

137 "Brandy Allen" (3978936832)  
00:19:35.669 --> 00:19:38.394  
Yeah, definitely. Okay.

138 "Brandy Allen" (3978936832)  
00:19:38.754 --> 00:19:46.914  
So this is really just to remind you guys that when we describe behavior, especially for those of you who have to document behavior,

139 "Brandy Allen" (3978936832)  
00:19:47.904 --> 00:19:55.584  
we really want to be using those specific actions that we can see it and count rather than using those category description.

140 "Brandy Allen" (3978936832)  
00:19:56.114 --> 00:20:05.744  
So, if you're looking over your documentation, and you see a word that you could break down a little bit more into specific actions, do that,

141 "Brandy Allen" (3978936832)  
00:20:05.984 --> 00:20:14.414  
because that's what's really going to help us monitor whether we're seeing behavior change in that we can count.

142 "Brandy Allen" (3978936832)  
00:20:14.699 --> 00:20:21.359  
If the behavior is lessening, right? And we can observe it that behavior is lessening.

143 "Brandy Allen" (3978936832)  
00:20:21.359 --> 00:20:31.379  
So, let's move on to talking about the 4 universal categories of behavior. Um.

144 "Brandy Allen" (3978936832)  
00:20:31.379 --> 00:20:42.119  
When we think about behaviors, those things that we can see and count, there are 2 different, broad categories. There's desirable and there's undesirable.

145 "Brandy Allen" (3978936832)  
00:20:42.119 --> 00:20:55.529  
And then under desirable behaviors, we have 2 different kinds. We have significant, desirable behaviors, and we have just okay behaviors that are also considered desirable.

146 "Brandy Allen" (3978936832)  
00:21:00.414 --> 00:21:15.354  
When we look at significant, desirable behaviors, those are the behaviors that are really important and they're often the ones that we're trying to teach someone or help someone do at the right time or do more often.

147 "Brandy Allen" (3978936832)

00:21:15.704 --> 00:21:24.734

Often than they currently do that behavior, these are the types of behaviors that are really going to help them have a higher quality of life. Overall.

148 "Brandy Allen" (3978936832)

00:21:25.724 --> 00:21:35.294

Some examples of significant behaviours might be, you know, teaching a toddler to use the toilet independently. That's a significant.

149 "Brandy Allen" (3978936832)

00:21:35.529 --> 00:21:47.639

Terrible behavior. Right. Um, can you guys think of any other significant desirable behaviors that you might encourage people to do?

150 "Brandy Allen" (3978936832)

00:21:47.639 --> 00:21:52.229

Feel free to put those in the chat box for me.

151 "Brandy Allen" (3978936832)

00:21:52.229 --> 00:22:05.309

So these are those behaviors that, that we really want to see continue to be repeated. They're very important. They're going to lead to that higher independence or higher quality of life for an individual.

152 "Brandy Allen" (3978936832)

00:22:13.409 --> 00:22:23.999

If you think of think of a toddler learning to go to the bathroom independently, what are some other things that might be important for people to learn.

153 "Brandy Allen" (3978936832)

00:22:40.199 --> 00:22:50.549

Oh, these are some good ones here Andrea says how to ask for help during an emergency yes, definitely.

154 "Brandy Allen" (3978936832)

00:22:50.549 --> 00:22:59.399

Nancy says social skills. Yep. Tammy says verbally interacting with others. Yep. As long with those social skills.

155 "Brandy Allen" (3978936832)

00:22:59.399 --> 00:23:09.959

Accountability yeah, that's something we like people to see right take responsibility for yourself and admit when you've done something wrong and make it right?

156 "Brandy Allen" (3978936832)

00:23:09.959 --> 00:23:18.539

How to communicate their needs? Definitely especially for those who have difficulty with being able to communicate effectively.

157 "Brandy Allen" (3978936832)

00:23:19.314 --> 00:23:33.954

Yeah, I also think about things like filling out job applications, a job interview, um, being able to manage your own personal hygiene might be a significant behavior for someone.

158 "Brandy Allen" (3978936832)  
00:23:34.404 --> 00:23:34.793  
Um.

159 "Brandy Allen" (3978936832)  
00:23:35.159 --> 00:23:39.119  
There are those skills that are going to increase their quality of life.

160 "Brandy Allen" (3978936832)  
00:23:39.119 --> 00:23:49.319  
And then the 2nd, category of desirable behavior is those just okay behaviors so just, OK, behaviors are.

161 "Brandy Allen" (3978936832)  
00:23:49.319 --> 00:23:53.519  
Those behaviors that we expect people to do.

162 "Brandy Allen" (3978936832)  
00:23:54.354 --> 00:24:07.404  
We often overlooked them, like, we wouldn't point them out there. Things like going to work on time every day. I don't know about you all, but my boss doesn't say, hey, brandy. Thanks for being at work on time today.

163 "Brandy Allen" (3978936832)  
00:24:07.854 --> 00:24:13.434  
Um, it's just kind of expected, right but it's a desirable behavior. It's something that we want.

164 "Brandy Allen" (3978936832)  
00:24:13.519 --> 00:24:26.024  
To see, it might be things like walking versus running in public places, closing the door. When you come in from outside or pushing in your chair, when you get up from the table.

165 "Brandy Allen" (3978936832)  
00:24:26.474 --> 00:24:33.074  
So, those behaviors that we just expect from people, and that, we don't always point out.

166 "Brandy Allen" (3978936832)  
00:24:33.389 --> 00:24:38.309  
Can you guys think of any other examples of just okay behaviors.

167 "Brandy Allen" (3978936832)  
00:24:53.399 --> 00:24:59.759  
Yeah, he said speaking when spoken to responding when someone speaks to you for sure.

168 "Brandy Allen" (3978936832)  
00:25:00.804 --> 00:25:13.104

Covering your mouth when coughing yeah a lot of those hygiene things or those, you know, those are just okay behaviors. We tend to not notice them until they're not done.

169 "Brandy Allen" (3978936832)

00:25:14.574 --> 00:25:19.674

So, Jamie says being quiet or keeping to yourself. Yeah. Like.

170 "Brandy Allen" (3978936832)

00:25:19.759 --> 00:25:30.719

We, we wouldn't necessarily recognize someone who was being quiet and keeping to themselves, but if they were being noisy and loud, we definitely recognize that. Right?

171 "Brandy Allen" (3978936832)

00:25:30.719 --> 00:25:36.779

Talking to yourself fidgeting pacing that could be a just okay behavior.

172 "Brandy Allen" (3978936832)

00:25:36.779 --> 00:25:45.149

If that's what helps that individual maintain themselves. Yeah. For sure.

173 "Brandy Allen" (3978936832)

00:25:45.149 --> 00:25:59.909

Yeah, so let's move on to the undesirable categories. The 1st, undesirable category is serious behavior. So serious undesirable behavior is behavior that causes real.

174 "Brandy Allen" (3978936832)

00:25:59.909 --> 00:26:08.789

Dangerous situations, it could be things that cause physical harm to oneself.

175 "Brandy Allen" (3978936832)

00:26:08.789 --> 00:26:23.184

Um, to other people to property, it could be illegal. So these are serious behaviors that we, we definitely need to step in and intervene when we see serious behavior.

176 "Brandy Allen" (3978936832)

00:26:23.184 --> 00:26:23.904

Recurring.

177 "Brandy Allen" (3978936832)

00:26:24.569 --> 00:26:27.869

Can you guys give me some examples of serious behavior?

178 "Brandy Allen" (3978936832)

00:26:39.359 --> 00:26:50.009

Yeah, physical aggression for sure.

179 "Brandy Allen" (3978936832)

00:26:50.009 --> 00:27:03.659

Assaulted language yes. So, things like name calling, especially if you feel like that's going to escalate to a harmful situation for anyone involved.

180 "Brandy Allen" (3978936832)

00:27:03.659 --> 00:27:10.529

Yes, all right and then the last category of behavior that we have is junk behavior.

181 "Brandy Allen" (3978936832)

00:27:10.529 --> 00:27:21.509

Jump behavior is that behavior that is undesirable, but it's not dangerous. Um, things like burping and public.

182 "Brandy Allen" (3978936832)

00:27:21.509 --> 00:27:33.149

Interrupting a conversation, it's junk behavior that gets under our skin, but it's not causing any actual harm to anyone or anything.

183 "Brandy Allen" (3978936832)

00:27:33.149 --> 00:27:43.919

Can you guys think of some junk behaviors maybe that you've encountered that things that get under your skin? But they're just annoying they're not really harmful.

184 "Brandy Allen" (3978936832)

00:27:56.069 --> 00:28:03.659

Yeah, Jeff says interrupting for sure. Smacking gum. I hear that a lot or chewing loudly.

185 "Brandy Allen" (3978936832)

00:28:03.659 --> 00:28:08.669

Dropping food, trash on the floor of my crisis.

186 "Brandy Allen" (3978936832)

00:28:08.669 --> 00:28:19.799

Oh, my crisis center. Oh, yeah. Yeah. Just dropping trash on the floor. That's annoying. Right? It doesn't really harm anybody, but it's definitely annoying.

187 "Brandy Allen" (3978936832)

00:28:19.799 --> 00:28:33.809

Yeah, so those are junk behaviors. We have a tool that is we use specifically with junk behavior that we're going to talk about a little later on in today's session.

188 "Brandy Allen" (3978936832)

00:28:35.694 --> 00:28:38.724

And I also want to think about,

189 "Brandy Allen" (3978936832)

00:28:39.174 --> 00:28:52.644

or I want to remind you guys to think about when you're categorizing those behaviors that sometimes whether a behavior is desirable or undesirable depends on the context in which that behavior is occurring.

190 "Brandy Allen" (3978936832)

00:28:53.809 --> 00:28:58.979

I know we had an example of trying on our behavior list, so.

191 "Brandy Allen" (3978936832)

00:28:58.979 --> 00:29:08.999

There might be some times we're crying is appropriate and desirable. Right? Maybe like, if you're just died, or you had a family member who passed away.

192 "Brandy Allen" (3978936832)

00:29:09.444 --> 00:29:21.834

Or, maybe, you know, that's just how you're dealing with something tough is your crying and you're getting your emotions out. But when might be a time when crying is undesirable.

193 "Brandy Allen" (3978936832)

00:29:24.029 --> 00:29:27.749

Can you guys give me an example of that?

194 "Brandy Allen" (3978936832)

00:29:51.419 --> 00:29:55.589

Yeah, winter wants, is that exactly Jeff? For sure.

195 "Brandy Allen" (3978936832)

00:29:56.934 --> 00:30:08.124

Information gathering during an assessment. Yeah. You know, we're trying to get a task done and there's not been really any emotional situation to trigger tiers.

196 "Brandy Allen" (3978936832)

00:30:08.604 --> 00:30:12.504

And so yeah, that might be an undesirable behavior.

197 "Brandy Allen" (3978936832)

00:30:12.809 --> 00:30:16.769

For sure, so we really want to make sure what.

198 "Brandy Allen" (3978936832)

00:30:16.769 --> 00:30:21.089

You know, to look at what's going on around that behavior.

199 "Brandy Allen" (3978936832)

00:30:21.089 --> 00:30:25.769

Before we tried to categorize that as desirable or undesirable.

200 "Brandy Allen" (3978936832)

00:30:25.769 --> 00:30:30.569

Um, and oftentimes it's not just the context of.

201 "Brandy Allen" (3978936832)

00:30:30.569 --> 00:30:40.319

Where that behavior is occurring, or how that behavior occurring, but also it depends on the individual and their functional level.

202 "Brandy Allen" (3978936832)

00:30:40.319 --> 00:30:50.609

So, sometimes, you know, behaviors might be considered appropriate for certain age groups or categories, but not so much for others.

203 "Brandy Allen" (3978936832)

00:30:53.724 --> 00:31:00.954

When we think about significant, desirable behaviors, we need to remember that these are the behaviors that we're trying to increase.

204 "Brandy Allen" (3978936832)

00:31:01.524 --> 00:31:10.434

They're the ones that are going to help people exceed they're necessary for survival are necessary to be successful in.

205 "Brandy Allen" (3978936832)

00:31:10.609 --> 00:31:14.219

For in situations, um.

206 "Brandy Allen" (3978936832)

00:31:14.219 --> 00:31:17.999

So, significant behaviors, um.

207 "Brandy Allen" (3978936832)

00:31:17.999 --> 00:31:27.084

Some examples might be whispering in the movie theater, so that only the person you're with can hear you rather than the whole theater, right?

208 "Brandy Allen" (3978936832)

00:31:27.774 --> 00:31:35.334

It could be when you go to the store, making sure that you pay for things before you use them or before you leave the store.

209 "Brandy Allen" (3978936832)

00:31:35.729 --> 00:31:47.609

We just want to make sure that when we categorize behaviors as significant, they're their behaviors that are really important and that we would like to see repeated in the future.

210 "Brandy Allen" (3978936832)

00:31:52.109 --> 00:31:55.289

Adjust okay behaviors again.

211 "Brandy Allen" (3978936832)

00:31:55.314 --> 00:31:58.494

Are things that are common they're often overlooked.

212 "Brandy Allen" (3978936832)

00:31:58.584 --> 00:32:08.004

We usually take them for granted and the only time we notice them is, when they don't happen again, with positive behavior supports,

213 "Brandy Allen" (3978936832)  
00:32:08.184 --> 00:32:15.264

we want to be sure that we are noticing just okay behaviors because they are desirable behaviors. We want.

214 "Brandy Allen" (3978936832)  
00:32:15.289 --> 00:32:27.569

Want to see them repeated in the future, but sometimes it takes us noticing that and praising those just okay. Behaviors to continue to see those behaviors occur.

215 "Brandy Allen" (3978936832)  
00:32:27.569 --> 00:32:31.139

Um, I mean, the whole.

216 "Brandy Allen" (3978936832)  
00:32:31.139 --> 00:32:39.599

Point of positive behaviors. The point supports is that we are pointing out what someone is doing. Well.

217 "Brandy Allen" (3978936832)  
00:32:39.599 --> 00:32:43.829

Much more than we are pointing out what they are not doing. Well.

218 "Brandy Allen" (3978936832)  
00:32:44.604 --> 00:32:58.734

So just okay behaviors, if you can find even adjust, okay. Behavior to complement someone and praise them on, you can see really big improvements in their behavior. Overall.

219 "Brandy Allen" (3978936832)  
00:32:59.034 --> 00:33:02.514

If they tend to hear more positive things, the negative.

220 "Brandy Allen" (3978936832)  
00:33:09.269 --> 00:33:17.249

And let's talk about junk behaviors. These are the behaviors that we usually spend most of our time trying to stop.

221 "Brandy Allen" (3978936832)  
00:33:17.249 --> 00:33:23.999

They tend to have sent us the most, because they're usually those small things to get under our skin.

222 "Brandy Allen" (3978936832)  
00:33:23.999 --> 00:33:36.569

What do you guys think the definition of junk behavior is? We talked about it a little earlier, but give me your definition of junk behavior.

