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1
00:00:01.709 --> 00:00:12.478
Thank you Matt. Good afternoon. Everybody my name is Dwayne. She made a
mistake coordinator, employment, community engagement for the division of
developmental disabilities uh, within the Department of mental health.
00:00:12.478 --> 00:00:17.789
Now, just like to think everybody for their interest in learning more
about Missouri talent pathways.
00:00:17.789 --> 00:00:21.359
A solution to the workforce crisis.
00:00:21.359 --> 00:00:26.730
That many of our providers have been experiencing throughout the the last
several years.
00:00:26.730 --> 00:00:31.230
Today's agenda just to provide a little bit of an overview.
6
00:00:31.230 --> 00:00:38.280
Uh, we will start with welcoming introduction, uh, then we'll have a
brief history of how we developed a registered apprenticeship.
00:00:38.280 --> 00:00:43.799
A little bit of an overview as to why we selected a registered
apprenticeship as a solution.
00:00:43.799 --> 00:00:47.039
And helping increase workforce opportunities.
00:00:47.039 --> 00:00:53.250
Or direct support professionals. Well, give just a little bit of an
overview of what a registered apprenticeship is.
10
00:00:53.250 --> 00:00:57.509
Then we'll get into the nuts and bolts of Missouri talent pathways.
11
00:00:57.509 --> 00:01:02.490
Which is the registered apprenticeship for the certified direct support
professional.
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12
00:01:02.490 --> 00:01:08.400
Then we do have a couple of partner agencies with us today who will
provide a little bit of context.
13
00:01:08.400 --> 00:01:12.510
An overview of how they are able to work and collaborate with us.
14
00:01:12.510 --> 00:01:16.439
And then we will definitely spend hopefully a good 1520 minutes.
00:01:16.439 --> 00:01:19.650
Addressing any questions and the answers, as I anticipate.
16
00:01:19.650 --> 00:01:25.200
There being several as we go through this process, then lastly, we'll
conclude, uh, just.
17
00:01:25.200 --> 00:01:29.189
Uh, with a couple of quotes from the governor and director backs.
18
00:01:29.189 --> 00:01:34.109
As well, as director, Poon and, uh, just reviewing some of the, uh.
19
00:01:34.109 --> 00:01:38.219
Social media plan that we've gotten, uh, with Missouri talent pathways.
2.0
00:01:38.219 --> 00:01:46.349
So before we go any further, I'd like to 1st, introduce. I'm just going
to ask folks to kind of unmute as I go across our.
00:01:46.349 --> 00:01:51.209
Panelist screen in the order that I see them. So microphone could you
introduce yourself?
22
00:01:51.209 --> 00:01:56.280
Hello Michael plan I work with veterans education.
23
00:01:56.280 --> 00:02:03.900
Uh, for the Department of elementary and secondary education, we're the
groups that approved programs for veterans to be able to use their build
benefits.
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2.4
00:02:03.900 --> 00:02:10.110
Veterans can use those benefits for a lot of programs, including on the
job training and apprenticeship.
25
00:02:10.110 --> 00:02:16.439
So, we're really excited to be able to work with all of you and Dwayne
and his office on this.
26
00:02:16.439 --> 00:02:22.139
Initiative and think that's going to offer some really good options for
veterans as they start a new career.
2.7
00:02:23.305 --> 00:02:35.335
All right, thank you. Tracy and Suzanne. Hello, this is Suzanne. Richard
thanks. So much for inviting me today and I work for the Department of
higher education and workforce development.
2.8
00:02:35.514 --> 00:02:48.564
I'm actually an apprenticeship of coordinator, which means I travel the
state, and I work with companies. Uh, I work with Chamber of commerce I
work with schools, anyone interested in, um.
00:02:48.870 --> 00:02:53.969
Following the registered apprenticeship model, so thanks for letting me
join.
30
00:02:53.969 --> 00:02:59.699
All right, thank you, Suzanne and last, and certainly not least, uh,
traits.
31
00:03:01.050 --> 00:03:06.210
I am trace law free. I work for the United States Department of labor,
office of apprenticeship.
32
00:03:06.210 --> 00:03:13.050
I provide the quidance and, uh, consultation and setting up the programs
with potential sponsors.
33
00:03:13.050 --> 00:03:16.530
Also provide oversight for, uh, the event.
34
00:03:16.530 --> 00:03:21.030
```

He said the program in the rapid system, which we'll talk a little bit more about later.

```
35
00:03:22.500 --> 00:03:25.979
Thank you. All right. Thank you. Trace.
36
00:03:25.979 --> 00:03:30.150
And, um, with that, we will jump right into the presentation.
00:03:30.150 --> 00:03:35.669
So, 1st off, I just want to provide a little bit of a brief history,
although we're sitting here in 2022.
38
00:03:35.669 --> 00:03:42.569
Uh, the genesis of this registered apprenticeship program, actually, 1st
occurred in early 2019.
39
00:03:42.569 --> 00:03:49.530
For the division as we were receiving results of the 2018 national core
indicator staff, stability survey.
40
00:03:49.530 --> 00:03:58.500
Some of the things that we began to realize, and those statistics that
were completed by both state, uh, programs as well, as many of our
contract and community.
41
00:03:58.500 \longrightarrow 00:04:03.599
Based organizations was that, as you can see on the left that we have.
42
00:04:03.599 --> 00:04:06.990
55% of direct support professionals.
43
00:04:06.990 --> 00:04:10.199
As of December, um, 2018.
44
00:04:10.199 --> 00:04:15.389
55 of those individuals had been employed less than 2 years.
00:04:15.389 --> 00:04:20.850
On the right you can see that of those direct support professionals who
separated from work.
```

```
00:04:20.850 --> 00:04:24.720
41% of them had been on a job for less than 6 months.
47
00:04:24.720 --> 00:04:32.158
So, obviously, that contributes to a high turnover rate in Missouri. That
was a 53.4% turnover rate.
48
00:04:32.158 --> 00:04:38.129
Of direct support professionals and a full time vacancy rate of 6.6%.
49
00:04:38.129 --> 00:04:44.968
With that type of a volatility in the workforce, and obviously creates a
lot of impacts and a lot of challenges.
50
00:04:44.968 --> 00:04:48.569
Or our provider agencies for the families.
51
00:04:48.569 --> 00:04:51.749
And individuals who received services through our programs.
00:04:51.749 --> 00:04:59.879
So, from that survey, as an division, we really started looking at what
type of workforce solutions and strategies could we begin to explore.
53
00:04:59.879 --> 00:05:06.028
As we see on the next slide from that survey, also what we learned was in
Missouri.
54
00:05:06.028 --> 00:05:09.988
That the median hourly wage of a new direct support professional.
00:05:09.988 --> 00:05:17.098
At that time was 11 dollars an hour and the starting wage was at 10
dollars an hour. Both of those were below national.
56
00:05:17.098 --> 00:05:21.838
Averages, but as many of you all, uh, on today's call, no.
00:05:21.838 --> 00:05:28.259
You could be working at dollar general or mcdonald's under much less
challenging circumstances.
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00:05:28.259 --> 00:05:36.088 Making more money than that. So obviously the wages at some level have contributed to a lot of the workforce shortages that were experiencing. 00:05:37.829 --> 00:05:42.749 There are many consequences for that DSP shortage, you know, from the individual perspective. 60 00:05:42.749 --> 00:05:49.228 They're now working with a staff person who is having to work long hours, many times pulling double and triple shifts. 61 00:05:49.228 --> 00:05:55.678 That amount of extra work that fatigue leads to, uh, the propensity to potentially make mistakes. 62 00:05:55.678 --> 00:06:00.988 Be a little bit less tolerant, uh, in stressful circumstances and situations. 63 00:06:00.988 --> 00:06:04.408 When you have a lot of turnover staff. 64 00:06:04.408 --> 00:06:09.569 Individuals themselves may be experiencing experiencing signs and symptoms of illness. 65 00:06:09.569 --> 00:06:13.199 That may be missed or overlooked, because you have new staff people. 66 00:06:13.199 --> 00:06:22.468 Who are unfamiliar with that individual obviously, when you have a lot of volatility and turnover of staff with very limited, uh, experience. 67 00:06:22.468 --> 00:06:25.588 That also means that a lot of times they're limited training. 68 00:06:25.588 --> 00:06:33.689 Limited expertise, which results in individuals having potentially less independents, less opportunity to achieve their goals and outcomes.

