



Improving lives THROUGH
supports and services
THAT FOSTER self-determination.

UDAT Lunch and Learn

**Assistive Technology: Personal
Emergency Response & Mobile
Emergency Response Systems
November 8 2022**

Outline for Today

- 👤 What are PERS and MERS Systems?
- 👤 How to authorize AT Services for PERS/MERs Systems?
- 👤 Meet some of our DMH-DD Contracted providers!

PERs/MERs Systems

- 👤 Support individuals to have greater independence, and access to community
- 👤 Vary in their technology and support.
- 👤 Can support the individuals in their home or in the community
- 👤 We have received lots of questions about the systems. Some of the most frequently are...

PERs/MERs Systems

- 👤 PERs/MERs is under the Assistive Technology Waiver definition.
- 👤 The Remote Support code is A9999 UC
- 👤 PERs/MERs and all assistive technology is **NOT A BIDDING PROCESS**

Meet our Providers

- 👤 Currently DMH-DD contracts with 2 dedicated PERs/MERs providers and 9 assistive technology providers who can offer the systems as standalone supports or in conjunction with an individual's Remote Supports.
- 👤 Joining us today are:
 - 👤 Gray Matters Alliance
 - 👤 Dose Health
 - 👤 Show Me Systems
 - 👤 Valued Relationships INC



November 8, 2022

Brice Harvey, Southwest Territory Manager

Val Edwards, Account Support Coordinator

Who We Are

Our Experience



31 years
of monitoring
experience



50 states
covered by
monitoring



75+ devices
integrated for
service



200,000+
clients served in
2019



2.5
average monthly
engagements

VRI Programs

What We Offer



Emergency Response (PERS)

- ✦ In Home
- ✦ Mobile
- ✦ Fall Detection
- ✦ GPS
- ✦ Social Isolation



Medication Management

- ✦ Secure & Timely Medication Management
- ✦ Dispenser Monitoring
- ✦ Adherence Calls



Remote Patient Monitoring (RPM)

- ✦ Asthma
 - ✦ COPD
 - ✦ Diabetes
 - ✦ Heart Failure
 - ✦ Hypertension
-

The Difference

Service

Response Time



VRI leads the industry in response time



VRI responds to medical alerts in **10 seconds** or less



New referrals are contacted within **24 hours**



95% of installations are completed on average in 5 days or less

Ease of Use



VRI makes coordinating care easy by keeping you informed every step of the way



Same day install notifications to confirm your client has been taken care of



Medical alert notification within **24 hours**



VRI offers a **monthly** utilization report to assist you with accurate reporting to the state



In-Home Landline/Digital

VRI's Connect: Landline/Digital collection provides home-based solutions that enable clients to live independently and confidently knowing that VRI's Five Diamond Certified Care Center is ready to help at the push of a button. A landline or digital connection is required and features such as fall detection upgrades, extended backup battery life, and more, we have services to meet the needs of anyone in the home.



Battery Life	Up to 27 hours of backup battery	Up to 60+ hours of backup battery
Fall Detection	Pendant upgrade available	Pendant upgrade available
Detection Range	Approx. 500 feet	Approx. 600 feet
Pendant Options	Neck and wrist pendants available	Neck and wrist pendants available
Additional Features	<ul style="list-style-type: none"> • Two-way voice communication • Silent emergency calls • Smoke detector pairing available 	<ul style="list-style-type: none"> • Two-way voice communication

Referral Submission

E-mail: referrals@vricares.com

Phone: 800.860.4230

Fax: 800.692.8189





In-Home Cellular

VRI's Connect: Cellular collection provides cellular, home-based solutions that enable clients to live independently and confidently knowing that VRI's Five Diamond Certified Care Center is ready to help at the push of a button. With no landline or cell phone required and features such as fall detection upgrades, network coverage options, extended backup battery life, and more, we have services to meet the needs of anyone in the home.