223 "Brandy Allen" (3978936832)  
00:33:46.619 --> 00:33:52.709

Mm, hmm.

224 "Brandy Allen" (3978936832)

00:33:52.709 --> 00:34:04.019

Tammy says annoying. Sarah says she's not allowed to answer. Sarah could probably leave this class is what she's saying.

225 "Brandy Allen" (3978936832)

00:34:04.019 --> 00:34:09.659

Yes, definitely Tammy jump behaviors are annoying.

226 "Brandy Allen" (3978936832)

00:34:09.659 --> 00:34:21.299

Their behaviors that are neither helpful, productive, nor actively destructive they can be ignored without intervention. Very good definition. Lucas, thank you.

227 "Brandy Allen" (3978936832)

00:34:21.299 --> 00:34:29.399

All right yeah, exactly. Our, our definition of junk behavior is that it's behavior that's undesirable.

228 "Brandy Allen" (3978936832)

00:34:29.399 --> 00:34:37.344

It might be really, really annoying, but it's not physically harmful to self others property and it's not illegal.

229 "Brandy Allen" (3978936832)

00:34:38.034 --> 00:34:48.324

Um, again, when we think about junk behavior we want to think about whether it's typical behavior for that individual's age group.

230 "Brandy Allen" (3978936832)

00:34:49.584 --> 00:35:02.604

So, like, if you have, like, 8 to 10 year olds, they're probably gonna be laughing hysterically about burping and farting. Um, they're gonna be burping and flirting with their friends.

231 "Brandy Allen" (3978936832)

00:35:04.194 --> 00:35:07.974

That's kind of an appropriate behavior for that age range. Right?

232 "Brandy Allen" (3978936832)

00:35:08.659 --> 00:35:18.179

Um, but when we get a little older, and maybe we see teenagers who are still doing that. Maybe maybe that's the time we might want to. Uh.

233 "Brandy Allen" (3978936832)

00:35:18.179 --> 00:35:24.719

Have a discussion at some point about that behavior and appropriate social skills, right?

234 "Brandy Allen" (3978936832)

00:35:25.344 --> 00:35:39.354

Another example, might be, you know, toddlers who have tantrums or whine a lot. Those that would definitely be junk behavior. Again.

235 "Brandy Allen" (3978936832)

00:35:39.354 --> 00:35:44.694

If we describe a tantrum, that's a category word. So we would want to break it down.

236 "Brandy Allen" (3978936832)

00:35:44.719 --> 00:35:48.119

Into those specific actions that are happening.

237 "Brandy Allen" (3978936832)

00:35:48.119 --> 00:35:59.034

Um, but you have to think about wining and tantrums as typical toddler behavior, but if you're seeing that continue to the 8 and 10 year old,

238 "Brandy Allen" (3978936832)

00:35:59.274 --> 00:36:03.294

that's likely an issue that we probably need to address at some point.

239 "Brandy Allen" (3978936832)

00:36:08.669 --> 00:36:18.389

What are some common junk behaviors that you all have seen, or jump behaviors that definitely get under your skin?

240 "Brandy Allen" (3978936832)

00:36:18.389 --> 00:36:29.339

Hmm.

241 "Brandy Allen" (3978936832)

00:36:29.339 --> 00:36:34.079

I agree with you. I also laugh at those things.

242 "Brandy Allen" (3978936832)

00:36:34.079 --> 00:36:37.859

Hmm.

243 "Brandy Allen" (3978936832)

00:36:37.859 --> 00:36:43.019

Winding winding was a big 1 for me when my kids were little.

244 "Brandy Allen" (3978936832)

00:36:45.894 --> 00:36:57.654

Other junk behaviors that get on my nerves. My son is a percussionist and so he's forever tapping on things and you can't have a conversation with him that he's not tapping or.

245 "Brandy Allen" (3978936832)

00:36:58.049 --> 00:37:03.029

Food or drumming, or and it drives me crazy.

246 "Brandy Allen" (3978936832)

00:37:03.029 --> 00:37:08.189

It doesn't really hurt anything. I just try to hold my tongue.

247 "Brandy Allen" (3978936832)

00:37:08.189 --> 00:37:17.639

If we were to go back to our behavior list that we made earlier, let's see if we have any junk behaviors on there.

248 "Brandy Allen" (3978936832)

00:37:21.809 --> 00:37:25.049

Um, what are junk behaviors on there?

249 "Brandy Allen" (3978936832)

00:37:25.049 --> 00:37:30.539

Depending on context frying could be a drunk behavior, right?

250 "Brandy Allen" (3978936832)

00:37:30.539 --> 00:37:35.309

Especially if it's involved in that, those tantrums.

251 "Brandy Allen" (3978936832)

00:37:35.309 --> 00:37:39.869

Clapping could be a junk behavior.

252 "Brandy Allen" (3978936832)

00:37:39.869 --> 00:37:43.289

If they're just doing it to be annoying, right?

253 "Brandy Allen" (3978936832)

00:37:46.709 --> 00:37:59.039

Maybe laughing if they're laughing at an inappropriate time, maybe in the classroom, when you're trying to teach, that could be a junk behavior.

254 "Brandy Allen" (3978936832)

00:37:59.039 --> 00:38:07.319

So just yeah, just know that jump behaviors are probably the hardest ones that we have to deal with.

255 "Brandy Allen" (3978936832)

00:38:07.319 --> 00:38:14.760

Because they don't, they aren't really harmful. They're just getting under our skin.

256 "Brandy Allen" (3978936832)

00:38:14.760 --> 00:38:17.850

Here's a few more examples of junk behavior.

257 "Brandy Allen" (3978936832)

00:38:17.850 --> 00:38:24.150

They have cursing threatening, not going to work or not being respectful.

258 "Brandy Allen" (3978936832)

00:38:24.150 --> 00:38:30.930

Slamming doors, screaming name, calling same main things.

259 "Brandy Allen" (3978936832)  
00:38:30.930 --> 00:38:37.980  
Um, I do want to talk about this list and how they have not going to work.

260 "Brandy Allen" (3978936832)  
00:38:37.980 --> 00:38:44.250  
And not being respectful when we use the word, not.

261 "Brandy Allen" (3978936832)  
00:38:44.250 --> 00:38:57.570  
In front of a behavior, it actually makes that become a big old category. So it becomes 1 of those category words that we need to break down a little further.

262 "Brandy Allen" (3978936832)  
00:38:57.570 --> 00:39:01.470  
Um, so if I said I was not going to work.

263 "Brandy Allen" (3978936832)  
00:39:01.470 --> 00:39:04.980  
Well, that doesn't tell me what I can doing right?

264 "Brandy Allen" (3978936832)  
00:39:04.980 --> 00:39:08.910  
Um, what could I be doing instead of going to work.

265 "Brandy Allen" (3978936832)  
00:39:08.910 --> 00:39:12.150  
Because remember behavior is.

266 "Brandy Allen" (3978936832)  
00:39:12.150 --> 00:39:18.600  
Anything that we can see or account yes, you can see me not going to work.

267 "Brandy Allen" (3978936832)  
00:39:18.600 --> 00:39:21.900  
You can count how many times I didn't go to work.

268 "Brandy Allen" (3978936832)  
00:39:21.900 --> 00:39:26.130  
But can you describe what I was doing? Instead of working.

269 "Brandy Allen" (3978936832)  
00:39:35.640 --> 00:39:41.610  
Hello.

270 "Brandy Allen" (3978936832)  
00:39:41.610 --> 00:39:49.410  
Instead of working, I can be doing all kinds of things. Right? I could be laying on my couch watching Netflix.

271 "Brandy Allen" (3978936832)

00:39:49.410 --> 00:40:00.960

I could be working in my garden outside I could be at the doctor's office. There's an infinite number of things that I could be doing instead of working. Right?

272 "Brandy Allen" (3978936832)

00:40:00.960 --> 00:40:05.100

So, when we talk about behaviors, we want to make sure.

273 "Brandy Allen" (3978936832)

00:40:05.100 --> 00:40:14.220

That people understand what is actually happening, and that people are able to respond to that behavior.

274 "Brandy Allen" (3978936832)

00:40:14.220 --> 00:40:23.580

In a way to change it. So, like, do you know to count that behavior and teach maybe a replacement behavior?

275 "Brandy Allen" (3978936832)

00:40:23.580 --> 00:40:35.880

Or, to praise what's going on, we need to make sure that we're using those specific action descriptions. And when we use the word not before in action.

276 "Brandy Allen" (3978936832)

00:40:35.880 --> 00:40:43.290

It really could mean any other type of action is going on besides the 1 that we described. Right?

277 "Brandy Allen" (3978936832)

00:40:43.290 --> 00:40:48.690

Using not in front of a behavior, makes that a category.

278 "Brandy Allen" (3978936832)

00:40:58.860 --> 00:41:08.910

So, that's especially important to remember again. If you do documentation that we should be documenting what is happening instead of what is not happening.

279 "Brandy Allen" (3978936832)

00:41:08.910 --> 00:41:14.970

So, let's talk a little bit about why people have junk behavior. Um.

280 "Brandy Allen" (3978936832)

00:41:14.970 --> 00:41:20.160

In the chat box, tell me why would someone curse at another person.

281 "Brandy Allen" (3978936832)

00:41:30.360 --> 00:41:34.800

Because they didn't clean the cat box.

282 "Brandy Allen" (3978936832)

00:41:34.800 --> 00:41:43.830

That could be a good 1. yeah. Frustration. Yeah, they're frustrated. They're angry.

283 "Brandy Allen" (3978936832)

00:41:43.830 --> 00:41:48.330

Yeah, those are all good reasons to curse that someone else right?

284 "Brandy Allen" (3978936832)

00:41:48.330 --> 00:41:58.290

It's really important when we're dealing with junk behavior that we drill down into the why that behavior is occurring.

285 "Brandy Allen" (3978936832)

00:41:58.290 --> 00:42:10.320

We want to we want to make sure that we understand the why so that we can intervene in the appropriate way.

286 "Brandy Allen" (3978936832)

00:42:10.320 --> 00:42:22.890

Um, as I said earlier, we do have a tool that we use specifically to address junk behavior. We're going to get to it and practice it a little bit later in today's session.

287 "Brandy Allen" (3978936832)

00:42:22.890 --> 00:42:34.980

But just wait, we're going to get there and we've talked a little bit. I know on our list, we have the behaviors ignore.

288 "Brandy Allen" (3978936832)

00:42:34.980 --> 00:42:38.880

And avoid listed as behaviors.

289 "Brandy Allen" (3978936832)

00:42:38.880 --> 00:42:47.370

And I just want to point out that we definitely want to make sure that we're not ignoring junk behavior.

290 "Brandy Allen" (3978936832)

00:42:47.370 --> 00:42:54.480

Because we have a tool that's much more effective than ignoring the behavior. It's called pivot.

291 "Brandy Allen" (3978936832)

00:42:54.480 --> 00:42:58.560

We think it should be used all the time with junk behavior.

292 "Brandy Allen" (3978936832)

00:42:58.560 --> 00:43:10.380

Because jumped behavior happens all the time, right? It's annoying. And it needs to be addressed in an effective way. And pivot is the way that we typically address that.

293 "Brandy Allen" (3978936832)

00:43:10.380 --> 00:43:13.800

You also need to think about.

294 "Brandy Allen" (3978936832)

00:43:13.800 --> 00:43:27.270

Behavior analysts have a way that they look at behavior and how to address it. They look at the antecedent.

295 "Brandy Allen" (3978936832)

00:43:27.565 --> 00:43:31.855

Or the, like, what happened before the behavior,

296 "Brandy Allen" (3978936832)

00:43:31.915 --> 00:43:45.025

some kind of that context around the behavior and then they look at the actual behavior and then they look at the consequence of the behavior what happened afterwards. So.

297 "Brandy Allen" (3978936832)

00:43:45.360 --> 00:43:55.285

When we're looking at behaviors in that, a BC manner, we're really trying to get at the heart of why that behavior occurred. Right?

298 "Brandy Allen" (3978936832)

00:43:56.155 --> 00:44:04.735

Why would someone complain about Neal they were served or the group they were put in or the friends that they're with.

299 "Brandy Allen" (3978936832)

00:44:05.360 --> 00:44:15.720

Maybe it's for attention maybe it's for escape. Maybe it's some sort of control over their situation. We always want to drill down and think about the why.

300 "Brandy Allen" (3978936832)

00:44:15.720 --> 00:44:25.800

Junk behavior, so this is just a little reiteration that.

301 "Brandy Allen" (3978936832)

00:44:25.800 --> 00:44:37.020

Undesirable behavior is not a junk behavior when it causes, or could cause physical damage to self other's property or it's illegal. Um.

302 "Brandy Allen" (3978936832)

00:44:37.225 --> 00:44:51.445

At that time, we would always need to intervene to be sure that everyone is safe. We don't react to serious behavior by using a pivot tool. We don't ignore serious behavior.

303 "Brandy Allen" (3978936832)

00:44:51.685 --> 00:44:55.675

We need to step in and intervene that safety.

304 "Brandy Allen" (3978936832)

00:44:56.040 --> 00:45:01.530

The individual and the safety of others around them is always our 1st concern.

305 "Brandy Allen" (3978936832)  
00:45:01.530 --> 00:45:05.910  
And so we need to step in and take action.

306 "Brandy Allen" (3978936832)  
00:45:05.910 --> 00:45:09.030  
We have a couple of resource slides for you.

307 "Brandy Allen" (3978936832)  
00:45:09.030 --> 00:45:23.605  
If you have some behavior situations that have escalated to serious behavior, the 1st, 1 is a QR code that will give you some more information about safety crisis planning. Um.

308 "Brandy Allen" (3978936832)  
00:45:24.030 --> 00:45:36.360  
How to learn about those crisis cycles and plan interventions and how you're going to address if you have those escalated situations.

309 "Brandy Allen" (3978936832)  
00:45:36.360 --> 00:45:40.020  
And then the 2nd resource we have for, you.

310 "Brandy Allen" (3978936832)  
00:45:40.020 --> 00:45:53.575  
Is that 988 website and QR code here if you scan the QR code, it's gonna take you to the 908 website where you can get more information. This is the number that you can call in Missouri.

311 "Brandy Allen" (3978936832)  
00:45:53.575 --> 00:45:59.485  
If you have serious behavior that is happening. They can give you. happening they can give you

312 "Brandy Allen" (3978936832)  
00:46:00.020 --> 00:46:10.290  
This is for intervention maybe some prices assessments. It's also for, like, if you have someone who may be suicidal.

313 "Brandy Allen" (3978936832)  
00:46:10.290 --> 00:46:21.595  
They can give you resources and next steps. Okay.

314 "Brandy Allen" (3978936832)  
00:46:21.625 --> 00:46:30.205  
So Here's just a few more examples of some of those categories of behavior that we've talked about. Remember those desirable behaviors are.

315 "Brandy Allen" (3978936832)  
00:46:30.290 --> 00:46:36.660

The ones that we want to see more of that we need to be modeling and teaching and encouraging.