69 00:06:33.689 --> 00:06:37.168 And also potentially less social interaction.

```
70
00:06:37.168 --> 00:06:49.588
And then, obviously, for the individual, the more staff that they're
having to work with, it creates ongoing difficulty with them being able
to know, and develop a trusting relationship, uh, with a direct support
professional.
71
00:06:49.588 --> 00:06:53.908
For families, this impacts in many ways when stuff's not available.
72
00:06:53.908 --> 00:06:58.168
Um, many families are having to take time off of the jobs in order to be
able to.
73
00:06:58.168 --> 00:07:05.038
Provide care for the children, um, family from cells aren't able to
engage in their own personal social activities.
74
00:07:05.038 --> 00:07:11.608
Because they're filling more fatigue or burn out. Um, they themselves
begin to have stress and help issue.
7.5
00:07:11.608 --> 00:07:15.598
And having to provide care of that is a challenge in being able to.
76
00:07:15.598 --> 00:07:19.709
To have it be delivered through our programs and services.
77
00:07:19.709 --> 00:07:23.968
For our community based organizations, obviously there's tremendous
challenge.
78
00:07:23.968 --> 00:07:34.439
And just being able to recruit qualified applicants. Um, it's tough to
implement a lot of business acumen, uh, practices, because of having an
ever evolving door of staff.
79
00:07:34.439 --> 00:07:38.879
Which also contributes to a lot of increased cost and training.
80
```

Increase cost of onboarding, um, having just low morale within staff and

and whether or not those resources are able to be fully access.

00:07:38.879 --> 00:07:47.548

```
81
00:07:47.548 --> 00:07:50.639
And then for our communities, it definitely has an impact.
82
00:07:50.639 --> 00:07:59.579
And that we have more individuals, uh, who are direct support
professionals at those low wages that are having to access other public
assistance programs.
83
00:07:59.579 --> 00:08:07.408
Plus, as individuals experience may be more stress and the beginning to
exhibit more behavior. We also see an increase utilization.
84
00:08:07.408 --> 00:08:16.649
Of law enforcement and emergency services to meet needs, that could
otherwise have been delivered in a preventative manner for the
individuals who are the waiver recipients.
8.5
00:08:16.649 --> 00:08:22.798
So clearly a lot of the impact and a lot of difficulties and challenges
associated.
86
00:08:22.798 --> 00:08:26.759
With what we were seeing in the National core indicator, staff, stability
survey.
87
00:08:26.759 --> 00:08:29.939
So, at that time, in early 2019.
22
00:08:29.939 --> 00:08:33.389
Uh, at that time, our division director was Malton and Val.
89
00:08:33.389 --> 00:08:37.139
Use that information to provide a lot of education for legislators.
90
00:08:37.139 --> 00:08:43.619
And work closely with our general assembly and understanding the impacts
and consequences of the workforce shortage.
91
00:08:43.619 --> 00:08:47.609
And really began to advocate for elevating.
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00:08:47.609 --> 00:08:53.428
Our rates to get, um, services at a level to where direct support
professionals could be.
00:08:53.428 --> 00:08:56.908
Um, living on, uh, having liveable wages.
94
00:08:56.908 --> 00:09:05.908
And also increase in the credentials and ability a lot of those early
efforts, uh, that began in 2019. you're seeing a curve this year, the
governor's budget recommendations.
95
00:09:05.908 --> 00:09:11.129
As director backs, and others have been meeting with our house and Senate
representatives.
96
00:09:11.129 --> 00:09:17.428
Also from that survey data, we understood the importance of really trying
to invest in best practice training.
97
00:09:17.428 --> 00:09:22.318
Not only do we want to stabilize the workforce? Not only do we want to
create a pipeline.
00:09:22.318 --> 00:09:26.188
But we saw that the real need to ensure that staff are.
99
00:09:26.188 --> 00:09:29.308
Um, being well, well, trained.
100
00:09:29.308 --> 00:09:33.928
Um, that individual for receiving services from highly qualified
professionals.
101
00:09:33.928 --> 00:09:39.239
We wanted to look at credentialing and to develop some truth for your
ladders.
102
00:09:39.239 --> 00:09:44.038
Um, that really help optimize the investments that we're spending through
our public dollars.
103
00:09:44.038 --> 00:09:49.229
```

And ideally be able to create a credentialing pathway in the certificate.

104

00:09:49.229 --> 00:09:55.739

That would be portable to where the direct support professional could take it with them into other work programs and work settings.

105

00:09:57.149 --> 00:10:01.649

So, from those surveys, uh, in 20, late 2019.

106

00:10:01.649 --> 00:10:09.269

The division developmental disabilities began to reach out to Mac DDS and Mark to explore some early interest.

107

00:10:09.269 --> 00:10:17.428

Um, both of those, uh, trade associations, uh, and, uh, professional associations we're looking at similar strategy.

108

00:10:17.428 --> 00:10:24.509

To how to stabilize that work force overall, as we begin to work for what we wanted to do was ensure.

109

00:10:24.509 --> 00:10:27.989

That 1st, and foremost, we were stabilizing the work for.

110

00:10:27.989 --> 00:10:32.548

And creating a structured for your pathway or direct support professionals.

111

00:10:32.548 --> 00:10:36.479

That way they have opportunities to grow within the workplace.

112

00:10:36.479 --> 00:10:39.839

And there's not this ever evolving door because of either.

113

00:10:39.839 --> 00:10:48.389

Um, difficult and challenging circumstances, having to work multiple hours, or being able to go apply to other places to get higher wages.

114

00:10:48.389 --> 00:10:55.229

Through Missouri talent pathways, we're also wanting to just increase the competency in delivering national national best.

00:10:55.229 --> 00:11:02.428

Practices we wanted to be able to standardize that training to where the training that's being delivered and not a wake County, Missouri.

116

00:11:02.428 --> 00:11:10.168

Is the same train that's being delivered in iron county or maybe the same service is being delivered in every county.

117

00:11:10.168 --> 00:11:14.489

So, we wanted to ensure that across our 114 counties.

118

00:11:14.489 --> 00:11:24.869

That anybody participating in this would be having the same training and when someone completes a program, they have a certificate that everybody across. The state of Missouri will understand.

119

00:11:24.869 --> 00:11:32.818

What that training potentially means we also had an objective to ensure that we're developing practice in a way that mitigates risk.