Network	4G LTE AT&T	4G LTE Verizon	4G LTE AT&T
Battery Life	Up to 24 hours of backup battery	Up to 24 hours of backup battery	Up to 30 hours of backup battery
Fall Detection	Pendant upgrade available	Pendant upgrade available	Pendant upgrade available
Pendant Options	Neck & wrist pendants available	Neck & wrist pendants available	Neck & wrist pendants available
Additional Features	<ul style="list-style-type: none"> ● Two-way voice communication ● Talking unit ● Smoke detector pairing available 	<ul style="list-style-type: none"> ● Two-way voice communication ● Talking unit 	<ul style="list-style-type: none"> ● Two-way voice communication ● Display screen ● Talking unit

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Mobile

VRI's MobileCare collection provides mobile solutions that enable clients to live independently and confidently knowing that VRI's Five Diamond Certified Care Center is ready to help at the push of a button. With options such as fall detection, location detection, and extended battery life, we have services to meet the needs of anyone in the home or on-the-go.



Network	4G LTE Verizon & AT&T options	4G LTE Verizon	4G LTE Verizon & AT&T
Battery Life	Up to 30 days	Up to 5 days	6 days w/fall detection 16 days w/o fall detection
Fall Detection	No	Yes	Optional
Location Detection	WiFi location services	GPS, WiFi, & Cellular triangulation mobile location based services	Cellular, WiFi, & GPS
Specs	Color: Black Weight: 1.7 oz Size: 1.57"x2.60"x.67"	Color: Black Weight: 2.6 oz Size: 1.71"x2.80"x0.83"	Color: Black or Silver Weight: 1.3 oz Size: 2.72"x1.38"x0.57"
Additional Features	<ul style="list-style-type: none"> Water resistant Built in speaker & microphone Belt clip or lanyard 	<ul style="list-style-type: none"> Water resistant Built in speaker & microphone Belt clip or lanyard 	<ul style="list-style-type: none"> Water resistant Built in speaker & microphone Belt clip or lanyard

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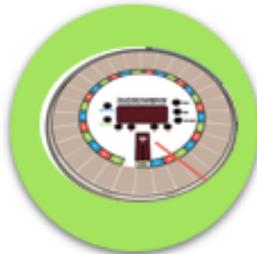
Phone: 800.860.4230

Fax: 800.692.8189



VRI Solutions

Medication Program



Med Dispenser

- ◆ Holds up to 28 doses
- ◆ Dispenses up to 4 times/day
- ◆ Locking lid



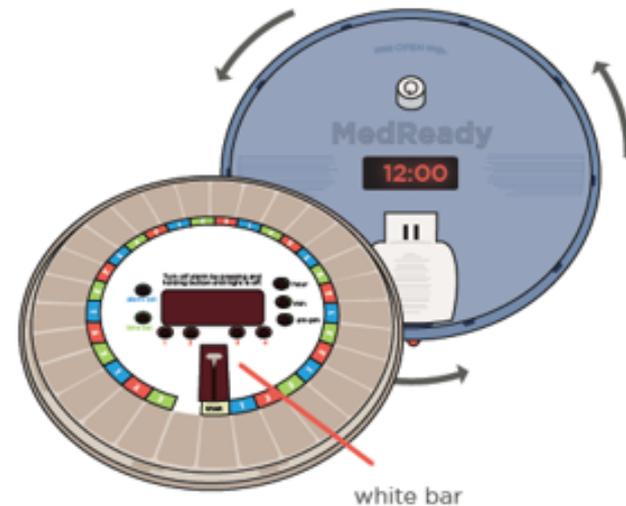
Med Reminder Calls

- ◆ Manage any medication
- ◆ Customizable call schedule
- ◆ Live outreach



Adherence

- ◆ Eliminates missed doses
- ◆ Prevents medication overdose
- ◆ Non-adherence notifications