316 "Brandy Allen" (3978936832)  
00:46:36.660 --> 00:46:48.180

Those significant behaviors are the ones that we really want to teach and encourage, because they're going to help that person live a happier healthier life, more independent life.

317 "Brandy Allen" (3978936832)  
00:46:48.180 --> 00:47:00.330

Um, and the more that we can encourage these desirable behaviors, the less likely, we are to see some of the behaviors on the undesirable side.

318 "Brandy Allen" (3978936832)  
00:47:00.330 --> 00:47:03.900

Again, those just okay, behaviors are those ones that are.

319 "Brandy Allen" (3978936832)  
00:47:03.900 --> 00:47:11.310

Their behaviors we've often come to expect, we don't often point them out. We take them for granted.

320 "Brandy Allen" (3978936832)  
00:47:11.310 --> 00:47:25.950

And as long as we continue to take them for granted, we may start to see the repetition of those behaviors decline because they're not getting any positive reinforcement for that positive behavior.

321 "Brandy Allen" (3978936832)  
00:47:31.290 --> 00:47:39.570

All right, I think we've hit the serious in the junk behavior pretty well. Those are just a few more examples there.

322 "Brandy Allen" (3978936832)  
00:47:39.570 --> 00:47:45.210

So, let's go ahead and move on to our fundamental facts.

323 "Brandy Allen" (3978936832)  
00:47:45.210 --> 00:47:50.940

Fundamental facts, help us understand behavior. There's several here that we're going to go through.

324 "Brandy Allen" (3978936832)  
00:47:50.940 --> 00:47:58.680

The 1st 1, is that the behavior is always right given the person's environments in history.

325 "Brandy Allen" (3978936832)  
00:48:00.295 --> 00:48:13.825

This typically means that we're always going to be the same way that we've always behaved, just given our own personal experiences and given the situations that were put in.

326 "Brandy Allen" (3978936832)  
00:48:14.185 --> 00:48:18.595  
I can tell you that I tend to drive the same routes to work every day.

327 "Brandy Allen" (3978936832)  
00:48:19.095 --> 00:48:30.015  
Um, just because it's what's familiar when I was in college, I tended to sit in the same seat in class every day, just because it was, you know, that's your seat. That's your spot.

328 "Brandy Allen" (3978936832)  
00:48:30.015 --> 00:48:34.185  
It's your comfort zone and it feels to get out of your comfort zone.

329 "Brandy Allen" (3978936832)  
00:48:35.545 --> 00:48:47.725  
It's the same way with everyone in their behavior they do what they do because of their history, their experiences. It's what they've learned to do.

330 "Brandy Allen" (3978936832)  
00:48:48.265 --> 00:48:51.025  
It's what feels comfortable to them, right?

331 "Brandy Allen" (3978936832)  
00:48:51.720 --> 00:49:03.750  
Uh, but it is important to know that we can change behaviors with the right consequences and the right changes to a situation.

332 "Brandy Allen" (3978936832)  
00:49:03.750 --> 00:49:07.260  
And a lot of that means that.

333 "Brandy Allen" (3978936832)  
00:49:07.260 --> 00:49:10.680  
We are pointing out what they are doing. Well.

334 "Brandy Allen" (3978936832)  
00:49:10.680 --> 00:49:18.450  
And hopefully reinforcing that, and we're giving less attention to the things that are not being done. Well.

335 "Brandy Allen" (3978936832)  
00:49:18.450 --> 00:49:24.570  
We want to recognize that behavior can always be changed.

336 "Brandy Allen" (3978936832)  
00:49:24.570 --> 00:49:28.140  
And it really depends on how we.

337 "Brandy Allen" (3978936832)  
00:49:28.140 --> 00:49:31.290  
Decide to respond to that behavior.

338 "Brandy Allen" (3978936832)  
00:49:31.290 --> 00:49:42.360  
If we can respond in those more positive ways, we're likely to see that behavior change in the desirable way that we're hoping.

339 "Brandy Allen" (3978936832)  
00:49:43.915 --> 00:49:54.025  
But just, it's very important to remember that that everyone can change just because someone has always acted the same way in that situation.

340 "Brandy Allen" (3978936832)  
00:49:54.295 --> 00:49:59.875  
It doesn't mean that we can't intervene and change their behavior over time.

341 "Brandy Allen" (3978936832)  
00:50:05.760 --> 00:50:16.830  
All right, the 2nd, fundamental fact consequences can strengthen, or weekend of behavior and remember our consequences. Anything that happens after a behavior.

342 "Brandy Allen" (3978936832)  
00:50:16.830 --> 00:50:20.190  
The only way that we know we're successful.

343 "Brandy Allen" (3978936832)  
00:50:20.190 --> 00:50:25.710  
And consequences is by what happens to that behavior in the future um.

344 "Brandy Allen" (3978936832)  
00:50:25.975 --> 00:50:40.345  
Consequences are always occurring because of our actions. Right we always have those naturally occurring consequences. Sometimes we have those socially mediated consequences where we give a consequence of punishment to someone.

345 "Brandy Allen" (3978936832)  
00:50:40.950 --> 00:50:46.470  
Consequences can be positive or negative.

346 "Brandy Allen" (3978936832)  
00:50:46.470 --> 00:50:54.090  
And that really depends on what happens to the behavior in the future. Right? Um.

347 "Brandy Allen" (3978936832)  
00:50:54.090 --> 00:50:57.390  
If we see that behavior lesson in the future.

348 "Brandy Allen" (3978936832)  
00:50:57.390 --> 00:51:10.080  
Then that consequence probably worked if we see that behavior continue to occur or increase, then whatever the consequence was for that behavior probably just reinforced it.

349 "Brandy Allen" (3978936832)  
00:51:13.590 --> 00:51:16.680  
When we give a consequence.

350 "Brandy Allen" (3978936832)  
00:51:17.545 --> 00:51:31.525  
Like it says on this slide, we can't know whether that consequence was effective or not until we see what happens to that behavior in the future. Did it continue to repeat in the future or did it decrease?

351 "Brandy Allen" (3978936832)  
00:51:31.525 --> 00:51:34.735  
Depending on which side we were wanting to go.

352 "Brandy Allen" (3978936832)  
00:51:39.660 --> 00:51:46.230  
And then, your 3rd fundamental fact is that it takes time for changes in the environment to change behavior.

353 "Brandy Allen" (3978936832)  
00:51:46.230 --> 00:51:51.390  
People often want and expect instant change.

354 "Brandy Allen" (3978936832)  
00:51:51.390 --> 00:52:01.375  
In behaviors, they think that, you know, the 1 time of you reacting this way, or using this tool with an individual, it's going to change their behavior. Immediately.

355 "Brandy Allen" (3978936832)  
00:52:01.975 --> 00:52:11.305  
It doesn't really work like that behavior takes time to learn and develop and it takes time to change. And so we.

356 "Brandy Allen" (3978936832)  
00:52:11.390 --> 00:52:21.600  
Have to be patient and consistent in using the same strategies over and over for that person to hopefully see it take effect.

357 "Brandy Allen" (3978936832)  
00:52:21.600 --> 00:52:31.740  
We want to make sure that we are taking data or using that definition of behavior that anything you can see your accounts.

358 "Brandy Allen" (3978936832)  
00:52:32.305 --> 00:52:44.785  
To know, if what we're doing is working, are we seeing that behavior decrease? Are we seeing that behavior increase? And that can help, you know, whether what you are doing is working or not.

359 "Brandy Allen" (3978936832)  
00:52:44.815 --> 00:52:51.475

And if it's not working the way you want it to give it a couple of weeks, if you're not seeing a positive change.

360 "Brandy Allen" (3978936832)  
00:52:51.740 --> 00:52:58.590

Then tweak your plan, you know, maybe you need to go back to the drawing board and start again.

361 "Brandy Allen" (3978936832)  
00:52:58.590 --> 00:53:09.600

But it definitely takes time to change behavior and in the end, we're wanting to see progress, not perfection. So, just remember that.

362 "Brandy Allen" (3978936832)  
00:53:09.600 --> 00:53:17.220

If you can continue to monitor those behaviors the seat and count the behaviors and what's happening to those.

363 "Brandy Allen" (3978936832)  
00:53:17.220 --> 00:53:22.770

That's going to help, you know, if you're effective.

364 "Brandy Allen" (3978936832)  
00:53:23.455 --> 00:53:33.925

Number 4, fundamental fact, past behavior is the best predictor of future behavior. We kind of just talked about this. We are features of habit.

365 "Brandy Allen" (3978936832)  
00:53:34.135 --> 00:53:40.045

We tend to act the same way in the same situations in the same environments over and over.

366 "Brandy Allen" (3978936832)  
00:53:40.380 --> 00:53:45.540

Um, and the reason for that behavior is because of our past experiences.

367 "Brandy Allen" (3978936832)  
00:53:45.540 --> 00:53:49.860

So, if we are trying to change behavior.

368 "Brandy Allen" (3978936832)  
00:53:49.860 --> 00:53:54.300

We want to anticipate what that behavior might be.

369 "Brandy Allen" (3978936832)  
00:53:54.300 --> 00:54:08.850

And as we're trying to change that behavior, what problems might we encounter in trying to change that behavior? And hopefully, we can try to prevent them by anticipating those issues. We might see.

370 "Brandy Allen" (3978936832)  
00:54:15.150 --> 00:54:20.580

All right fundamental fact, number 5, this is where, um.

371 "Brandy Allen" (3978936832)

00:54:20.580 --> 00:54:27.030

We have the idea that using negative or coerced punishments.

372 "Brandy Allen" (3978936832)

00:54:27.030 --> 00:54:32.880

Can be effective and this is just a societal thing. Um.

373 "Brandy Allen" (3978936832)

00:54:32.880 --> 00:54:46.170

Actually, giving negative coercive punishments, typically results in many problems, including more undesirable behaviors. And so we want to try to avoid using those negative coercive.

374 "Brandy Allen" (3978936832)

00:54:46.170 --> 00:54:56.610

Punishment type consequences as much as we can we're going to be talking about this 1 a little bit more on some further slides that we have coming up.

375 "Brandy Allen" (3978936832)

00:55:00.240 --> 00:55:14.880

And then fundamental back number 6, in the long run behavior responds better to positive consequences. This all comes down to some of that behavioral science that we talked about in the very beginning.

376 "Brandy Allen" (3978936832)

00:55:14.880 --> 00:55:19.110

They, you know, all those studies that have been done so the.

377 "Brandy Allen" (3978936832)

00:55:19.110 --> 00:55:31.170

Using these positive consequences, recognizing those desirable behaviors can be much more effective at changing behavior than using those negative or punishment.

378 "Brandy Allen" (3978936832)

00:55:31.170 --> 00:55:34.230

Consequences.

379 "Brandy Allen" (3978936832)

00:55:34.230 --> 00:55:45.540

We're going to be talking about conversion in just a couple of minutes and the effects of coercion, but I just want to pose this to you all.

380 "Brandy Allen" (3978936832)

00:55:45.540 --> 00:55:55.770

Um, in the chat box, have you guys ever had, um, have you ever had a boss? Of course, not your current boss to.

381 "Brandy Allen" (3978936832)

00:55:55.770 --> 00:56:09.865

Um, was kind of negative like, they, they tended to call you out a lot. They were very demanding and negative. They pointed out what you did

wrong a whole lot more than they pointed out what you did right? Um, motivated.

382 "Brandy Allen" (3978936832)  
00:56:09.865 --> 00:56:12.055  
Were you to work for that boss?

383 "Brandy Allen" (3978936832)  
00:56:13.650 --> 00:56:22.350  
And hopefully you have a comparison of a more positive boss who is a lot more encouraging. Um.

384 "Brandy Allen" (3978936832)  
00:56:22.350 --> 00:56:35.430  
To recognize the things that you did well, and encouraged you and think about the difference of your motivation and your job between those 2 different types of bosses.

385 "Brandy Allen" (3978936832)  
00:56:45.360 --> 00:56:48.420  
Just catching up on the chat box here.

386 "Brandy Allen" (3978936832)  
00:56:51.930 --> 00:56:55.920  
Is she pleased with this Robert says he found.

387 "Brandy Allen" (3978936832)  
00:56:55.920 --> 00:57:02.880  
Those bosses very traumatizing. Yeah, I agree. I've had some pretty negative bosses and.

388 "Brandy Allen" (3978936832)  
00:57:02.880 --> 00:57:13.950  
I mean, it's true what they say that people leave poor management rather than than a bad job. You know what I mean a lot of times it does come down to the.

389 "Brandy Allen" (3978936832)  
00:57:13.950 --> 00:57:25.470  
That manager, um, and and that positive recognition of what you do. Well, right um, it makes us want to try harder if our.

390 "Brandy Allen" (3978936832)  
00:57:25.470 --> 00:57:28.710  
Efforts are being recognized in a positive way.

391 "Brandy Allen" (3978936832)  
00:57:33.360 --> 00:57:37.200  
All right, so we're going to move on here.

392 "Brandy Allen" (3978936832)  
00:57:37.200 --> 00:57:48.450

And be talking about these universal positive approaches that set the foundation for all of our interventions. And when we talk about universal supports.

393 "Brandy Allen" (3978936832)

00:57:48.450 --> 00:57:54.505

Uh, we want to remember that it's not about trying to fix people fix their behaviors.

394 "Brandy Allen" (3978936832)

00:57:55.075 --> 00:58:03.925

It's really about increasing the quality of life for other people as well as for yourself when we use that more positive approach.

395 "Brandy Allen" (3978936832)

00:58:09.060 --> 00:58:19.645

So, to effectively change behaviors, we always need to teach, find and pay more attention to the desirable behaviors.

396 "Brandy Allen" (3978936832)

00:58:20.365 --> 00:58:25.404

We want to make sure that our attention is focused much more.

397 "Brandy Allen" (3978936832)

00:58:25.795 --> 00:58:40.645

On the things that are being done well, rather than the things that are not so great, the things that we would like to be changed those undesirable behaviors, we want to be focused on the things that are being done right?

398 "Brandy Allen" (3978936832)

00:58:44.400 --> 00:58:50.910

So, let's talk a little bit about those target behaviors. What is the target behavior?

399 "Brandy Allen" (3978936832)

00:58:50.910 --> 00:58:55.260

Obviously, it would be a behavior that you want to teach.

400 "Brandy Allen" (3978936832)

00:58:55.260 --> 00:59:00.240

Increase or replace, and when we talk about.

401 "Brandy Allen" (3978936832)

00:59:00.240 --> 00:59:07.165

A target behavior, a lot of times we want to teach undesirable alternative behavior.

402 "Brandy Allen" (3978936832)

00:59:07.375 --> 00:59:20.155

So what should someone do instead of the undesirable behavior or maybe we want to strengthen and increase those desirable behaviors we want to point out.

403 "Brandy Allen" (3978936832)

00:59:20.240 --> 00:59:28.500

What people are doing well, and that increases the likelihood that they're gonna continue to do that in the future.