120

00:11:32.818 --> 00:11:37.229

Risk for the individuals who are waiver recipients and receiving services.

121

00:11:37.229 --> 00:11:44.099

As well, as risk to the employers, as I noted earlier, we wanted to make sure that this had statewide applicability.

122

00:11:44.099 --> 00:11:48.028

And that the credential was gonna be portable across multiple work environments.

123

00:11:48.028 --> 00:11:55.139

And ultimately, by stabilizing the work force, we can increase the outcomes for individuals.

124

00:11:55.139 --> 00:11:59.188

We can all achieve cost efficiencies and then we can develop that.

125

00:11:59.188 --> 00:12:03.089

A strong talent pipeline, we need to get new workers into the workforce.

126

00:12:05.249 --> 00:12:15.298

So, why do we consider a registered apprenticeship on this slide? What you'll see is registered apprenticeship in the center from the individual potential job seeker.

127

00:12:15.298 --> 00:12:19.889

Uh, perspective all job seekers are looking for a.

128

00:12:19.889 --> 00:12:25.379

Position a position that they can grow in and 1 where they can fill value and B value.

129

00:12:25.379 --> 00:12:29.879

From a community based organization, or any business perspective.

130

00:12:29.879 --> 00:12:35.399

Businesses are always looking for talent, they need individual to come in and apply for services.

131

00:12:35.399 --> 00:12:42.239

They want to individuals that want to, um, have retention. I want to continue to stay on the job and grow in the position.

132

00:12:42.239 --> 00:12:45.958

And they want to be able to develop talent that has that long term  ${\sf vision.}$ 

133

00:12:45.958 --> 00:12:49.078

Achieve some of the higher and more noble goals.

134

00:12:49.078 --> 00:12:57.328

Where are those opportunities inside intersect from a community based organization and if a potential job seeker.

135

00:12:57.328 --> 00:13:00.749

Uh, those intersect with a registered apprenticeship program.

136

00:13:02.639 --> 00:13:06.208

The business value proposition for a registered apprenticeship program.

137

00:13:06.208 --> 00:13:12.208

It's again, it develops talent pipelines. It broadens your applicant pool as you'll hear throughout this webinar.

```
138
00:13:12.208 --> 00:13:19.469
It's an opportunity to connec
```

It's an opportunity to connect relevant training, uh, to really help individuals, increase their overall employee skills.

139

00:13:19.469 --> 00:13:26.578

It's a way to pay individuals or, uh, increase in skills and abilities and develop a structured.

140

00:13:26.578 --> 00:13:36.719

Uh, salary schedule, it's also a way to, uh, uh, decrease errors and injury and other risks on the job and the ability to create a a competitive advantage.

141

00:13:36.719 --> 00:13:40.798

Of our other businesses delivering similar types of programs and services.

142

00:13:40.798 --> 00:13:46.649

In your community, from the employee, the job seeker or the apprentice perspective.

143

00:13:46.649 --> 00:13:50.308

It's an opportunity to go to work and be paid on day. 1.

144

00:13:50.308 --> 00:13:56.458

It's an opportunity to ensure that you're getting purposeful and positive coaching support and mentoring.

145

00:13:56.458 --> 00:14:01.859

Throughout your entire work day and, uh, each day, uh, that you go to work.

146

00:14:01.859 --> 00:14:08.938

It's an opportunity to get a credential and to be rewarded for your accomplishment, both with the credentials but also through salary.

147

00:14:08.938 --> 00:14:14.129

And it's also an opportunity to wear any prior work experience and work experience.

148

00:14:14.129 --> 00:14:19.678

Can be front loaded, uh, to minimize the amount of time that it would take to receive the credential.

```
149
00:14:19.678 --> 00:14:22.859
1 of the things, uh, that, uh.
150
00:14:22.859 --> 00:14:29.339
I saw just this morning, and it was shared to me by Lucas Evans, who's
our chief behavior analyst or the division.
151
00:14:29.339 --> 00:14:32.788
Is he had seen a blog that was just posted? I think yesterday.
152
00:14:32.788 --> 00:14:36.688
And as of 2021, the top 5.
153
00:14:36.688 --> 00:14:40.708
The 6 reasons that people separate employment are career, go growth.
154
00:14:40.708 --> 00:14:44.188
Job expectations, safety orientation.
155
00:14:44.188 --> 00:14:49.619
Coaching and feedback salary doesn't appear on that scale until the 7th
reason.
156
00:14:49.619 --> 00:14:54.328
But 1 of the things that are registered apprenticeship does is addresses
career growth.
157
00:14:54.328 --> 00:15:01.139
It addresses job expectation, it helps with orientation. It provides
coaching and it provides feedback.
00:15:01.139 --> 00:15:04.619
So this is something that, uh, even with just a recent.
159
00:15:04.619 --> 00:15:10.499
Uh, research study that was published yesterday, this is something that
meets those individual's needs.
160
00:15:10.499 --> 00:15:13.948
Uh, and that's why we're so excited to have this opportunity.
```

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161
00:15:13.948 --> 00:15:21.028
Uh, to offer Missouri talent pathways and to, uh, offer this certified
direct support professionals.
162
00:15:21.028 --> 00:15:24.389
Registered apprenticeship program.
163
00:15:24.389 --> 00:15:32.519
So, I know I've used the term registered apprenticeship, many times. Uh,
you know, there's many words that we all think that we have familiarity
with.
164
00:15:32.519 --> 00:15:36.239
Um, but this is just an opportunity to do just a little bit of a check.
165
00:15:36.239 --> 00:15:39.269
To ensure that when I use the term register, that friendship.
166
00:15:39.269 --> 00:15:52.469
That we all have a similar concept, so a registered apprenticeship it is
a talent development strategy. It's not a new strategy. Uh, it's a
strategy that has 80, uh, plus years of history of success.
167
00:15:52.469 --> 00:15:58.619
Uh, in the United States, it predates that, uh, if you look at the
European, um.
168
00:15:58.619 --> 00:16:03.899
Um, train, um, design for that day, back hundreds of years.
169
00:16:03.899 --> 00:16:07.708
It is a career pathway for a skilled labor opportunities.
170
00:16:07.708 --> 00:16:11.399
Again, I paid registered a friendship.
171
00:16:11.399 --> 00:16:17.729
Uh, you get paid on the job, you conduct training that occurs on the job
and then you blend that training.
172
00:16:17.729 --> 00:16:22.229
With other related training that occurs through other outside sources.
```

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173
00:16:22.229 --> 00:16:29.489
I have registered apprenticeship that means that it is something that is
nationally recognized from the US Department of labor.
174
00:16:29.489 --> 00:16:37.048
And that it results in a credential, or certificate from the U. S.
Department of labor, uh, education and training and administration.
175
00:16:37.048 --> 00:16:40.558
Also with the apprenticeships.
176
00:16:40.558 --> 00:16:48.839
With different types of apprenticeships individuals are able to earn
college credit as part of the apprenticeship with little notes students.
177
00:16:51.778 --> 00:16:58.469
So, with a registered apprenticeship, uh, and I've looked at this, um,
graphic from the U. S Department of labor.
178
00:16:58.469 --> 00:17:02.519
Uh, a word for companionship is comprised of 5 key pieces.
00:17:02.519 --> 00:17:07.558
You have business involvement, it involves structured on the job
training.
180
00:17:07.558 --> 00:17:13.888
Having related instruction reward for skill gains and then a national
occupational credential.
181
00:17:13.888 --> 00:17:17.729
So, any time the term apprenticeship is used, it has that.
00:17:17.729 --> 00:17:21.989
Fit these 5 areas, uh, and have these 5 components.
183
00:17:21.989 --> 00:17:26.068
To be officially considered a registered apprenticeship program.
184
00:17:27.929 --> 00:17:36.148
```

So, when starting with the business involvement, uh, in our registered apprenticeship program, that would be our community based organizations and agencies.