VRI Engagement

Loneliness + Social Isolation



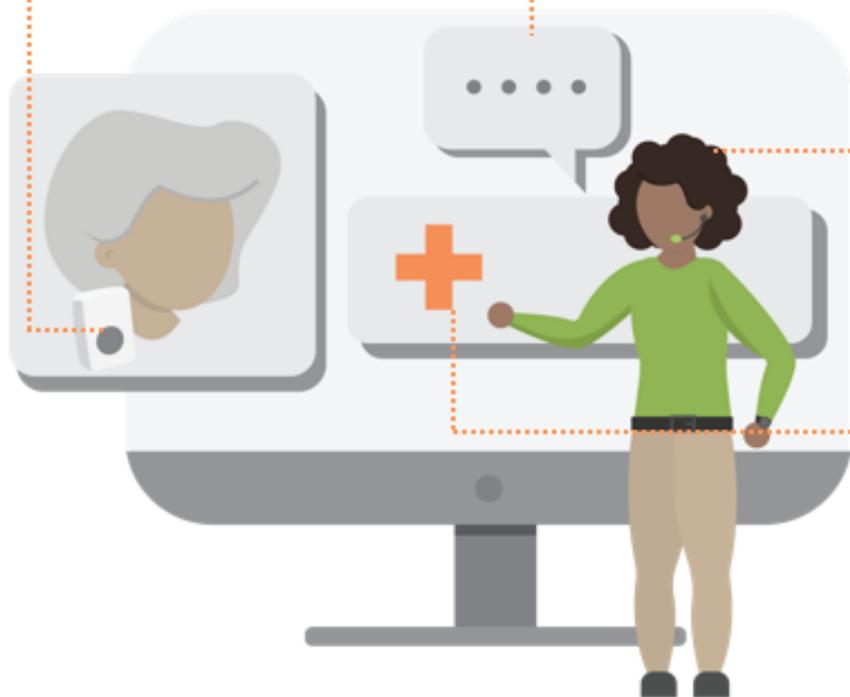
Connect

Response in <10 seconds at the press of a button



Engage

Extended conversations with no call time limits



Educate

LARI method trained team members



Intervene

Guided care coordination escalation as needed



Brice Harvey

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Show Me *Systems*

"KEEPING YOUR LOVED ONES SAFE"

Medical Alert
Pendants



About us

- Opened our doors in 2016
- Located in Springfield, MO
- WBE
- We work very closely with Senior Age Area on Aging in the Springfield area

About our Device

- Belle+
- With or Without fall detection
- GPS & Wifi Locator
- Works off Cell Towers
- Safety on the Go
- Water Resistant
- Lanyard or Clip options



How it works

- Keep device charged
- One press of a button
- Speak to a real person
- Have up to 4 contacts
- Device Demo

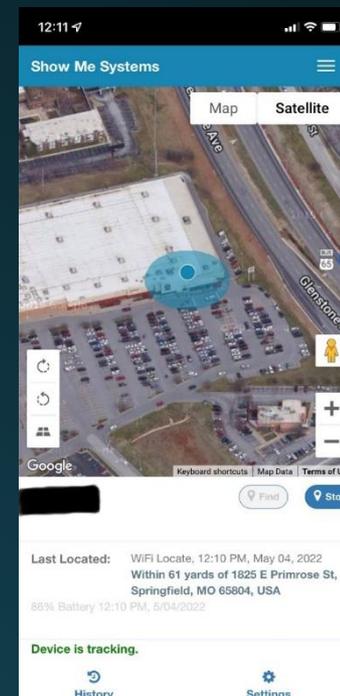
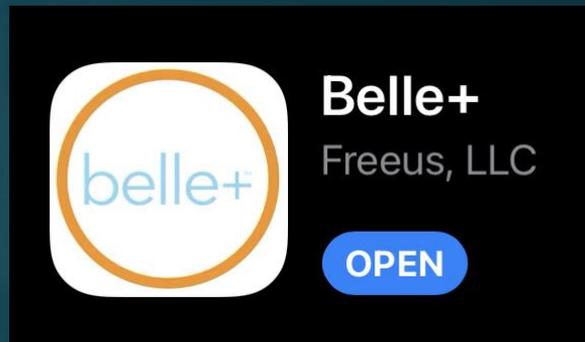


The Monitoring Side

- Reports reviewed daily
- Low battery
- Inactivity
- Testing device weekly



Caregiver App



Cost of Device and Service

- Device and Activation-\$200 (one time payment)
- Monthly Monitoring-\$50/month
- Year One: Month 1: Device, Activation, 1st service \$250
Months 2-12: \$50
- Year Two: Months 1-12: \$50 (\$600 total for year)

Questions?



Contact us

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- 417-582-5446
- Contract #ER019920007
- Assistive Technology Service Code-A9999 UC

Gray Matters Alliance

- 👤 [AngelSense GPS 4 Tracking Device for Kids & App Overview - YouTube](#)

Upcoming Dates

- 👤 The next UDAT Lunch and Learn will be December 13, 2022 at noon
- 👤 Be sure to sign up for DMH-DD email blasts for information on the next
 - 👤 MO DDD & You
 - 👤 No Wrong Door Series



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THAT FOSTER self-determination.

Thank you!