404 "Brandy Allen" (3978936832)

00:59:28.500 --> 00:59:42.175

When we talk about target behaviors, we could also talk about how to weekend and decrease undesirable behaviors by focusing on that replacement behavior that alternative behavior,

405 "Brandy Allen" (3978936832)

00:59:42.805 --> 00:59:48.475

putting all of our focus on praising that individual when they do a desirable alternative.

406 "Brandy Allen" (3978936832)

00:59:48.500 --> 00:59:56.700

Behavior we usually tend to focus all of our attention on this last 1.

407 "Brandy Allen" (3978936832)

00:59:56.700 --> 01:00:03.810

Where we, we want to stamp out of behavior, rather than change it.

408 "Brandy Allen" (3978936832)

01:00:03.810 --> 01:00:18.750

And so it's really important to think about what you want that individual to replace their undesirable behavior with because that's going to be your focus and that's what's going to be effective.

409 "Brandy Allen" (3978936832)

01:00:18.750 --> 01:00:22.590

And getting those undesirable behaviors to reduce.

410 "Brandy Allen" (3978936832)

01:00:27.660 --> 01:00:31.140

When we talk about motivating desirable behaviors.

411 "Brandy Allen" (3978936832)

01:00:31.140 --> 01:00:43.075

Again, with positive behavior supports, we're going to put more emphasis and attention on those behaviors. Um, we're going to minimize our positive attention on undesirable behaviors.

412 "Brandy Allen" (3978936832)

01:00:43.435 --> 01:00:51.115

Um, and this is where a lot of people don't buy into positive behavior supports because when we don't react.

413 "Brandy Allen" (3978936832)

01:00:51.140 --> 01:00:58.320

Act, and we don't give attention to undesirable behaviors. A lot of people think that we are letting.

414 "Brandy Allen" (3978936832)

01:00:58.320 --> 01:01:08.940

Individuals get away with those undesirable behaviors. They think that there needs to be some type of punishment in order for that person to learn.

415 "Brandy Allen" (3978936832)

01:01:09.745 --> 01:01:17.125

But what we're actually doing is we're putting more focus on those desirable and healthy behaviors.

416 "Brandy Allen" (3978936832)

01:01:17.335 --> 01:01:24.775

We're giving our positive attention and our positive words, and reactions to the desirable and healthy behaviors.

417 "Brandy Allen" (3978936832)

01:01:26.100 --> 01:01:35.100

And that is that whole basis of positive behavior support that we are focused on the positive things that are being done.

418 "Brandy Allen" (3978936832)

01:01:35.100 --> 01:01:41.016

And we are giving less positive attention to the.

419 "Brandy Allen" (3978936832)

01:01:41.000 --> 01:01:53.029

Desirable behaviors that we see that's going to help us teach individuals what the desirable and healthy behaviors are.

420 "Brandy Allen" (3978936832)

01:01:53.684 --> 01:02:02.144

And that's going to let us see improvements in their behavior, because they're going to want to repeat the things that we're pointing out that they're doing.

421 "Brandy Allen" (3978936832)

01:02:02.144 --> 01:02:11.654

Well, right we all like to be praised that's going to increase the likelihood that we continue to have that type of behavior so yeah, definitely.

422 "Brandy Allen" (3978936832)

01:02:15.800 --> 01:02:24.500

Right. Let's see here. I'm going to go ahead and jump ahead. We're about halfway through our training.

423 "Brandy Allen" (3978936832)

01:02:24.500 --> 01:02:36.560

There is a lot of material in these sessions, so we're going to keep right on trucking along. If you need to take a break feel free to go ahead and step away and come back.

424 "Brandy Allen" (3978936832)

01:02:36.560 --> 01:02:40.370  
But we're going to keep going along here.

425 "Brandy Allen" (3978936832)  
01:02:41.625 --> 01:02:48.675  
All right, so, like, I just said, we do not want to focus on those undesirable or inappropriate behaviors.

426 "Brandy Allen" (3978936832)  
01:02:49.065 --> 01:02:58.875  
Instead our focus needs to be on the desirable healthy behavior that we do want someone to continue, or continue to repeat in the future.

427 "Brandy Allen" (3978936832)  
01:02:59.210 --> 01:03:13.730  
Just a few reminders changing anyone's behavior is going to require a change in your focus when you interact with them. Remember I said at the beginning that.

428 "Brandy Allen" (3978936832)  
01:03:13.730 --> 01:03:26.870  
Reacting in that positive way, requires a strong mindfulness on your part. We are also used to reacting to what's undesirable. Um, that.

429 "Brandy Allen" (3978936832)  
01:03:26.870 --> 01:03:39.470  
Teaching ourselves, not to react to what's undesirable and instead focusing on what is being done. Well, is truly a mindset change and it really takes a lot of mindfulness.

430 "Brandy Allen" (3978936832)  
01:03:39.470 --> 01:03:44.210  
Remember that behavior change happens slowly and.

431 "Brandy Allen" (3978936832)  
01:03:44.210 --> 01:03:49.880  
Even despite your best effort, you may not see the behavior change that you're looking for.

432 "Brandy Allen" (3978936832)  
01:03:49.880 --> 01:03:57.380  
Um, you know, people are features of habit and we may not always be able to change a behavior.

433 "Brandy Allen" (3978936832)  
01:03:57.380 --> 01:04:07.250  
We are looking for that improvement that progress not perfection and we have to remember to continue to be patient.

434 "Brandy Allen" (3978936832)  
01:04:07.250 --> 01:04:15.320  
And again, tweak your plans if you don't see your plans being effective, tweak your plan and try something else.

435 "Brandy Allen" (3978936832)

01:04:18.710 --> 01:04:26.060

All right, we have reached the CO version section, so we're going to talk a little bit about coercion.

436 "Brandy Allen" (3978936832)

01:04:26.060 --> 01:04:30.620

And how it affects people when we use it.

437 "Brandy Allen" (3978936832)

01:04:30.620 --> 01:04:44.150

So, conversion is typically a way that we punish someone else and we're going to go through and talk about all the 10 conversions here in just a minute. But I just want to focus on the fact that.

438 "Brandy Allen" (3978936832)

01:04:44.150 --> 01:04:48.230

In our society, we do have a habit of punishment.

439 "Brandy Allen" (3978936832)

01:04:48.230 --> 01:04:55.005

We are very coercive, we're all coercive, whether we want to admit it or not.

440 "Brandy Allen" (3978936832)

01:04:56.384 --> 01:05:04.965

And there are certain times that we may be more prone to be coercive and respond in a coercive way than others. Um.

441 "Brandy Allen" (3978936832)

01:05:05.300 --> 01:05:14.990

But when we use Co version, we're typically doing it to make someone else feel bad. Um.

442 "Brandy Allen" (3978936832)

01:05:15.315 --> 01:05:29.085

And a lot of the ways that we use coercion are not even mindful ways. A lot of times we're trying to teach someone something or respond in what we feel like is a helpful way.

443 "Brandy Allen" (3978936832)

01:05:30.165 --> 01:05:33.885

But it, it just ends up being a worsening for the other person.

444 "Brandy Allen" (3978936832)

01:05:36.105 --> 01:05:49.155

But if you think about our society and all of the ways that we're coercive in the chat box, can you guys give me some examples I'll give you 1 let's say you get stuffs for speeding.

445 "Brandy Allen" (3978936832)

01:05:49.610 --> 01:06:01.575

Um, I can tell you that a policeman never stopped me and let me know that I was doing a great job driving because I was driving the speed limit. They stopped me because I was exceeding the speed limit.

446 "Brandy Allen" (3978936832)

01:06:02.085 --> 01:06:09.345

So, can you think of some other ways in our society, just that we have that tendency to.

447 "Brandy Allen" (3978936832)

01:06:09.610 --> 01:06:14.839

To punish others to have those negative punishment.

448 "Brandy Allen" (3978936832)

01:06:20.689 --> 01:06:24.049

I know that's a good 1. Wesley. Yeah.

449 "Brandy Allen" (3978936832)

01:06:24.049 --> 01:06:33.859

I know we use that for little kids, right? We take them away from doing what they were enjoying and having fun with and we make them sit in 1 spot.

450 "Brandy Allen" (3978936832)

01:06:33.859 --> 01:06:44.659

And they don't get to do anything fun. Jeff says detention or sending kids home from school yeah, that's a negative punishment, right?

451 "Brandy Allen" (3978936832)

01:06:44.659 --> 01:06:56.059

And that wouldn't really gets me, because typically those are done because kids aren't doing what we expect them to do in school. So then we just remove them from the environment. Like, what did that teach them?

452 "Brandy Allen" (3978936832)

01:06:59.174 --> 01:07:13.934

Taking technology aware grounding them. Yeah, that's another form of take away 1 of the conversions. We use that negative socially mediated like us having control of taking this away from, you.

453 "Brandy Allen" (3978936832)

01:07:15.529 --> 01:07:18.889

Yeah, those are great examples. Um.

454 "Brandy Allen" (3978936832)

01:07:19.844 --> 01:07:32.984

So this 1 lists, the actual 1 of the conversions is force, and it can be verbal or physical. It basically creates a worsening and it's to control or stop behavior.

455 "Brandy Allen" (3978936832)

01:07:33.014 --> 01:07:38.684

So, examples of force could be time out if we had to.

456 "Brandy Allen" (3978936832)

01:07:38.889 --> 01:07:49.189

Physically lead our child to time out, or we told them to go into time out because we were forcing them to do something against their will. Right?

457 "Brandy Allen" (3978936832)

01:07:49.189 --> 01:08:00.589

Verbal coercion can be a form of a put down again. It's that controlled factor. It puts me above the other person, because I'm telling you what to do.

458 "Brandy Allen" (3978936832)

01:08:00.589 --> 01:08:05.779

Right. Or I'm physically making you do something against your will.

459 "Brandy Allen" (3978936832)

01:08:05.779 --> 01:08:19.849

A lot of times those reactions that we have our habitual, they're not really planned responses. It's not that mindfulness kicking in. It's just us reacting and saying, oh, go do this.

460 "Brandy Allen" (3978936832)

01:08:19.849 --> 01:08:22.999

Right.

461 "Brandy Allen" (3978936832)

01:08:22.999 --> 01:08:27.439

So, a lot of times when we use these conversions that we're going to talk about.

462 "Brandy Allen" (3978936832)

01:08:27.439 --> 01:08:34.639

We're punishing that person and it's, we're sending our relationship with them. Um.

463 "Brandy Allen" (3978936832)

01:08:34.639 --> 01:08:44.899

And when we use that negative form of punishment or coercion, we're not teaching those individuals, the behaviors that we want to see, we're not.

464 "Brandy Allen" (3978936832)

01:08:44.899 --> 01:08:53.629

Giving them the replacement behavior, right? We're trying to stamp out what we don't like and we're not showing them what to do.

465 "Brandy Allen" (3978936832)

01:08:53.629 --> 01:08:59.269

And so that's 1 of the effects of coercion is that.

466 "Brandy Allen" (3978936832)

01:08:59.269 --> 01:09:04.489

When we use coercion, we're teaching that right? We're teaching.

467 "Brandy Allen" (3978936832)

01:09:04.489 --> 01:09:12.979

The people that we're using it on to also use coercion, because we didn't tell them what to do instead of the undesirable behavior.

468 "Brandy Allen" (3978936832)

01:09:12.979 --> 01:09:19.009

We see that a lot, like, in some of those societal systems that we have.

469 "Brandy Allen" (3978936832)

01:09:19.009 --> 01:09:32.084

You know, let's talk about the prisons are the juvenile centers that have as much as 70% of individuals with recidivism people who end up back in the system back in jail back in the juvenile justice system.

470 "Brandy Allen" (3978936832)

01:09:32.084 --> 01:09:38.984

So that coerced punishing consequence. Didn't teach them. What. what

471 "Brandy Allen" (3978936832)

01:09:39.009 --> 01:09:42.679

We wanted them to learn it didn't change their behavior.

472 "Brandy Allen" (3978936832)

01:09:42.679 --> 01:09:54.919

When we see school wide systems, using positive behavior supports, we are seeing much better outcomes for them. They're having reduced office referrals.

473 "Brandy Allen" (3978936832)

01:09:54.919 --> 01:10:09.259

Fewer suspensions, higher graduation rates, better, academic performance and more time is spent in the classroom teaching versus having to react to undesirable behaviors.

474 "Brandy Allen" (3978936832)

01:10:16.969 --> 01:10:23.059

So, when we use positive behavior support, we're also fostering a discipline.

475 "Brandy Allen" (3978936832)

01:10:23.059 --> 01:10:29.809

Discipline the way that we typically think of the definition of that is that.

476 "Brandy Allen" (3978936832)

01:10:29.809 --> 01:10:40.459

It means a strict punishment or a negative consequence that we have doled out. But what discipline actually means is.

477 "Brandy Allen" (3978936832)

01:10:40.459 --> 01:10:54.919

Following a teacher, so, like, if we think about math, science and English, those are all disciplines disciplines are something that is taught if we're using punishment as our discipline.

478 "Brandy Allen" (3978936832)

01:10:54.919 --> 01:10:59.299

What are we teaching modeling and motivating others to do?

479 "Brandy Allen" (3978936832)

01:10:59.299 --> 01:11:07.909

We're teaching them to be coercive right? We're modeling that punishment.

We're motivating that coercion.

480 "Brandy Allen" (3978936832)

01:11:07.909 --> 01:11:11.689

Um, we're not telling them what they should be doing.

481 "Brandy Allen" (3978936832)

01:11:11.689 --> 01:11:25.819

So, just to reiterate when we use coercion, it's often a habitual reaction.

482 "Brandy Allen" (3978936832)

01:11:25.819 --> 01:11:36.289

It's not a planned response, and a lot of times it occurs, because we live in that coercive society we've been taught.

483 "Brandy Allen" (3978936832)

01:11:36.289 --> 01:11:47.269

It's been modeled to us, we've been motivated across many different environments to use coercion in response to undesirable behaviors. Um.

484 "Brandy Allen" (3978936832)

01:11:47.269 --> 01:11:54.529

In using positive behavior supports our goal is to become aware of our own coercion. Our own.

485 "Brandy Allen" (3978936832)

01:11:54.529 --> 01:11:59.149

Use of coercion and our response is.

486 "Brandy Allen" (3978936832)

01:11:59.149 --> 01:12:11.389

To others using coercion with us, and we need to mindfully think about alternative ways to respond.

487 "Brandy Allen" (3978936832)

01:12:11.389 --> 01:12:22.724

So, let's go into these 10 examples of coercion here. This is not an all inclusive list. There are other ways that people can be coercive.

488 "Brandy Allen" (3978936832)

01:12:22.994 --> 01:12:28.304

These are just the most common ways that probably all of us are familiar with and have.

489 "Brandy Allen" (3978936832)  
01:12:28.579 --> 01:12:34.849  
Either had done to us, or have used with others. Um.

490 "Brandy Allen" (3978936832)  
01:12:34.849 --> 01:12:43.429  
There's a few references that I can put in the chat box for you, if you're interested in reading about.