185

00:17:36.148 --> 00:17:40.348

For the business involvement again, it drives talent to them.

186

00:17:40.348 --> 00:17:45.088

I assist businesses with developing very specific skill objectives.

187

00:17:45.088 --> 00:17:48.959

They have to provide on the job training, coaching and mentoring.

188

00:17:48.959 --> 00:17:53.519

They employ the apprentice and then they also determine the wage of progression scale.

189

00:17:56.009 --> 00:17:59.278

2nd component around structured on the job training.

190

00:17:59.278 --> 00:18:02.999

What that means is, there has to be hands on instruction.

191

00:18:02.999 --> 00:18:09.479

That's delivered by a mentor or a journey worker, which is someone who's trained and experienced in the profession.

192

00:18:09.479 --> 00:18:14.939

Their structured content on what must be delivered as part of that on the job training.

193

00:18:14.939 --> 00:18:18.269

That it has to follow a national best practices.

194

00:18:18.269 --> 00:18:23.038

That it's been customized for the specific career in occupation that we're discussing.

195

00:18:23.038 --> 00:18:27.749

And if there are competency measures, uh, to evaluate when, and the printers.

00:18:27.749 --> 00:18:39.328

Has developed a particular skill, the 3rd component, uh, that must be present for a registered apprenticeship is that there must be related, uh, training instruction.

197

00:18:39.328 --> 00:18:45.179

This is technical and academic competencies. Uh, it has to be provided by a provider.

198

00:18:45.179 --> 00:18:50.548

Uh, an education provider that could be a high school. It could be a career in tech center.

199

00:18:50.548 --> 00:18:54.388

Could be a college, or it could be an online learning management system.

200

00:18:54.388 --> 00:18:58.108

There's flexibility in how that training formal training occurs.

201

00:18:58.108 --> 00:19:04.558

But there must be formal related training instruction that occurs in addition to the, on the job training.

202

00:19:06.479 --> 00:19:10.108

The 4th area, uh, component of a registered apprenticeship.

203

00:19:10.108 --> 00:19:20.098

Is that there must be a reward for skills game so, as someone goes through an apprenticeship program, they must be receiving more money as they progress through it and completed.

204

00:19:20.098 --> 00:19:26.939

Then the wages in which they started with, so there's a defined salary structure and it must be competency driven.

205

00:19:26.939 --> 00:19:32.638

So, as you develop additional competencies, you begin to get rewarded for those competencies.

206

00:19:34.229 --> 00:19:39.479

And then the 5th component of a register of friendship is the National credential.

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00:19:39.479 --> 00:19:44.909
And so this is the National occupational credential that is issued from
the U. S. Department of labor.
208
00:19:44.909 --> 00:19:50.429
It's something that is portable, uh, potentially stackable to where you
could get other.
209
00:19:50.429 --> 00:19:54.058
Uh, credentials and something that is industry recognized.
00:19:54.058 --> 00:19:57.838
Yep.
211
00:19:57.838 --> 00:20:04.259
So, overall, um, those are the 5 components that have to be in place and
it has to be certified in approved.
212
00:20:04.259 --> 00:20:11.098
By the US Department of labor so again, the key components here is that
you're integrating mentoring.
213
00:20:11.098 --> 00:20:20.548
With on the job training and related technical instruction that would
occur, uh, by other sources, other than the journey worker on the.
214
00:20:22.078 --> 00:20:27.628
So, now let's get into Missouri talent pathways. So this is our
registered apprenticeship program.
215
00:20:27.628 --> 00:20:30.114
For, uh, direct support professionals.
216
00:20:34.163 --> 00:20:43.463
So, as I mentioned earlier, uh, we initially started looking at this and,
uh, the fall of 2019, um, the partners in this effort has been the
Missouri division and developmental disabilities.
217
00:20:45.058 --> 00:20:49.409
We've had technical support from U. S. Department of labor Ops,
apprenticeship.
218
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00:20:49.409 --> 00:20:53.608

We've worked with in Missouri, Department of higher education and workforce development.

219

00:20:53.608 --> 00:21:00.328

Uh, apprenticeship, Missouri, we've also received, uh, technical assistance and consultation from the National Alliance.

220

00:21:00.328 --> 00:21:07.138

For direct support professionals and National Association of state director of developmental disability services.

221

00:21:07.138 --> 00:21:11.818

Our work group members who helped us design this talent pathway.

222

00:21:11.818 --> 00:21:16.919

Were representatives from the 3 county boards uh, it was apprenticeship, Missouri.

223

00:21:16.919 --> 00:21:21.868

Uh, we have community based organizations, representatives from the Missouri association and.

224

00:21:21.868 --> 00:21:29.308

We have facilities, we had institutions of higher ed on our advisory board as well as family advocates.

225

00:21:29.308 --> 00:21:36.298

So, we began in March of 2020, having our 1st meeting and if anybody knows what 2020.

226

00:21:36.298 --> 00:21:39.538

That was the 1st, year of the public health emergency.

227

00:21:39.538 --> 00:21:43.888

So, even though we had our initial meeting in March of 2020.

228

00:21:43.888 --> 00:21:48.868

Uh, we really did not begin working as a formal work group until October in that year.

229

00:21:48.868 --> 00:21:54.568

Much of our initial work was completed prior to February of 21.

230

00:21:54.568 --> 00:21:58.919

And then, at that point, in time we started vetting what we had designed design.

231

00:21:58.919 --> 00:22:02.249

With the National Alliance for direct support professionals.

232

00:22:02.249 --> 00:22:07.019

Uh, we've vetted it through the National Association state director of developmental disabilities.

233

00:22:07.019 --> 00:22:11.788

We actually did a presentation to the National governance with Association.

234

00:22:11.788 --> 00:22:15.778

And I think our 1st, presentation to the office and Governor person.

235

00:22:15.778 --> 00:22:23.699

Occurred in April of last year, based upon that feedback from all those individuals we continued to tweak and revise and edit.

236

00:22:23.699 --> 00:22:31.679

Missouri talent pathways to the point where we formally submitted it, uh, for approval, uh, about 6 weeks ago.

237

00:22:35.128 --> 00:22:39.689

So, with the Missouri certified direct support, professional register to French.

238

00:22:39.689 --> 00:22:45.298

Program, uh, what we had to do was develop what we call a standards document.

239

00:22:45.298 --> 00:22:52.769

And what's called an appendix a, that appendix a, and again you don't need to worry about the that specific term.

240

00:22:52.769 --> 00:22:56.969

But, basically, what we had to do is go through an outline all the competencies.

00:22:56.969 --> 00:23:03.659

That a trained what we would consider certified direct support professional would possess.

242

00:23:04.709 --> 00:23:12.028

We identified those competency measures. Uh, we began to work on what would be the, the skills that would need to be possessed.

243

00:23:12.028 --> 00:23:16.769

As part of each of those competencies kind of what those work processes were.

244

00:23:16.769 --> 00:23:19.888

And what type of specific training instruction.

245

00:23:19.888 --> 00:23:27.058

We felt that that ideal, um, superstar, uh, direct support professionals would possess and access.

246

00:23:27.058 --> 00:23:33.449

We develop different use cases looking at what the outcomes of this would be kind of what workflows would be.

247

00:23:33.449 --> 00:23:37.828

Our internal business processes, how we'd go about onboarding.

248

00:23:37.828 --> 00:23:42.538

Potential riders looking at who all the actors and end users would be.

249

00:23:42.538 --> 00:23:46.288

And then we look at where we already had, um, ability.

250

00:23:46.288 --> 00:23:49.439

Um, but also, where could we leverage additional dollars?

251

00:23:49.439 --> 00:23:53.278

So those were all the activities that that advisor report on.

252

00:23:53.278 --> 00:24:04.439

Uh, over the course of about a year. So, what that led to, uh, was an outline of our employer providers.

```
00:24:04.439 --> 00:24:07.919
Um, so, in the development of our standards document.
254
00:24:07.919 --> 00:24:12.598
Um, in order to participate in this registered apprenticeship program.
255
00:24:12.598 --> 00:24:16.528
Any potential community based organization would need to agree.
00:24:16.528 --> 00:24:19.949
Uh, to comply with what we developed as our standards.
257
00:24:19.949 --> 00:24:25.048
And so our employer partners, which is the registered apprenticeship
term.
258
00:24:25.048 --> 00:24:30.749
For our community based organizations, uh, and that standard document, we
outline.
259
00:24:30.749 --> 00:24:33.838
Uh, their, their responsibilities to include.
260
00:24:33.838 --> 00:24:38.878
Uh, safety assurances, uh, expectations of compliance with.
261
00:24:38.878 --> 00:24:43.078
How they will identify and determine the qualifying trainers.
262
00:24:43.078 --> 00:24:50.578
Who would be considered journey workers? The standard document also
outlines the periodic reviews.
263
00:24:50.578 --> 00:24:55.048
That will occur the ratio of apprentices to journey workers.
264
00:24:55.048 --> 00:25:03.959
We then outline the, uh, minimum qualifications and that standard
documents of what a potential apprentice would need to possess.
265
00:25:03.959 --> 00:25:10.409
```

Those minimum qualifications aligned specifically with our existing contract requirements.

266

00:25:10.409 --> 00:25:15.898

And our way requirements, so we're not expecting any additional minimum qualifications.

267

00:25:15.898 --> 00:25:21.838

Beyond the 18, um, having high school, uh, or equivalency.

268

00:25:21.838 --> 00:25:28.378

Or having other related experience, as long as individuals possess those minimum qualifications.

269

00:25:28.378 --> 00:25:31.439

Then they would be eligible for the apprenticeship program.

270

00:25:31.439 --> 00:25:36.209

The standards document also outlines the probationary period for.

271

00:25:36.209 --> 00:25:42.209

The apprenticeship is 3 months now again, uh, apprentices are hired and paid.

272

00:25:42.209 --> 00:25:46.469

Uh, through the, um, um, the, um.

273

00:25:46.469 --> 00:25:51.868

On the job training, so as an employee, they may have a different probationary period.

274

00:25:51.868 --> 00:25:55.949

But as an apprentice themselves, they would have at least a 3 month.

275

00:25:55.949 --> 00:26:01.949

Probationary period, and then the standards document also outlines the complaint procedures.

276

00:26:01.949 --> 00:26:09.179

If an apprentice has any concern, uh, with the community based organization who is serving as their employer department.

```
00:26:11.548 --> 00:26:23.368
And, um, as I noted, we also had developed what was called our appendix,
a, our work process schedule.
278
00:26:23.368 --> 00:26:27.838
So, for the Missouri certified, direct support, professional.
279
00:26:27.838 --> 00:26:34.409
A registered apprenticeship program it is a competency based program.
It's a 1 year program.
280
00:26:34.409 --> 00:26:38.699
Which means that the premise would need to complete 2000 hours.
281
00:26:38.699 --> 00:26:45.989
Of on the job training and mentoring that 2000 hours is a minimum that
department of labor would require.
282
00:26:45.989 --> 00:26:49.709
For any career that you are looking at, developing an apprenticeship for.
283
00:26:49.709 --> 00:26:54.239
So we do require 2000 hours, um, on the job training and mentoring.
284
00:26:54.239 --> 00:26:57.898
And again, this would be delivered by a journey worker.
285
00:26:57.898 --> 00:27:02.159
That the provider associate or provider organization would identify.
286
00:27:02.159 \longrightarrow 00:27:05.999
And that journey worker could be any manager supervisor.
287
00:27:05.999 --> 00:27:13.259
Or, uh, trained, experienced worker, each, um, community based
organization that choose to participate.
288
00:27:13.259 --> 00:27:17.338
They will identify themselves who they feel would be that journey worker.
289
00:27:17.338 --> 00:27:20.759
And they would work with myself and other members of the team.
```

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290
00:27:20.759 --> 00:27:25.618
On, um, identifying what that the best ratio would be.
291
00:27:25.618 --> 00:27:30.058
The great thing about a partnership program is it's not just about new
talent.
292
00:27:30.058 --> 00:27:34.108
Businesses that have existing employees that they would like to.
293
00:27:34.108 --> 00:27:38.729
Participate in this program, or if employees themselves want to
participate.
294
00:27:38.729 --> 00:27:43.199
Because they would like to access and still increase the wage increases.
295
00:27:43.199 --> 00:27:46.348
As well as, uh, access to the National credentials.
296
00:27:46.348 --> 00:27:54.179
They are definitely able to participate, uh, at a minimum when it comes
up worker, uh, must be enrolled in the register partnership.
297
00:27:54.179 --> 00:27:57.659
For 6 months, um, and, uh.
298
00:27:57.659 --> 00:28:02.969
Again, if they've been employed less than a year, then that may be a
little bit more than 6 months.
299
00:28:02.969 --> 00:28:07.108
Uh, but we just have to make sure that our total amount of hours is 2000
hours.
300
00:28:07.108 --> 00:28:12.868
But if someone's been on the job for 2 years, at a minimum, they would
still need to participate for 6 months.
301
00:28:12.868 --> 00:28:18.148
```

And I'll take just a little window there and, uh, trace. Is there anything you'd like to add? 302 00:28:18.148 --> 00:28:22.409 Uh, to that, um, 2000 hours and the incumbent workers. 303 00:28:22.409 --> 00:28:35.548 No, the only thing I would add like you've covered with the income at work for 6 months is what the asked for that they stay in Rapids for even if they're sitting on several years of experience. 304 00:28:35.548 --> 00:28:40.169 That's just to cover the administrative requirement of, uh, in Rapids. 305 00:28:40.169 --> 00:28:45.028 Again, under special circumstances, we can make them exceptions to that. 306 00:28:45.028 --> 00:28:49.348 The other thing I would like to just find out if I can't wait out for 2000 hours. 307 00:28:49.348 --> 00:28:52.949 This is a competency based program that we. 308 00:28:53.784 --> 00:29:00.864 And I don't know if we cover this later on in the presentation, but that 2000 hours is a minimum. It can fluctuate. 309 00:29:00.864 --> 00:29:09.413 Clearly if folks are working part time or even if they're working full time, and just need more time to cover it down on classes or. 310 00:29:10.199 --> 00:29:16.378 Um, achieving the competencies. All right thanks guys. 311 00:29:16.378 --> 00:29:25.798 So, um, the 2nd, part of the program that any potential employer partner would need to agree to. 312 00:29:25.798 --> 00:29:31.798

Is that, um, we've identified the 15 validated competencies and I'll

share those in just a 2nd.