491 "Brandy Allen" (3978936832)  
01:12:43.429 --> 01:12:46.999  
More about positive behavior support.

492 "Brandy Allen" (3978936832)  
01:12:48.104 --> 01:12:49.424  
See, if it'll let me here,

493 "Brandy Allen" (3978936832)  
01:13:01.844 --> 01:13:04.364  
I think it gave you all my notes, but the, uh.

494 "Brandy Allen" (3978936832)  
01:13:04.639 --> 01:13:09.319  
The references are at the ends there. Sorry?

495 "Brandy Allen" (3978936832)  
01:13:09.319 --> 01:13:17.899  
All right, there's a few references, Marie. Lynn, Latham, the power of positive parents.

496 "Brandy Allen" (3978936832)  
01:13:17.899 --> 01:13:24.109  
Yes, Skinner, if you've never heard of be a scanner, he's all about behavior.

497 "Brandy Allen" (3978936832)  
01:13:24.109 --> 01:13:27.919  
And then just some PBS literature.

498 "Brandy Allen" (3978936832)  
01:13:27.919 --> 01:13:38.719  
So, let's go into the conversions. The 1st, 1, that we're going to talk about is questioning this is where we're asking questions that we don't want a real answer for.

499 "Brandy Allen" (3978936832)  
01:13:38.719 --> 01:13:47.419  
We're really just questioning someone to either embarrassed them or make them feel bad or make them feel guilty.

500 "Brandy Allen" (3978936832)

01:13:47.419 --> 01:13:51.139

I think about, you know, when you're, you know, comes home late.

501 "Brandy Allen" (3978936832)

01:13:51.139 --> 01:14:05.054

From curfew and you're asking them all the questions where have you been? Why didn't you call? Do you know how worried? I've been? We're asking all these questions to Marketo and we don't expect an answer.

502 "Brandy Allen" (3978936832)

01:14:05.054 --> 01:14:07.424

We're really just doing it to make them feel bad.

503 "Brandy Allen" (3978936832)

01:14:08.179 --> 01:14:21.709

Um, that's a conversion. Some of us that's probably what we tend to fall back on as a response to undesirable behavior.

504 "Brandy Allen" (3978936832)

01:14:21.709 --> 01:14:30.259

All right, let me get to my rights slide here.

505 "Brandy Allen" (3978936832)

01:14:30.259 --> 01:14:39.499

Okay, the next coercion that we're going to talk about is arguing so this is when you're trying to convince somebody that.

506 "Brandy Allen" (3978936832)

01:14:40.004 --> 01:14:54.434

Your point of view is better than theirs, maybe that they're wrong or why they should do something differently. You're basically challenging that person's point of view in that coercive or confrontational way.

507 "Brandy Allen" (3978936832)

01:14:55.574 --> 01:14:59.084

You have to remember that it does take you to argue and.

508 "Brandy Allen" (3978936832)

01:14:59.499 --> 01:15:05.389

We often say things like argue with me, or are you arguing with me? Um.

509 "Brandy Allen" (3978936832)

01:15:05.389 --> 01:15:12.679

But, you know, obviously we're also involved because we're arguing with the other person as well.

510 "Brandy Allen" (3978936832)

01:15:13.394 --> 01:15:19.814

Arguing is considered coercive, you're actually hurting your relationship with that other individual.

511 "Brandy Allen" (3978936832)

01:15:19.844 --> 01:15:32.444

Because a lot of times when we argue, there's not really ever a compromise or an agreement that we come to, it usually just ends up with both parties feeling a little worse than they did before the argument.

512 "Brandy Allen" (3978936832)

01:15:34.724 --> 01:15:45.974

We argue a lot with our kids with our significant others, maybe with people at work and in the end, nobody really wins.

513 "Brandy Allen" (3978936832)

01:15:46.724 --> 01:15:52.664

So, this is considered a coercion just because we all have different views and positions.

514 "Brandy Allen" (3978936832)

01:15:52.719 --> 01:15:53.599

Please.

515 "Brandy Allen" (3978936832)

01:15:53.599 --> 01:16:07.694

When we argue, we're actually, like I said, we're sending that relationship, and usually during the argument, we're getting farther away from our actual point that was at the beginning of the argument right?

516 "Brandy Allen" (3978936832)

01:16:07.724 --> 01:16:12.704

It becomes all about winning instead of about actually changing someone's mind.

517 "Brandy Allen" (3978936832)

01:16:17.839 --> 01:16:22.579

So, the next coercion is sarcasm or teasing.

518 "Brandy Allen" (3978936832)

01:16:22.579 --> 01:16:36.049

I will tell you this is 1 of my favorites that I used to use all the time. This is where you say the opposite of what you mean or you make fun of someone either maliciously or playfully. Um.

519 "Brandy Allen" (3978936832)

01:16:36.049 --> 01:16:47.264

I think in our society that sarcasm is valued as a witty response and when we use sarcasm often,

520 "Brandy Allen" (3978936832)

01:16:47.264 --> 01:16:55.934

we're trying to make the person that we're using sarcasm with feel that by saying the opposite of what we mean, but we're.

521 "Brandy Allen" (3978936832)

01:16:56.049 --> 01:17:08.809

Doing it to get that response from people who are nearby, right? Like, we want to hear that laughter we want to kind of engage everyone else and making fun of this 1 person.

522 "Brandy Allen" (3978936832)  
01:17:08.809 --> 01:17:12.619  
That's what makes it a CO version. Um.

523 "Brandy Allen" (3978936832)  
01:17:12.619 --> 01:17:20.479  
When you use that negative voice tone with sarcasm, a lot of times, it's kind of a put down.

524 "Brandy Allen" (3978936832)  
01:17:20.479 --> 01:17:24.409  
Your facial expression is mocking.

525 "Brandy Allen" (3978936832)  
01:17:24.409 --> 01:17:32.389  
You're trying to make that person feel bad about their behavior or about how wrong.

526 "Brandy Allen" (3978936832)  
01:17:32.389 --> 01:17:38.749  
That they are, and whatever it is, they've done, it's humiliating and it makes their life a little bit worse.

527 "Brandy Allen" (3978936832)  
01:17:39.944 --> 01:17:51.554  
The other issue with sarcasm is that people with less sophisticated social skills, or cognitive, functioning often don't understand sarcasm or teasing,

528 "Brandy Allen" (3978936832)  
01:17:51.914 --> 01:17:56.984  
and they might be taking those comments seriously and think that you mean it, when you really don't.

529 "Brandy Allen" (3978936832)  
01:17:57.349 --> 01:18:02.029  
And that, you know, when they, when they do finally understand.

530 "Brandy Allen" (3978936832)  
01:18:02.029 --> 01:18:06.979  
They might get more upset than other people, because you were making fun of them.

531 "Brandy Allen" (3978936832)  
01:18:12.284 --> 01:18:25.724  
Here's that force that we talked about a little bit ago, that verbal or physical aggression sometimes bows where we make a person do something with significant actions. Something they don't want to do.

532 "Brandy Allen" (3978936832)  
01:18:28.399 --> 01:18:37.099  
So, verbal force is often loud and close. It might be yelling again. It's that.

533 "Brandy Allen" (3978936832)  
01:18:37.099 --> 01:18:44.929  
That I'm over, you kind of posturing like, I'm going to tell you what to do. I'm bigger than you are. I'm stronger.

534 "Brandy Allen" (3978936832)  
01:18:44.929 --> 01:18:55.549  
Physical force can be the same way. You're using your body to physically intimidate this person or physically move them somewhere else.

535 "Brandy Allen" (3978936832)  
01:18:55.549 --> 01:18:59.659  
Um, physical force chance sometimes fall.

536 "Brandy Allen" (3978936832)  
01:18:59.659 --> 01:19:04.399  
Onto the line of abuse, and that would be dealt within the system.

537 "Brandy Allen" (3978936832)  
01:19:05.054 --> 01:19:18.464  
A lot of us may work with individuals with developmental disabilities or dual diagnosis and so some of us may be trained in crisis management techniques.

538 "Brandy Allen" (3978936832)  
01:19:19.604 --> 01:19:24.314  
And that would be okay as physical force. If it's used.

539 "Brandy Allen" (3978936832)  
01:19:24.399 --> 01:19:37.039  
In a way so that the individual does not from themselves or other people, but each situation is going to be different and it's going to be looked at to see if it crosses the line of abuse.

540 "Brandy Allen" (3978936832)  
01:19:42.799 --> 01:19:52.064  
And then we have threats so, threats is, when you point out all the bad things that are going to happen, if the undesirable behavior continues,

541 "Brandy Allen" (3978936832)  
01:19:52.424 --> 01:20:02.384  
I'm sure if any of your parents that you would probably done some of these threats, you know, if you don't stop hitting that basketball against the house.

542 "Brandy Allen" (3978936832)  
01:20:02.824 --> 01:20:16.384  
Going to take your TV away for a month so you're threatening them that if they continue to have that undesirable behavior, something bad is going to happen. Again. This is that power dynamic.

543 "Brandy Allen" (3978936832)  
01:20:16.444 --> 01:20:18.904

This is us. Um.

544 "Brandy Allen" (3978936832)

01:20:19.399 --> 01:20:28.279

Telling them that there's going to be a negative consequences if they continue to have that undesirable behavior, it doesn't help your relationship.

545 "Brandy Allen" (3978936832)

01:20:28.279 --> 01:20:39.379

It's not positive a lot of times when we make a threat, it's done on the spur of the moment. Um, and actually following through with your threat might be.

546 "Brandy Allen" (3978936832)

01:20:39.379 --> 01:20:46.069

Um, really difficult a lot more difficult than it is to just say it in reaction right?

547 "Brandy Allen" (3978936832)

01:20:46.069 --> 01:20:51.169

There are more positive ways.

548 "Brandy Allen" (3978936832)

01:20:51.169 --> 01:20:56.689

To be effective in reminding people about the consequences that might happen.

549 "Brandy Allen" (3978936832)

01:20:56.689 --> 01:21:00.049

Um, and a way to do that is to actually.

550 "Brandy Allen" (3978936832)

01:21:00.049 --> 01:21:13.334

Turn your focus around, on all the good things that might happen if they have the desirable behavior. So, instead of saying, you know, if you don't quit throwing that basketball against the house, you're gonna lose this.

551 "Brandy Allen" (3978936832)

01:21:13.334 --> 01:21:20.024

And this, and this, you might say, you know, if you keep practicing basketball and making all.

552 "Brandy Allen" (3978936832)

01:21:20.049 --> 01:21:25.279

Those hoops, we're going to go out for ice cream later.

553 "Brandy Allen" (3978936832)

01:21:25.279 --> 01:21:33.799

So, you're, you're pointing out the desirable alternative behavior and the positive consequences that could happen.

554 "Brandy Allen" (3978936832)

01:21:33.799 --> 01:21:45.649

If they were doing the desirable behavior, so that's just that's just a little tip to think about. And if you find yourself on the verge of making a threat.

555 "Brandy Allen" (3978936832)

01:21:45.649 --> 01:21:53.719

Think about it on the other side think about pointing out what good things might happen if they were doing the desirable behavior.

556 "Brandy Allen" (3978936832)

01:21:59.929 --> 01:22:10.489

Let's see, here I have a couple of examples. Let's try that out.

557 "Brandy Allen" (3978936832)

01:22:10.489 --> 01:22:17.629

So, instead of saying, if you don't do your homework, you're not going to go to the mall this weekend.

558 "Brandy Allen" (3978936832)

01:22:17.629 --> 01:22:28.219

How could we turn that around into a more positive statement about what good things can happen if they had the desirable behavior.

559 "Brandy Allen" (3978936832)

01:22:28.219 --> 01:22:31.279

So, if you don't do your homework.

560 "Brandy Allen" (3978936832)

01:22:31.279 --> 01:22:33.704

They're not going to the mall this weekend.

561 "Brandy Allen" (3978936832)

01:22:51.279 --> 01:23:02.239

Someone turn that around in a more positive way for me, in the chat box.

562 "Brandy Allen" (3978936832)

01:23:09.554 --> 01:23:24.314

Timmy says, if you get your homework done tonight, we can go to the mall tomorrow. That's perfect. Right that's encouraging them to do the desirable behavior and letting them know what positive consequences can happen. If they do the positive thing.

563 "Brandy Allen" (3978936832)

01:23:24.709 --> 01:23:28.849

All right. Very good.

564 "Brandy Allen" (3978936832)

01:23:29.564 --> 01:23:40.514

So, let's move on to our next coercion criticism. This is when you let someone know that you don't like what they're doing, or how they're doing it.

565 "Brandy Allen" (3978936832)

01:23:40.604 --> 01:23:48.764

And that a lot of times, it's when we're trying to teach them to do it better, like, in all of our infinite wisdom and experience.

566 "Brandy Allen" (3978936832)

01:23:48.849 --> 01:23:55.699

Of course, where are the experts and we're going to try to teach this person how to do it correctly.

567 "Brandy Allen" (3978936832)

01:23:55.699 --> 01:24:10.519

Sometimes when we do this, that approach can get you into a bad spot, because you're actually criticizing what this individual is doing and how they're doing it. Right?

568 "Brandy Allen" (3978936832)

01:24:10.519 --> 01:24:19.159

They're, they're not going to thank you guys for all of your entries in the chat box. They're on the last 1. I appreciate that. Um.

569 "Brandy Allen" (3978936832)

01:24:19.159 --> 01:24:25.459

We're actually when we criticize someone, we're telling them that what they're doing is not good enough right?

570 "Brandy Allen" (3978936832)

01:24:25.459 --> 01:24:36.079

We can say other things that are not as hurtful to someone. So, maybe in trying to teach them.

571 "Brandy Allen" (3978936832)

01:24:36.079 --> 01:24:41.089

How to do this task we might say I've got a suggestion that might help.

572 "Brandy Allen" (3978936832)

01:24:41.089 --> 01:24:47.659

Um, and then we wait for that individual to respond, whether they want our advice.

573 "Brandy Allen" (3978936832)

01:24:47.659 --> 01:24:53.539

We might ask them can I help you? I might have a better solution.

574 "Brandy Allen" (3978936832)

01:24:53.539 --> 01:25:07.189

Or even, you know, somebody told me the other day that this might work. Um, do you want to try that? So basically, just giving the other individuals some choice about what they're doing.

575 "Brandy Allen" (3978936832)

01:25:07.189 --> 01:25:13.099

Remember the way that we do things is not always the best way and the only way.

576 "Brandy Allen" (3978936832)

01:25:13.099 --> 01:25:22.039

And so sometimes when we're trying to teach someone, we're criticizing them, and we want to try to avoid that as much as possible.

577 "Brandy Allen" (3978936832)

01:25:25.874 --> 01:25:40.064

This is also 1 of my favorite conversions despair where you say, and act like, you don't know what to do. You're just giving up on that person. You're hopeless that they'll ever get this task or job done.

578 "Brandy Allen" (3978936832)

01:25:40.874 --> 01:25:41.864

I do this all the time.

579 "Brandy Allen" (3978936832)

01:25:42.064 --> 01:25:54.664

My daughter, I will ask her to do the dishes she refuses and procrastinates until I just get exasperated and say fine. I'll just do them myself.

580 "Brandy Allen" (3978936832)

01:25:55.744 --> 01:26:01.264

And so I actually just reinforced her behavior with that. Despair.

581 "Brandy Allen" (3978936832)

01:26:02.039 --> 01:26:12.979

She got exactly what she wanted. She didn't have to do the dishes and I just made her feel bad. And I made me feel bad because I ended up having to do it.

582 "Brandy Allen" (3978936832)

01:26:12.979 --> 01:26:20.419

So, despair we really want to try to avoid it. It usually sends 2 messages.

583 "Brandy Allen" (3978936832)

01:26:20.419 --> 01:26:26.239

And either makes that individual feel more helpless. Like, we don't care.

584 "Brandy Allen" (3978936832)

01:26:26.239 --> 01:26:31.634

About them like, they're, they can't possibly do this task. Right?

585 "Brandy Allen" (3978936832)

01:26:31.694 --> 01:26:43.964

So, in other words, why should they even try or it can make the person happier satisfied because they got out of the task or tour that they didn't want to do? Um.

586 "Brandy Allen" (3978936832)

01:26:44.359 --> 01:26:58.699

We used to spare often with individuals it often makes them give up on themselves too, because they think they're not worth teaching or anyone investing the time in them to show them what to do.

587 "Brandy Allen" (3978936832)

01:26:58.699 --> 01:27:05.779

And so we want to try to avoid using despair as much as possible as well.

588 "Brandy Allen" (3978936832)

01:27:05.779 --> 01:27:19.969

When we get done with all of these conversions, I'm going to ask you all which ones are your go tools and I'll have you put those in the chat box minor? Definitely. The sarcasm and despair.

589 "Brandy Allen" (3978936832)

01:27:19.969 --> 01:27:23.629

Another coercion is lecture and logic.

590 "Brandy Allen" (3978936832)

01:27:23.629 --> 01:27:33.614

This is my husband's favorite where you talk too much about what should be done and you repeat something that the person already knows.

591 "Brandy Allen" (3978936832)

01:27:34.694 --> 01:27:43.544

I tell my husband this all the time when he he will lecture in logic, our kids telling them what they should do. Because, you know, in all of his.

592 "Brandy Allen" (3978936832)

01:27:43.629 --> 01:27:52.189

Experience in years, he knows how to do it best and it goes in 1 ear and it goes out the other because especially with.

593 "Brandy Allen" (3978936832)

01:27:52.189 --> 01:28:05.564

Kids, they just tune you out, you know, because kids know everything, especially when they get to a certain age. So when you're trying to teach someone, you should really just keep it short and sweet.

594 "Brandy Allen" (3978936832)

01:28:05.774 --> 01:28:12.014

I like the example on lecture and logic that it probably sounds to kids like the teacher.

595 "Brandy Allen" (3978936832)

01:28:12.214 --> 01:28:19.234

Charlie Brown, that raw want want want, because we're talking and they're not listening to us.

596 "Brandy Allen" (3978936832)

01:28:20.104 --> 01:28:32.014

So, if you can just keep what you're trying to teach them short and sweet or even let them suffer the natural consequences of whatever it is that they're choosing to do, sometimes that.

597 "Brandy Allen" (3978936832)

01:28:32.189 --> 01:28:35.959

Be much more effective than the lecture and logic that we're.

598 "Brandy Allen" (3978936832)

01:28:36.344 --> 01:28:51.044

Throwing at them, another coercion is taking away this 1 is just like, it sounds we're taking away their access to either privileges possessions.

599 "Brandy Allen" (3978936832)

01:28:51.614 --> 01:28:55.934

Anything that's valuable to them. Again. It's that show of control.

600 "Brandy Allen" (3978936832)

01:28:55.959 --> 01:28:59.719

It's us mediating a negative punishment.

601 "Brandy Allen" (3978936832)

01:28:59.719 --> 01:29:05.389

On an individual taking away a bit of their rights, um.

602 "Brandy Allen" (3978936832)

01:29:05.624 --> 01:29:18.644

Yeah, I'm sure we've all used this 1, but it really does worse in your relationship sometimes. Especially if you use take away with something that's very valuable to an individual.

603 "Brandy Allen" (3978936832)

01:29:18.824 --> 01:29:21.884

It can escalate to a more serious situation.

604 "Brandy Allen" (3978936832)

01:29:22.339 --> 01:29:30.769

Let's see here.

605 "Brandy Allen" (3978936832)

01:29:30.769 --> 01:29:40.489

A lot of times when we use takeaway, individuals don't truly comprehend that their behavior cause you to take away.

606 "Brandy Allen" (3978936832)

01:29:40.489 --> 01:29:50.299

This item, or this privilege, there's not a lot of connection there. It really just feels like something that you did to them.

607 "Brandy Allen" (3978936832)

01:29:50.299 --> 01:30:03.044

A better way to decrease those problem behaviors is to arrange a set expectations where you set up and earn, or don't earn consequence with the individual.

608 "Brandy Allen" (3978936832)

01:30:03.824 --> 01:30:10.244

And in that way, you set the expectation for the desirable behavior. And then.

609 "Brandy Allen" (3978936832)  
01:30:10.299 --> 01:30:24.874

That individual can either meet the behave that expectation and earn the desired privilege or item or if they don't meet the expectation they do not earn, but really the control is in their power.

610 "Brandy Allen" (3978936832)  
01:30:24.904 --> 01:30:27.244  
And it's no longer that that.

611 "Brandy Allen" (3978936832)  
01:30:27.529 --> 01:30:31.759  
You above them kind of make.

612 "Brandy Allen" (3978936832)  
01:30:31.994 --> 01:30:44.294  
Mediating that consequence for them. All right, this is our last conversion.

613 "Brandy Allen" (3978936832)  
01:30:44.654 --> 01:30:51.614  
It is talking about a person's bad behavior with the person present when we do this we're often.

614 "Brandy Allen" (3978936832)  
01:30:51.759 --> 01:30:55.339  
Creating we're sending situation.

615 "Brandy Allen" (3978936832)  
01:30:55.339 --> 01:31:08.654  
It's embarrassing it hurts our relationship with that individual because we're talking badly about them in front of them to someone else. Think about that put yourself in that place.

616 "Brandy Allen" (3978936832)  
01:31:09.014 --> 01:31:15.314  
What if your best friend was talking crap about you to your other friend, and you can hear everything.

617 "Brandy Allen" (3978936832)  
01:31:15.339 --> 01:31:24.019  
That was being said, it's hurtful. This is something that, especially in our field we want to try to avoid.

618 "Brandy Allen" (3978936832)  
01:31:24.019 --> 01:31:32.389  
These are things that happen a lot of times during a shift change when we're giving updates to that next shift of staff.

619 "Brandy Allen" (3978936832)  
01:31:32.684 --> 01:31:41.324

And so we really want to try to make sure that we avoid talking about a person's undesirable behavior where they can hear us.

620 "Brandy Allen" (3978936832)  
01:31:41.564 --> 01:31:52.364

Or if we have to do it, we want to do it in the most objective way possible where we are not being judgmental. We're being non emotional when we give them.

621 "Brandy Allen" (3978936832)  
01:31:52.389 --> 01:31:58.159

Those updates, but really, we want to try to avoid it as much as possible.

622 "Brandy Allen" (3978936832)  
01:31:58.159 --> 01:32:05.239

It's just hurtful it's going to hurt your relationship with that individual.

623 "Brandy Allen" (3978936832)  
01:32:05.239 --> 01:32:08.809

All right, so before we move on.

624 "Brandy Allen" (3978936832)  
01:32:09.254 --> 01:32:23.624

I'm going to jump back to the slide that has all of the 10 conversions and if you would like to share with me, maybe which ones are your go tools in the chat box? I just like to see what other people.

625 "Brandy Allen" (3978936832)  
01:32:24.169 --> 01:32:27.739

Uses their conversions.

626 "Brandy Allen" (3978936832)  
01:32:28.304 --> 01:32:28.424

Hello.

627 "Brandy Allen" (3978936832)  
01:32:47.739 --> 01:33:00.859

Oh, I got a bunch in here. Jeff says logic and sarcasm Yep, that lecture logic and sarcasm. theresa's takeaway arguing from Robert.

628 "Brandy Allen" (3978936832)  
01:33:00.859 --> 01:33:03.889

Taking away and sarcasm from raven.

629 "Brandy Allen" (3978936832)  
01:33:04.514 --> 01:33:13.274

Questioning and sarcasm yeah, sarcasm lecturing we got a lot of sarcasm in there.

630 "Brandy Allen" (3978936832)  
01:33:13.304 --> 01:33:23.504

I really do think sarcasm is kind of a societal thing, especially in the US that we do value that sarcasm as, like, a quick wit kind of thing.

631 "Brandy Allen" (3978936832)

01:33:23.889 --> 01:33:28.549

And so we don't often realize how hurtful it can actually be.

632 "Brandy Allen" (3978936832)

01:33:32.599 --> 01:33:46.609

Sara says she's all about lecture and logic. Her husband is a fan of ignoring and the cold shoulder. Yeah, that would be another version that we didn't list. But yeah. Ignoring is coercive. Um.

633 "Brandy Allen" (3978936832)

01:33:46.609 --> 01:33:56.569

So, yeah, and we'll talk about ignoring here in just a little bit and why it can be coercive and what some of the effects are.

634 "Brandy Allen" (3978936832)

01:33:56.654 --> 01:34:10.784

Thank you all for sharing. Okay, so we went over those 10 conversions. What are some of the effects of being coercive? Well, we tend to say that conversion ages.

635 "Brandy Allen" (3978936832)

01:34:10.784 --> 01:34:16.484

Us people who have experienced coercion will often avoid.

636 "Brandy Allen" (3978936832)

01:34:16.569 --> 01:34:22.549

Sense they will try to get away.

637 "Brandy Allen" (3978936832)

01:34:22.549 --> 01:34:27.919

They don't want to interact with us because we've made them feel bad. Right?

638 "Brandy Allen" (3978936832)

01:34:27.919 --> 01:34:33.499

They're going to avoid doing whatever it is that we've asked them to do.

639 "Brandy Allen" (3978936832)

01:34:33.499 --> 01:34:47.719

They will try to get even remember when we use version, we're teaching version. So a lot of times you're going to see those people try to get even by being coercive back.

640 "Brandy Allen" (3978936832)

01:34:47.719 --> 01:35:00.469

And we often see people try to escape when you've been coercive with them. Like, they just want to leave the room. They want to leave the situation. They just want to get out of there.

641 "Brandy Allen" (3978936832)

01:35:00.469 --> 01:35:10.849

Other effects could be that again, they've learned that coercive behavior so we're going to see them repeated in the future. I think about like.

642 "Brandy Allen" (3978936832)

01:35:10.874 --> 01:35:19.964

Little kiddos who play house, you know, that that age, like 3 to 5 and if there are physical punishment's being used in their home,

643 "Brandy Allen" (3978936832)

01:35:20.114 --> 01:35:27.374

they might spank their baby dolls when they're being bad because that's what they've learned or they've been threatened with is a spanking.

644 "Brandy Allen" (3978936832)

01:35:29.384 --> 01:35:44.324

People might be able to confidently they're not going to be able to be their true selves with you, because they fear that they might get a coercive reaction from you, some kind of coercion that's going to make them feel bad.

645 "Brandy Allen" (3978936832)

01:35:45.884 --> 01:35:47.564

And some of the other effects.

646 "Brandy Allen" (3978936832)

01:35:47.739 --> 01:35:53.839

Coercion might be that you have an increase in undesirable behavior because.

647 "Brandy Allen" (3978936832)

01:35:53.839 --> 01:36:06.379

That's where they're getting most of their attention from, is that you're giving all of your attention to undesirable behaviors, rather than the positive behaviors. So when we're coercive all the time.

648 "Brandy Allen" (3978936832)

01:36:06.379 --> 01:36:09.949

That's when that individual is going to get that need for attention that.

649 "Brandy Allen" (3978936832)

01:36:09.949 --> 01:36:12.979

By having undesirable behaviors.

650 "Brandy Allen" (3978936832)

01:36:19.699 --> 01:36:26.599

All right, we talked a little bit earlier about the fact that we're all coercive. Um.

651 "Brandy Allen" (3978936832)

01:36:26.599 --> 01:36:30.109

It's just in human nature. It's a, it's a.

652 "Brandy Allen" (3978936832)

01:36:30.109 --> 01:36:40.934

You know, kind of a gut response to be coercive and again you have to mindfully think about how to react in not coercive way sometimes.

653 "Brandy Allen" (3978936832)

01:36:41.294 --> 01:36:50.084

And there are definitely times of the day or situations when you are more prone to react in a coercive way. I know. For me, if I'm hanging.

654 "Brandy Allen" (3978936832)

01:36:50.109 --> 01:36:53.539

Agree I'm going to be more coercive for sure.

655 "Brandy Allen" (3978936832)

01:36:53.539 --> 01:37:07.219

So, maybe if you're tired or hungry or uncomfortable, and a bad day at work, those pet peeves, all of those things can lead you to respond in a coercive way. Um.

656 "Brandy Allen" (3978936832)

01:37:07.219 --> 01:37:19.754

And as you start to monitor your own use of coercion, you're going to recognize when those times are for you and you're going to be able to gauge the responses. That you get from others.

657 "Brandy Allen" (3978936832)

01:37:19.934 --> 01:37:27.044

When sometimes you're able to mindfully respond in that more PBS way, versus when you.

658 "Brandy Allen" (3978936832)

01:37:27.219 --> 01:37:32.929

Respond in a coercive by.

659 "Brandy Allen" (3978936832)

01:37:32.929 --> 01:37:46.699

So this is pretty important. We, we hit on this just to touch earlier that coercion produces short term compliance, followed by long term problems. So, what that means is, is that.

660 "Brandy Allen" (3978936832)

01:37:46.699 --> 01:38:00.859

Coercion works right? If it didn't work, we wouldn't use it, but when we use coercion, it likely works just for that time or 2 that we use it. If we want to see that behavior change.

661 "Brandy Allen" (3978936832)

01:38:00.859 --> 01:38:07.159

In the future, we're going to have to try something else. We're gonna have to try this more positive approach.

662 "Brandy Allen" (3978936832)

01:38:07.159 --> 01:38:10.219

So.

663 "Brandy Allen" (3978936832)

01:38:10.219 --> 01:38:20.384

If we think about using that more positive approach, rather than being coercive or using those punishing consequences, what can we do instead?

664 "Brandy Allen" (3978936832)

01:38:21.284 --> 01:38:30.134

This slide kind of outlines 5 questions that you can use to make a plan and I'm going to give you all an example as we go.

665 "Brandy Allen" (3978936832)

01:38:30.219 --> 01:38:43.519

For the questions, so we have an individual Joe who lives with a roommate. Joe typically ties the shirt around her neck when she's upset.