```
313
00:29:31.798 --> 00:29:38.219
Those competencies are ones that align with the National Alliance for
direct support professionals.
314
00:29:38.219 --> 00:29:43.378
We ultimately chose those 15 competencies to be the work processes.
315
00:29:43.378 --> 00:29:49.769
Because they are nationally validated, uh, there are evidence based
practice those research behind.
316
00:29:49.769 --> 00:29:56.308
Those being the ideal competencies that a trained and experience direct
support professional with us.
317
00:29:56.308 --> 00:30:01.138
There's another added advantage to adopting the DSP.
318
00:30:01.138 --> 00:30:04.439
15 competencies and we'll talk about that a little bit later.
00:30:04.439 --> 00:30:09.358
Uh, but, um, just to kind of brief by also adopting those it does.
320
00:30:09.358 --> 00:30:13.199
Afford potential apprentices or employer partners.
321
00:30:13.199 --> 00:30:17.788
To also collaborate with badge Academy.
322
00:30:17.788 --> 00:30:21.868
And then apprentices could be completing the apprenticeship.
00:30:21.868 --> 00:30:29.308
Not only with the certificate as a certified DSP registered or excuse me
and certified.
324
00:30:29.308 --> 00:30:36.239
Direct support professionals, but they can also potentially walk out with
the level 1 level 2.
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00:30:36.239 --> 00:30:40.199
Or level, 3, national certificate, uh, in addition.
326
00:30:41.368 --> 00:30:53.489
So those 15 competency areas, um, the way that those, uh, will be a world
will appear and would be measured on the job in the way in, which they
would need to be trained is wrapped around 69 skilled statements.
327
00:30:53.489 --> 00:31:00.808
And so when we talk about a competency area, most of those competency
areas will identify 3 or 4 or 5.
328
00:31:00.808 --> 00:31:05.729
Basic skills that need to be, uh, evident in day in day out work.
329
00:31:05.729 --> 00:31:09.028
In order to indicate that an individual has mastered.
330
00:31:09.028 --> 00:31:12.929
Those skills have mastered those competencies.
331
00:31:12.929 --> 00:31:16.558
The related training instruction, uh, which has to occur.
332
00:31:16.558 --> 00:31:24.388
Uh, which again on the, the, uh, picture there in the right you know,
that is the 3rd component of a registered apprenticeship program.
333
00:31:24.388 --> 00:31:30.179
That related training instruction is a 169 contact hours of instruction.
00:31:30.179 --> 00:31:36.419
Currently, we will make that all available, uh, through the reliance, uh,
online learning management system.
335
00:31:36.419 --> 00:31:40.558
Again, 1 of the values of doing this currently to realize.
00:31:40.558 --> 00:31:44.818
Is that also of credits the courses in reliable.
337
00:31:44.818 --> 00:31:47.818
```

```
So, not only are we ensuring that we're.
338
00:31:47.818 --> 00:31:54.898
Uh, accessing the type of training and content, um, that we feel and the,
the advisor group felt was important.
339
00:31:54.898 --> 00:31:59.459
And also aligns with training that it's been accredited and vetted and
approved.
340
00:31:59.459 --> 00:32:02.519
By the national lines for direct support professionals.
341
00:32:02.519 --> 00:32:06.568
And so what that means again is that individuals would want those
certificates.
342
00:32:06.568 --> 00:32:12.088
In addition to the certificate, they wouldn't be completing coursework
that would count.
343
00:32:12.088 --> 00:32:20.909
Uh, towards both types of certificates also, uh, outlined in our work
process schedule, is that in participation of this.
344
00:32:20.909 --> 00:32:24.959
That any approach, um, going through this program.
345
00:32:24.959 --> 00:32:28.798
Would be paid at a minimum of 15 dollars an hour.
00:32:28.798 --> 00:32:34.919
And upon completion of it, they are rewarded with at least a 10% wage
increase.
347
00:32:34.919 --> 00:32:39.628
So any participating agency who would want to participate.
00:32:39.628 --> 00:32:43.439
They can always set their minimum base wage higher than the 15.
349
00:32:43.439 --> 00:32:46.709
```

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I just said it could not go below 15 dollars an hour.
350
00:32:46.709 --> 00:32:50.848
So, that way any apprentice walking into any sites.
351
00:32:50.848 --> 00:32:54.929
That will be offering this. They have an understanding at the very
minimum.
352
00:32:54.929 --> 00:33:00.209
They will be receiving 15 dollars an hour and they understand at the very
minimum.
353
00:33:00.209 --> 00:33:05.338
They will have a 10% wage increase upon completion of the apprenticeship
program.
354
00:33:05.338 --> 00:33:09.058
And again, each business is able to set that higher if they desire.
00:33:09.058 --> 00:33:16.739
They just cannot go any lower than that. And again, this is a completely
voluntary program. It's not changing any error requirements.
356
00:33:16.739 --> 00:33:21.088
In the waiver, it's not a changing any of our requirements and contract.
357
00:33:21.088 --> 00:33:25.229
This is just a program that's out there as a strategy.
358
00:33:25.229 --> 00:33:32.669
For providers to utilize, uh, for job seekers, who want to work as a
direct support professionals to utilize.
359
00:33:32.669 --> 00:33:35.788
And if they want these formal certificates.
360
00:33:35.788 --> 00:33:40.739
Then, you know, this would be the programs that they could choose.
361
00:33:40.739 --> 00:33:45.959
Uh, 1 of the questions we've received, uh, it seems from the audience is.
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362
00:33:45.959 --> 00:33:50.189
Our mentor was allowed to mentor more than 1 of premise at a time.
363
00:33:50.189 --> 00:33:53.969
And what I will say is generally, yes, they can.
364
00:33:53.969 --> 00:34:02.308
Uh, I know Tracy will talk about that a little bit later. Um, but there
is that ability to mentor more than 1 premise at a time.
365
00:34:02.308 --> 00:34:05.308
And, um.
366
00:34:05.308 --> 00:34:10.798
I say that Jeff asked the question is this something that we can build to
offer in house?
367
00:34:10.798 --> 00:34:14.338
Jeff, if you can provide a little bit more clarification.
00:34:14.338 --> 00:34:19.889
I'm not for sure if I, um, have full understanding of your question on,
um.
369
00:34:19.889 --> 00:34:23.128
About the ability to build in house.
370
00:34:23.128 --> 00:34:27.449
And I'll, uh, chicken provide a little bit more clarity. Um.
371
00:34:27.449 --> 00:34:32.489
We will come back to that question.
372
00:34:32.489 --> 00:34:42.628
So, once in a, a business has decided to be an employer partner, and
they've agreed to comply with the standards that I outlined earlier.
373
00:34:42.628 --> 00:34:46.018
And to offer the training that we've talked about on the job.
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00:34:46.018 --> 00:34:50.938 And the premise has been enrolled in the program and they've completed those competencies. 375 00:34:50.938 --> 00:34:53.969 They've completed their related technical instruction. 376 00:34:53.969 --> 00:34:58.708 They will get a certificate from the U. S. to department of labor. That looks very similar to this. 377 00:34:58.708 --> 00:35:07.739 It'll indicate that, uh, they are being receiving a certificate as a certified direct support professionals. 378 00:35:11.429 --> 00:35:15.268 So the 15 competencies, uh, that would be developed. 379 00:35:15.268 --> 00:35:20.219 And so these are the competencies that would have to be developed as part of those 2000 hours. 380 00:35:20.219 --> 00:35:24.898 Of on the job training, uh, these would also be the, um. 381 00:35:24.898 --> 00:35:29.159 Kind of domains, or area of focus of some of the related training instruction. 382 00:35:29.159 --> 00:35:33.358 And again, these aligned with National Alliance from direct support professionals. 383 00:35:33.358 --> 00:35:36.958 We're kind of bucketing it into 4 broad domains around care. 384 00:35:36.958 --> 00:35:40.199 Determination professionalism and community. 385

So, within the care domain, uh, the competency being developed would be

00:35:40.199 --> 00:35:47.159

around effective communication.

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386
00:35:47.159 --> 00:35:53.489
Prices prevention and intervention, delivering person centered, supports
and person centered strategies.
387
00:35:53.489 --> 00:35:56.518
And then supporting individuals, health and wellness.
388
00:35:56.518 --> 00:36:01.108
Within this program, um, we have built the, um.
389
00:36:01.108 --> 00:36:06.509
Mid level 1 into the registered of friendship.
390
00:36:06.509 --> 00:36:09.748
So, that would fall underneath the supporting health and wellness.
391
00:36:11.518 --> 00:36:18.418
Underneath the determination area, uh, those competencies that would be
being developed our participant empowerment.
392
00:36:18.418 --> 00:36:23.009
How to serve as an advocate for the individual that you're supporting.
393
00:36:23.009 --> 00:36:26.429
And how to build to maintain friendships and relationships.
394
00:36:26.429 --> 00:36:30.599
And helping the individuals that you're supporting, uh, build those.
395
00:36:30.599 --> 00:36:33.778
Underneath the professionalism domain.
396
00:36:33.778 --> 00:36:38.608
Uh, there will be on the job training and technical, uh, instruction.
397
00:36:38.608 --> 00:36:43.409
Around conducting assessments, um, kind of informal assessments.
398
00:36:43.409 --> 00:36:46.469
How to really go about facilitating services?
```

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399
00:36:46.469 --> 00:36:49.559
How to assist the individual.
400
00:36:49.559 --> 00:36:53.489
Um, and achieving their own education training and self development.
401
00:36:53.489 --> 00:36:57.838
Have to be a positive participant within your organization.
402
00:36:57.838 --> 00:37:02.639
And then, uh, elements around appropriate documentation and
documentations standard.
403
00:37:02.639 --> 00:37:07.619
And then the community domain, the certified direct support
professionals.
404
00:37:07.619 --> 00:37:12.628
Would be developing competencies and skills around community and service
networking.
405
00:37:12.628 --> 00:37:15.898
And how to engage and connect.
406
00:37:15.898 --> 00:37:20.429
Uh, individuals with intellectual and developmental disabilities into
their communities.
407
00:37:20.429 --> 00:37:24.599
Competencies and skills around community living skills.
408
00:37:24.599 --> 00:37:29.429
And support, and then also skills around vocational education.
409
00:37:29.429 --> 00:37:34.858
And career support, so, within that, uh, particular competency.
410
00:37:34.858 --> 00:37:40.469
That does fully encompass what we were currently require for employment,
support professionals.
```

```
00:37:40.469 --> 00:37:45.599
So, anybody who would be going through this registered apprenticeship
program.
412
00:37:45.599 --> 00:37:50.458
We had the meeting all the core DSP training requirements and contracts.
413
00:37:50.458 --> 00:37:54.478
They would be meeting the, um, for training.
414
00:37:54.478 --> 00:37:57.898
They would be meeting the employment support professional training.
415
00:37:57.898 --> 00:38:01.648
In addition to all these additional skills and competencies.
00:38:01.648 --> 00:38:05.548
That would get them this national certificate from the U. S. Department.
Mm. Hmm.
417
00:38:09.599 --> 00:38:14.550
Okay, so where are we at currently? So we've developed the standards
document.
418
00:38:14.550 --> 00:38:21.000
We've conducted outreach and that's 1 of the things we're doing today.
And as we've been doing over the last year.
419
00:38:21.000 --> 00:38:25.139
We've identified, you know, all of our administration actors.
420
00:38:25.139 --> 00:38:30.630
We've approved the, uh, trending instruction and gotten the input that we
needed there.
421
00:38:30.630 --> 00:38:34.440
So, where we're at today is we're ready to start on boarding partners.
422
00:38:34.440 --> 00:38:39.809
```

Uh, that registration process is a completion of what's called an

appendix D.

00:38:39.809 --> 00:38:45.360 Which we will share in just a 2nd, once we have employer partners on board. 424 00:38:45.360 --> 00:38:49.079 Then we are immediately ready to begin onboarding of processes. 425 00:38:49.079 --> 00:38:52.260 We currently have about 32. 426 00:38:52.260 --> 00:38:56.639 Um, businesses that have already expressed interest in becoming an employer partner. 427 00:38:56.639 --> 00:39:00.210 And so, uh, we'll begin that and onboarding process. 428 00:39:00.210 --> 00:39:06.119 As early as next week, once we get those folks on board, uh, we'll begin to connect. 429 00:39:06.119 --> 00:39:10.230 Those who have already expressed an interest and becoming a DSP. 430 00:39:10.230 --> 00:39:15.480 And participating in this apprenticeship program, we'll begin to get those people connected with. 431 00:39:15.480 --> 00:39:21.420 Those employment and partners in their areas and currently, I think we have a list of about 23. 432 00:39:21.420 --> 00:39:25.110 Individuals who have already reached out to me in our, in our database. 433 00:39:25.110 --> 00:39:29.699 Of wanting to become an obviously, um. 00:39:29.699 --> 00:39:33.570

That's just the beginning, you know, we'll be doing a lot of marketing

out there.

```
00:39:33.570 --> 00:39:36.929
Connecting with other entities, which we'll talk about shortly.
436
00:39:36.929 --> 00:39:40.409
On how to begin to develop that time account type 1.
437
00:39:40.409 \longrightarrow 00:39:46.050
And then as individuals get on board, we'll continue to look at it
implementation.
438
00:39:46.050 --> 00:39:52.800
Uh, refining it as part of the practices, and then we will look at, you
know, how to go about expanding the other settings.
439
00:39:52.800 --> 00:39:56.969
Some of the things that I know that we are interested in wanting to do.
440
00:39:56.969 --> 00:40:03.449
And we already have interest is having some of our community colleges in
Missouri, and some of our area career centers.
441
00:40:03.449 --> 00:40:07.619
Offering the related training instructions, so that way high school
students.
442
00:40:07.619 --> 00:40:11.579
Could potentially be completing this as part of their last year of
school.
443
00:40:11.579 --> 00:40:19.800
Uh, so, that way when they graduate, uh, they may already puts us related
training instruction to where they can come into a potential.
00:40:19.800 --> 00:40:26.820
Employer partner with all of that training already completed and kind of
front loaded to where they just need the on the job training.
445
00:40:26.820 --> 00:40:30.239
Uh, the other great thing about, uh, connecting this with.
446
00:40:30.239 --> 00:40:36.900
```

Centers and community colleges, and does also open up the opportunity to

access other financial.