666 "Brandy Allen" (3978936832)

01:38:43.519 --> 01:38:53.089

And then a staff support person will be called, and a lot of times she ends up in restraints. So if we.

667 "Brandy Allen" (3978936832)

01:38:53.089 --> 01:38:58.579

Break that situation down while thinking about the questions on this slide.

668 "Brandy Allen" (3978936832)

01:38:58.579 --> 01:39:02.509

Let's see, maybe, um.

669 "Brandy Allen" (3978936832)

01:39:02.509 --> 01:39:06.769

What Joe is getting out of this behavior so.

670 "Brandy Allen" (3978936832)

01:39:06.769 --> 01:39:12.379

What matter we're sending situation occurred that triggered the undesirable behavior.

671 "Brandy Allen" (3978936832)

01:39:12.379 --> 01:39:21.559

Well, Joe typically does this when she gets in a fight with her roommate, then she'll tie something around her neck.

672 "Brandy Allen" (3978936832)

01:39:21.559 --> 01:39:28.699

Also, if staff are really busy, or they're short with her, that might trigger her to tie this shirt around her neck.

673 "Brandy Allen" (3978936832)

01:39:28.699 --> 01:39:35.179

So, what pay off is Joe, getting from having those undesirable behaviors.

674 "Brandy Allen" (3978936832)

01:39:35.179 --> 01:39:42.259

Well, when Joe ties the shirt around her neck, she gets a lot of attention from staff, including touch.

675 "Brandy Allen" (3978936832)

01:39:42.259 --> 01:39:49.159

A lot of times she and her roommate have a whole makeup session. Um.

676 "Brandy Allen" (3978936832)

01:39:49.159 --> 01:40:04.040

Staff might rub her back and shower her with lots of reassurance and sometimes the staff will take it upon themselves to fix that relationship between Joe and her roommate. They'll facilitate them making up.

677 "Brandy Allen" (3978936832)

01:40:07.880 --> 01:40:11.210

And so when we look at when that.

678 "Brandy Allen" (3978936832)

01:40:11.210 --> 01:40:14.270

Uh, matter we're sending situation occurs.

679 "Brandy Allen" (3978936832)

01:40:14.270 --> 01:40:17.810

Um, and in similar situations.

680 "Brandy Allen" (3978936832)

01:40:17.810 --> 01:40:26.900

So, when Joe ties the shirt around her neck, maybe at other times, besides when she has a fight with her roommate.

681 "Brandy Allen" (3978936832)

01:40:26.900 --> 01:40:32.900

Does she sometimes have desirable behaviors? And if so what are those look like.

682 "Brandy Allen" (3978936832)

01:40:32.900 --> 01:40:41.600

Well, sometimes when Joseph said she will cry and request to talk to staff in a similar situation.

683 "Brandy Allen" (3978936832)

01:40:41.600 --> 01:40:50.630

Sometimes the staff will tell Joe that she has to wait a few minutes, which sometimes ends up being like, 15+minutes.

684 "Brandy Allen" (3978936832)

01:40:50.630 --> 01:40:59.210

Joe's piers will tell her to get away from them because she's annoying.

685 "Brandy Allen" (3978936832)

01:40:59.210 --> 01:41:06.950

So those are some of the things that happen, she's trying to use those coping skills of talking to staff.

686 "Brandy Allen" (3978936832)

01:41:06.950 --> 01:41:17.750

Um, she's not getting support from her peers when she's upset at that time. People tell her that she's being annoying. So, what does Joe need to learn to do?

687 "Brandy Allen" (3978936832)

01:41:17.750 --> 01:41:22.520

Well, she might benefit from learning ways where she can make up.

688 "Brandy Allen" (3978936832)

01:41:22.520 --> 01:41:31.550

With her roommate, things like learning to apologize and be taking accountability for her part in the argument. Um.

689 "Brandy Allen" (3978936832)

01:41:31.550 --> 01:41:35.840

Maybe trying to work out compromises with her roommates.

690 "Brandy Allen" (3978936832)

01:41:35.840 --> 01:41:38.930

Recognizing when other people need space.

691 "Brandy Allen" (3978936832)

01:41:38.930 --> 01:41:51.350

So, what can we do in the environment to help prevent Joe from tying this shirt around her neck and promote those more desirable behaviors?

692 "Brandy Allen" (3978936832)

01:41:51.350 --> 01:41:57.470

Well, staff should probably use pivot.

693 "Brandy Allen" (3978936832)

01:41:57.470 --> 01:42:01.400

When she's having that, um.

694 "Brandy Allen" (3978936832)

01:42:01.400 --> 01:42:08.480

Undesirable behavior of tying things around her neck. Of course, we want to make sure that she's safe. Um.

695 "Brandy Allen" (3978936832)

01:42:08.480 --> 01:42:22.725

So, we may have to intervene with the, the shirt around her neck, but we don't want to give her all that attention. You know, the backdrops and the making sure we fix it with her roommate kind of thing.

696 "Brandy Allen" (3978936832)

01:42:23.655 --> 01:42:28.305

We just want to make sure that she's safe. And we want to.

697 "Brandy Allen" (3978936832)

01:42:28.480 --> 01:42:39.230

Avoid giving her quality attention until she's calmed down a little bit. She's able to use some of her own coping skills to calm down her emotions. Um.

698 "Brandy Allen" (3978936832)

01:42:39.230 --> 01:42:49.130

And what stock could do is make a safety crisis plan that all staff know what to do, and how to react in that situation.

699 "Brandy Allen" (3978936832)

01:42:49.130 --> 01:42:54.020

So, in looking at this, um.

700 "Brandy Allen" (3978936832)

01:42:54.020 --> 01:43:06.380

Is the tying the shirt around her neck a symptom of her being regulated? Or is it a sensible response to that situation that she found herself in?

701 "Brandy Allen" (3978936832)

01:43:06.380 --> 01:43:10.790

And you guys can just put yes or no in the chat box.

702 "Brandy Allen" (3978936832)

01:43:20.090 --> 01:43:25.070

So, do you think that tying the shirt around her neck is the sensible response.

703 "Brandy Allen" (3978936832)

01:43:38.480 --> 01:43:52.275

Yeah, he says, yes, I mean, I would agree with that. I think it is the sensible response based on what's been effective for her in the past. Right?

704 "Brandy Allen" (3978936832)

01:43:52.455 --> 01:43:58.395

She's getting that attention that she needs. She's getting that positive reinforcement with staff.

705 "Brandy Allen" (3978936832)

01:43:58.480 --> 01:44:08.840

Because they're giving her all of that attention and fixing the relationship. So we really need to step in and change our reaction to the situation.

706 "Brandy Allen" (3978936832)

01:44:08.840 --> 01:44:14.240

In order for her to learn more positive coping skills herself, right?

707 "Brandy Allen" (3978936832)

01:44:18.200 --> 01:44:24.590

Yeah, Sarah says, yeah, it's being positively reinforced. It's not a desirable behavior, but.

708 "Brandy Allen" (3978936832)

01:44:24.590 --> 01:44:30.470

Again, in the way that they are handling that situation, they aren't teaching her.

709 "Brandy Allen" (3978936832)

01:44:30.470 --> 01:44:38.180

The alternative desirable behaviors, so that's probably what they need to focus on in the way that they react.

710 "Brandy Allen" (3978936832)

01:44:38.180 --> 01:44:42.890

When this situation occurs in the future.

711 "Brandy Allen" (3978936832)

01:44:42.890 --> 01:44:51.110

They need to focus on what she should be doing, instead of tying the shirt around her neck and giving her minimal attention.

712 "Brandy Allen" (3978936832)

01:44:51.110 --> 01:44:57.350

When she has that undesirable behavior.

713 "Brandy Allen" (3978936832)

01:44:57.350 --> 01:45:09.950

So another thing about profit and behavior support is that it really helps you build relationships with others good, positive relationships. This class is called tools for everyone for a reason.

714 "Brandy Allen" (3978936832)

01:45:09.950 --> 01:45:23.570

Because you can use these tips and tricks with everyone that, you know, with your spouse with your kids, with your coworkers with people you run into at the grocery store. It's all about.

715 "Brandy Allen" (3978936832)

01:45:23.570 --> 01:45:32.090

mindfully making sure that we focus on the positive rather than the undesirable behavior that we might see.

716 "Brandy Allen" (3978936832)

01:45:32.090 --> 01:45:36.680

And about not saying, or doing things to make someone feel.

717 "Brandy Allen" (3978936832)

01:45:36.680 --> 01:45:39.195

Worse than they might already.

718 "Brandy Allen" (3978936832)

01:45:44.415 --> 01:45:56.355

So what we we call that is, we call it stay close interactions from tools of choice curriculum. These are actually the steps on this.

719 "Brandy Allen" (3978936832)

01:45:56.680 --> 01:46:02.510

To having a steak most interaction with someone we're moving toward the person.

720 "Brandy Allen" (3978936832)

01:46:02.510 --> 01:46:13.905

And we're remaining within arm's reach, we might use touch if it's appropriate. And if we know that this person would be responsive to touch. So it could be a handshake.

721 "Brandy Allen" (3978936832)

01:46:13.905 --> 01:46:18.345

We're a touch on the arm or a hub or a high 5 or a fist pump.

722 "Brandy Allen" (3978936832)

01:46:18.710 --> 01:46:28.730

Some kind of touch just to get that connection going. We want to make sure that we have a caring facial expression and tone of voice when we talk with people.

723 "Brandy Allen" (3978936832)

01:46:28.730 --> 01:46:31.880

Make sure we have relaxed body language.

724 "Brandy Allen" (3978936832)

01:46:31.880 --> 01:46:36.410

Um, and then we use what we call the O. E.

725 "Brandy Allen" (3978936832)

01:46:36.410 --> 01:46:39.770

Which is open ended questions.

726 "Brandy Allen" (3978936832)

01:46:39.770 --> 01:46:44.180

And put these statements and encouragement.

727 "Brandy Allen" (3978936832)

01:46:44.685 --> 01:46:49.935

So, when we ask open ended questions, we're asking things like, How's your day going?

728 "Brandy Allen" (3978936832)

01:46:50.865 --> 01:47:04.125

Tell me what you've been doing we're posing questions that promote conversation things that cannot be answered with a yes or no or a short 1 word answer. We're using.

729 "Brandy Allen" (3978936832)

01:47:04.205 --> 01:47:17.885

Empathy statements, so we're mirroring back how that other person might be feeling to them. That really helps. You feel connected to someone else like oh, hey, you look upset today. Tell me what's going on.

730 "Brandy Allen" (3978936832)

01:47:18.395 --> 01:47:24.155

That's an empathy statement, and an open ended question right there. And then we also.

731 "Brandy Allen" (3978936832)

01:47:24.180 --> 01:47:31.370

We want to make sure that we're encouraging the other person that we're pointing out the things that they are doing. Well.

732 "Brandy Allen" (3978936832)

01:47:31.370 --> 01:47:43.760

And why that's good for them. So, you know, it's really great that you're able to share this with me, you know, I'll give you some prayers and make sure that things go okay for you.

733 "Brandy Allen" (3978936832)

01:47:43.760 --> 01:47:51.350

You're giving them some kind of encouragement that their situation is going to get better and that they're doing the right thing.

734 "Brandy Allen" (3978936832)

01:47:51.350 --> 01:47:54.800

We want to make sure that we listen more than we talk.

735 "Brandy Allen" (3978936832)

01:47:54.800 --> 01:48:03.800

Don't react to junk behavior and avoid being coercive so.

736 "Brandy Allen" (3978936832)

01:48:03.800 --> 01:48:18.050

This is just a little extra info on empathy again. It's really being able to take that perspective of the other person and communicate to them that you understand why they might be feeling that way. Um.

737 "Brandy Allen" (3978936832)

01:48:18.050 --> 01:48:26.930

We're using emotion words, identifying the emotion that that person might be feeling and seeing how that makes sense.

738 "Brandy Allen" (3978936832)

01:48:26.930 --> 01:48:30.050

Given the situation that they're in.

739 "Brandy Allen" (3978936832)

01:48:30.050 --> 01:48:36.170

It really helps that person.

740 "Brandy Allen" (3978936832)

01:48:36.170 --> 01:48:44.600

Understand that their feelings matter to us. It really helps people feel heard when we use empathy.

741 "Brandy Allen" (3978936832)

01:48:44.600 --> 01:48:49.940

And then we want to be able to use that encouragement again.

742 "Brandy Allen" (3978936832)  
01:48:49.940 --> 01:48:55.130  
Communicating how that person's behavior has improved their situation.

743 "Brandy Allen" (3978936832)  
01:48:55.130 --> 01:49:03.890  
What, if they done? Well, why is it good for them? You know, why is that behavior helpful to them?

744 "Brandy Allen" (3978936832)  
01:49:03.890 --> 01:49:12.350  
And then encouragement can also be, you know, your support being offered to them.

745 "Brandy Allen" (3978936832)  
01:49:12.350 --> 01:49:17.270  
So, let's do a little practice on a stay close interaction.

746 "Brandy Allen" (3978936832)  
01:49:17.270 --> 01:49:31.100  
So, we have awesome Alex, who just got his GD results back and he passed. He studied for hours you're walking down the hall and he rushes over to show you his score.

747 "Brandy Allen" (3978936832)  
01:49:31.365 --> 01:49:40.455  
If you were going to have a stay close interaction with awesome, Alex, how can you use those steps to stay close?

748 "Brandy Allen" (3978936832)  
01:49:40.665 --> 01:49:50.055  
And especially those steps of the open ended questions, empathy and encouragement to start a conversation with Alex.

749 "Brandy Allen" (3978936832)  
01:49:51.100 --> 01:49:56.600  
Can anybody give me an example of how you might start that conversation with Alex?

750 "Brandy Allen" (3978936832)  
01:49:56.600 --> 01:49:59.840  
It is also important to remember that.

751 "Brandy Allen" (3978936832)  
01:49:59.840 --> 01:50:05.000  
That doesn't always have to go in that order. Um.

752 "Brandy Allen" (3978936832)  
01:50:05.000 --> 01:50:13.400  
In the example, I gave you a lot of times I start out by giving an empathy statement and I follow it up with an open ended question.

753 "Brandy Allen" (3978936832)

01:50:13.400 --> 01:50:16.490  
And that just gets the conversation going.

754 "Brandy Allen" (3978936832)  
01:50:20.750 --> 01:50:28.010  
So, can you guys give me an example of what would you say to Alex when he runs over to show you his score?

755 "Brandy Allen" (3978936832)  
01:50:28.010 --> 01:50:30.105  
How would you start that conversation?

756 "Brandy Allen" (3978936832)  
01:50:48.010 --> 01:50:56.660  
Hello.

757 "Brandy Allen" (3978936832)  
01:50:56.660 --> 01:50:59.690  
I know you're all typing away. Furiously here.

758 "Brandy Allen" (3978936832)  
01:50:59.690 --> 01:51:13.425  
Hasn't popped up on my end. Yeah so, Alex is super excited.

759 "Brandy Allen" (3978936832)  
01:51:13.605 --> 01:51:17.805  
He runs over to you in the hallway. What are you gonna say that.

760 "Brandy Allen" (3978936832)  
01:51:18.140 --> 01:51:22.730  
Theresa hey, Alex, how are you doing? What's going on?

761 "Brandy Allen" (3978936832)  
01:51:22.730 --> 01:51:33.740  
Okay, so Alec says I got my back and I just I studied so hard.

762 "Brandy Allen" (3978936832)  
01:51:33.740 --> 01:51:46.910  
What would you say next? We've got that open ended question in there.  
What's going on?

763 "Brandy Allen" (3978936832)  
01:51:46.910 --> 01:51:55.940  
Great job. Yeah. We're going to praise him for what he did. Well, right.  
Give him that encouragement. Um, and instead of just saying, great job.

764 "Brandy Allen" (3978936832)  
01:51:55.940 --> 01:51:59.930  
What specifically did he do a great job on.

765 "Brandy Allen" (3978936832)  
01:51:59.930 --> 01:52:05.540  
When we give that encouragement, we want to try to be very specific about what they did. Well.

766 "Brandy Allen" (3978936832)  
01:52:08.690 --> 01:52:12.140  
Hard work pays off. Yeah, that's right.

767 "Brandy Allen" (3978936832)  
01:52:12.140 --> 01:52:17.390  
Yeah, and how is Alex feeling.

768 "Brandy Allen" (3978936832)  
01:52:17.390 --> 01:52:22.760  
Yeah, that's awesome. Your hard work paid off. We don't have that empathy in there yet. So.

769 "Brandy Allen" (3978936832)  
01:52:22.760 --> 01:52:29.840  
How can we give an empathy statement to Alex and reflect back how he's feeling in that situation?

770 "Brandy Allen" (3978936832)  
01:52:39.170 --> 01:52:47.540  
And a lot of times empathy statements start with phrases like, you look link, or you seem blank.

771 "Brandy Allen" (3978936832)  
01:52:47.540 --> 01:52:51.680  
I can tell that you're feeling blank.

772 "Brandy Allen" (3978936832)  
01:52:51.680 --> 01:52:55.700  
And we're going to put a feeling word in those blanks.

773 "Brandy Allen" (3978936832)  
01:52:55.700 --> 01:53:00.770  
So, can somebody tell me what.

774 "Brandy Allen" (3978936832)  
01:53:00.770 --> 01:53:04.610  
What empathy statement would you give Alex?

775 "Brandy Allen" (3978936832)  
01:53:09.530 --> 01:53:17.330  
Yeah, you must be so proud of yourself. Exactly. Right. He's got to feel proud of himself. He feels pride.

776 "Brandy Allen" (3978936832)  
01:53:17.330 --> 01:53:22.880  
Yeah, for sure. That's a great empathy statement. You must be proud. How do you feel about it?

777 "Brandy Allen" (3978936832)  
01:53:22.880 --> 01:53:26.150  
Yeah, that's empathy. And you're open ended question.

778 "Brandy Allen" (3978936832)  
01:53:26.150 --> 01:53:31.280  
I see the accomplishment on your face. Yeah.

779 "Brandy Allen" (3978936832)  
01:53:31.280 --> 01:53:40.400  
You work so hard studying look excited. How does it feel knowing your hard work paid off? Awesome job for all? 3 in there?

780 "Brandy Allen" (3978936832)  
01:53:41.895 --> 01:53:53.325  
Way to go. All right. Does that make sense? We want to be having these types of conversations with everybody we come in contact with. Right?

781 "Brandy Allen" (3978936832)  
01:53:53.415 --> 01:54:00.315  
We want to be asking those open ended questions, giving empathy statements and giving them encouragement.

782 "Brandy Allen" (3978936832)  
01:54:00.400 --> 01:54:03.890  
On what they are doing, or have done. Well.

783 "Brandy Allen" (3978936832)  
01:54:03.890 --> 01:54:09.860  
So, we are getting close to the end of our time here.

784 "Brandy Allen" (3978936832)  
01:54:09.860 --> 01:54:15.260  
I am going to jump through a couple of topics that I want to make sure we hit.

785 "Brandy Allen" (3978936832)  
01:54:15.260 --> 01:54:24.170  
We talked a little bit about that pivot tool that we use for junk behavior. Let's go into that a little bit. Um.

786 "Brandy Allen" (3978936832)  
01:54:24.170 --> 01:54:38.690  
So, remember, don't behavior has a why usually there's some type of pay off for the individual when they have junk behavior, maybe to get attention or comfort or to get a reaction.

787 "Brandy Allen" (3978936832)  
01:54:38.690 --> 01:54:47.690  
Maybe they make you go away like, they get to escape because you can't handle the junk behavior. So you just leave the room.

788 "Brandy Allen" (3978936832)  
01:54:47.690 --> 01:54:58.130  
Basically, remember all those shrunk behaviors have a purpose, and we need to figure out what purpose they are serving for that individual.

789 "Brandy Allen" (3978936832)

01:54:58.130 --> 01:55:04.820  
And remember that serious behavior often escalates.

790 "Brandy Allen" (3978936832)  
01:55:04.820 --> 01:55:15.110  
With junk behavior as the start so we have junk escalates to serious.  
Sometimes when we react to that junk behavior.

791 "Brandy Allen" (3978936832)  
01:55:15.110 --> 01:55:26.060  
So we want to make sure that we are mindful of our reactions to junk  
behavior so that we don't escalate into serious.

792 "Brandy Allen" (3978936832)  
01:55:26.060 --> 01:55:32.120  
And here are the steps to pivot. There are 3 different ways to pivot.

793 "Brandy Allen" (3978936832)  
01:55:32.655 --> 01:55:46.755  
The 1st, 1 is where we just pivot on the individual who is having junk  
behavior. And what that looks like is that we just continue to have a  
conversation with that person. Like, the junk behavior is not even  
happening.

794 "Brandy Allen" (3978936832)  
01:55:47.150 --> 01:55:52.490  
Another 1 that we could use would be pivot to another person.

795 "Brandy Allen" (3978936832)  
01:55:52.490 --> 01:56:05.750  
This is where we have this person here, who's having the junk behavior,  
and we might have another person in the room over here. We're going to  
briefly turn our attention from this junkie guy.

796 "Brandy Allen" (3978936832)  
01:56:05.750 --> 01:56:08.840  
Over here to the other person in the room.

797 "Brandy Allen" (3978936832)  
01:56:08.840 --> 01:56:20.270  
Maybe ask them an open ended question. Hey, John. How's your day going  
today? What? What are your plans? We have a brief conversation and then  
we turn back to the junkie guy.

798 "Brandy Allen" (3978936832)  
01:56:20.270 --> 01:56:30.680  
And we say, oh, hey, you know, you're doing a really great job on that  
puzzle. What are your plans for today? We come back to them point out  
something they're doing. Well.

799 "Brandy Allen" (3978936832)  
01:56:30.680 --> 01:56:36.620  
And engage them in that positive interaction that's pivot on another  
person.

800 "Brandy Allen" (3978936832)  
01:56:36.620 --> 01:56:41.390  
Then the 3rd option we have for pivot is pivot on an activity.

801 "Brandy Allen" (3978936832)  
01:56:41.745 --> 01:56:56.685  
That looks almost exactly the same as pivot on another person. Only instead of the other person being here, you're focused on an activity maybe that's nearby you. So, like, maybe you're writing out some notes, or you're typing up an email.

802 "Brandy Allen" (3978936832)  
01:56:57.345 --> 01:57:01.305  
It's something that's nearby that you can focus your attention on for 10.

803 "Brandy Allen" (3978936832)  
01:57:01.390 --> 01:57:06.110  
15 seconds before you turn back to this junky person.

804 "Brandy Allen" (3978936832)  
01:57:06.110 --> 01:57:09.110  
And you point out something that they're doing well.

805 "Brandy Allen" (3978936832)  
01:57:09.110 --> 01:57:12.830  
And engage them in that positive interaction.

806 "Brandy Allen" (3978936832)  
01:57:12.830 --> 01:57:17.180  
So those are the 3 types of pivot.

807 "Brandy Allen" (3978936832)  
01:57:17.535 --> 01:57:27.225  
When you use pivot, you need to recognize that we want to try to avoid giving our positive attention to the person while the junk behavior is occurring.

808 "Brandy Allen" (3978936832)  
01:57:28.245 --> 01:57:37.065  
So, when we turn away, like, with the pivot on another person or the pivot on an activity, hopefully before we turn.

809 "Brandy Allen" (3978936832)  
01:57:37.180 --> 01:57:45.950  
We see that junk behavior start to diminish a little bit, but even if it doesn't, we're still going to pivot back to them.

810 "Brandy Allen" (3978936832)  
01:57:45.950 --> 01:57:49.400  
That's what pivot looks like.

811 "Brandy Allen" (3978936832)  
01:57:49.400 --> 01:57:58.640

So another thing to remember about pivot, we talked earlier about ignoring and why that can be coercive. Um.

812 "Brandy Allen" (3978936832)  
01:57:58.640 --> 01:58:02.780  
Because when we ignore behavior, it can be reinforcing.

813 "Brandy Allen" (3978936832)  
01:58:02.780 --> 01:58:10.040  
I am sure that you've all seen or heard a kid in the store who says mom.

814 "Brandy Allen" (3978936832)  
01:58:11.415 --> 01:58:14.895  
Mom mom,

815 "Brandy Allen" (3978936832)  
01:58:15.435 --> 01:58:30.015  
that's going to behavior burst when you ignore that behavior or likely to see that behavior continue to increase and become more escalated because we're ignoring it. Um, that person is not.

816 "Brandy Allen" (3978936832)  
01:58:30.040 --> 01:58:40.010  
Getting the need met, um, when we ignore their behavior. So, the advantage of pivot is that.

817 "Brandy Allen" (3978936832)  
01:58:40.010 --> 01:58:52.335  
It can increase those desirable and just okay. Behaviors because when we turn back to them, or when we continue to have that positive interaction with them, we're pointing out the things that they're doing.

818 "Brandy Allen" (3978936832)  
01:58:52.335 --> 01:58:56.415  
Well, we're pointing out this desirable and just okay. Behaviors.

819 "Brandy Allen" (3978936832)  
01:58:57.980 --> 01:59:07.905  
We're not giving our attention to undesirable behaviors. We're not pointing that out and giving it our attention. It helps prevent those behavior burst.

820 "Brandy Allen" (3978936832)  
01:59:08.715 --> 01:59:16.935  
When we use pivot, it can help prevent that escalation the serious behavior because we're not reacting to the jumps.

821 "Brandy Allen" (3978936832)  
01:59:17.390 --> 01:59:20.810  
Hello.

822 "Brandy Allen" (3978936832)  
01:59:24.075 --> 01:59:37.064

Um, I'm, we're right at time, so I'm going to practice our pivot activity for. I'm going to skip our practice pivot activities. Um, if you have any questions about pivot.

823 "Brandy Allen" (3978936832)

01:59:37.340 --> 01:59:47.750

Feel free to email us and we can do some practice with you. We also have some trainings specifically on some of these tools skills that we offer.

824 "Brandy Allen" (3978936832)

01:59:47.750 --> 01:59:54.230

The last thing I want to hit before we end today is to stay close hot.

825 "Brandy Allen" (3978936832)

01:59:54.230 --> 02:00:02.745

Interactions so stateless hot interactions look exactly the same as stay close interactions.

826 "Brandy Allen" (3978936832)

02:00:03.105 --> 02:00:11.385

The only difference is that we may have to repeat that O, E, until the person calms down.

827 "Brandy Allen" (3978936832)

02:00:11.750 --> 02:00:24.045

So, we might have to ask multiple open ended questions or give multiple empathy statements and make sure that we're giving that individual encouragement for what they're doing.

828 "Brandy Allen" (3978936832)

02:00:24.045 --> 02:00:27.225

Well, until they start to calm down.

829 "Brandy Allen" (3978936832)

02:00:27.590 --> 02:00:32.480

And once they have started to de escalate.

830 "Brandy Allen" (3978936832)

02:00:32.480 --> 02:00:43.490

That's the point when we can direct them to an alternative behavior, maybe something that continues to help them calm down something they enjoy or maybe a system with.

831 "Brandy Allen" (3978936832)

02:00:43.490 --> 02:00:55.700

Problem solving, so, whatever situation got them escalated. Maybe once they've de escalated a little bit, they're ready to talk about it and we can talk about how to solve that problem.

832 "Brandy Allen" (3978936832)

02:00:58.910 --> 02:01:06.920

It is especially important in those stay close hot interactions that we use empathy. Um.

833 "Brandy Allen" (3978936832)

02:01:06.920 --> 02:01:18.500

That's really going to help that person know that you care about them that you recognize how they're feeling you can identify their emotions and their point of view. Um.

834 "Brandy Allen" (3978936832)

02:01:18.500 --> 02:01:25.190

And you understand why their feelings make sense given their situation.

835 "Brandy Allen" (3978936832)

02:01:29.480 --> 02:01:37.610

So, I just have a few more resource slides here for you today and we are going to wrap it up.

836 "Brandy Allen" (3978936832)

02:01:37.610 --> 02:01:48.410

Um, this slide has a QR code for the 10 common conversions podcasts. If you guys are interested in more information about those.

837 "Brandy Allen" (3978936832)

02:01:49.365 --> 02:02:02.565

We also offer full tools of choice courses where we go into more detail and practice on some of these skills that we've talked about today. This QR code will take you to event, right?

838 "Brandy Allen" (3978936832)

02:02:02.565 --> 02:02:05.475

Where you can register for 1 of those classes.

839 "Brandy Allen" (3978936832)

02:02:07.005 --> 02:02:20.385

And then we also offer family, coaching workshops. These are 1 hour sessions that occur in the evening. We're getting ready to wrap up the 1st, half of this year.

840 "Brandy Allen" (3978936832)

02:02:20.720 --> 02:02:34.515

They happen every 2 weeks, and they're just 1 hour sessions where we go over 1 of the tools from the tools of choice curriculum. We have 1 more of these next week on the 23rd.

841 "Brandy Allen" (3978936832)

02:02:34.515 --> 02:02:40.695

That will be the last 1 of the 1st, half of the year. And we will start these back up again. again

842 "Brandy Allen" (3978936832)

02:02:40.720 --> 02:02:46.490

In August, so be watching for that information if you're interested in those.

843 "Brandy Allen" (3978936832)

02:02:46.490 --> 02:02:53.600

All right, thank you all so much for your participation today. You guys were a great group.

844 "Brandy Allen" (3978936832)  
02:02:53.600 --> 02:02:57.320  
Robert, the slides this.

845 "Brandy Allen" (3978936832)  
02:02:57.320 --> 02:03:06.200  
Presentation was actually recorded and so the slideshow and the presentation will be available shortly on the website.

846 "Brandy Allen" (3978936832)  
02:03:10.340 --> 02:03:14.930  
All right, thank you. Everyone have a great rest of your day.