```
447
00:40:36.900 --> 00:40:40.170
And with that, um.
448
00:40:42.000 --> 00:40:46.559
I'm going to pause here for just a 2nd and catch up on some of the
questions.
449
00:40:46.559 --> 00:40:50.309
And, give me a 2nd, I kind of scroll back through.
450
00:40:52.590 --> 00:40:59.489
Uh, 1 of the questions we received is, can participants be working
towards a high school or high set degree?
451
00:40:59.489 --> 00:41:03.090
During the, uh, partnership and that is correct.
452
00:41:03.090 --> 00:41:08.849
They do not need to come with the high school diploma. Um, they can have
a high school diploma.
453
00:41:08.849 --> 00:41:12.389
Uh, be working towards it, um, or.
454
00:41:12.389 --> 00:41:17.820
Uh, we are also looking at, uh, modifying some of our existing language.
455
00:41:17.820 --> 00:41:21.269
To where anybody who gets the C. D. S. P.
456
00:41:21.269 --> 00:41:24.329
Would be deemed as meeting our training requirements.
457
00:41:24.329 --> 00:41:28.650
And so there may be the opportunity where they would not have to worry
about completing.
458
00:41:28.650 --> 00:41:35.099
Uh, the high set, uh, but, yes, uh, people can start even without, uh,
having that diploma.
```

```
459
00:41:35.099 --> 00:41:44.969
Or the equivalency, uh, so jeff's question, uh, he's provided a little
bit more context is who will be facilitating this program ourselves.
460
00:41:44.969 --> 00:41:50.760
Or will there be outside people turning this? So, uh, excellent question,
Jeff. So.
461
00:41:50.760 --> 00:41:54.090
Uh, any agency who wants to put to participate.
462
00:41:54.090 --> 00:41:58.260
They have to implement the competencies.
463
00:41:58.260 --> 00:42:03.269
The skill the training and the instruction that I've just reviewed.
464
00:42:03.269 --> 00:42:09.630
So, um, that at a minimum has to be delivered. So that's already been
agreed upon.
465
00:42:09.630 --> 00:42:15.809
That's what we was submitted from, uh, the department, mental health for
the US Department of labor.
466
00:42:15.809 --> 00:42:18.929
Based upon this advisory groups feedback.
467
00:42:18.929 --> 00:42:24.900
So that that curriculums already established, so the competencies
established.
468
00:42:24.900 --> 00:42:27.929
The related training instructions established.
469
00:42:27.929 --> 00:42:31.889
And the, uh, skills that need to be possessed are established.
470
00:42:31.889 --> 00:42:35.820
Now, there are flexibilities in some of the related turning instruction.
471
```

```
00:42:35.820 --> 00:42:39.360
We realized there's many different courses that will meet.
472
00:42:39.360 --> 00:42:42.389
Uh, several of those different competencies so there are.
473
00:42:42.389 --> 00:42:46.320
Ways to customize, uh, some of that training and getting it related.
00:42:46.320 --> 00:42:52.800
Training instruction, the other thing is any employer partner or
community agency who participate.
475
00:42:52.800 --> 00:42:56.820
They can always add on additional training. They can always add on
additional.
476
00:42:56.820 --> 00:43:00.300
Uh, competencies or degrees of, um.
477
00:43:00.300 --> 00:43:06.809
Skills, uh, but it cannot go below the minimum threshold that we have
identified and reviewed. Right?
478
00:43:09.389 --> 00:43:17.760
Uh, another question is, our program provides shared living residential
services, using independent contractors.
479
00:43:17.760 --> 00:43:23.309
I'm wondering if they are eligible or do this program apply to only
employees. Mm. Hmm.
480
00:43:23.309 --> 00:43:27.690
So, uh, Jeanette excellent question currently.
481
00:43:27.690 --> 00:43:31.409
This would be applicable only to employee staff.
482
00:43:31.409 --> 00:43:35.820
So, what we're wanting to do is help provider agencies, develop a
pipeline.
```

```
00:43:35.820 --> 00:43:39.780
To increase the number of staff that they have available.
484
00:43:39.780 --> 00:43:42.989
Uh, to really elevate those skills.
485
00:43:42.989 --> 00:43:51.389
To reduce the turnover that we talked about early on, you know, that was
occurring at 55% in less than 2 years.
486
00:43:51.389 --> 00:43:56.460
Or wanting to stabilize that workforce and develop career pathways there.
487
00:43:56.460 --> 00:44:00.869
Uh, and really have that expectation that the premises.
00:44:00.869 --> 00:44:04.409
You know, ideally would continue, um, employment.
489
00:44:04.409 --> 00:44:07.949
Uh, with the employer who's done the training for them.
490
00:44:07.949 --> 00:44:11.610
At some point in time down the road, we might be just looking at.
491
00:44:11.610 --> 00:44:15.750
Uh, elevating the number of people who have credentials to go out and
work.
492
00:44:15.750 --> 00:44:19.170
In self directed services or working, shared living.
493
00:44:19.170 --> 00:44:25.320
Uh, but currently it is about helping, uh, our provider agencies with
really stabilizing.
494
00:44:25.320 --> 00:44:30.840
Their workforce and retaining employees and developing those career
pathways.
495
00:44:36.750 --> 00:44:41.639
tammi asks, will the state be providing incentives to participate?
```

```
496
00:44:41.639 --> 00:44:44.789
Uh, can you share money associated with those incentive?
497
00:44:44.789 --> 00:44:48.059
And Tammy, uh, I promise, I will get to those.
498
00:44:48.059 --> 00:44:52.349
Uh, and many of the other, uh, presenters on the call will also speak to
those.
499
00:44:52.349 --> 00:44:59.369
So, we will come back to that. Laura asks as a provider we will receive
project funds.
500
00:44:59.369 --> 00:45:03.989
The 10% raise for staff and complete the program and then as the
provider.
501
00:45:03.989 --> 00:45:11.340
Agency agreed to continue to maintain the raise after the 1st year and
again, Laura uh, we'll get to that later in the.
502
00:45:11.340 --> 00:45:19.650
Slide presentation, uh, Theresa asks how would want to be certified as a
journeyman in the sense of completing the mentor.
503
00:45:19.650 --> 00:45:23.190
Part of the piece, um.
504
00:45:23.190 --> 00:45:27.780
That mentor, um, ultimately is self identified by the.
505
00:45:27.780 --> 00:45:31.349
Agency when they complete their appendix D.
506
00:45:31.349 --> 00:45:36.449
So, uh, on this slide and you provided me a wonderful transition to the
slide.
507
00:45:36.449 --> 00:45:41.369
```

In that appendix D, uh, it's 1 of the easiest forms that you will ever complete.

508

00:45:41.369 --> 00:45:47.070

Associated with stagger the federal government, um, basically on that appendix the.

509

00:45:47.070 --> 00:45:51.929

Any interested site they simply provide their agencies name.

510

00:45:51.929 --> 00:45:56.579

Who their designated representatives going to be for their business.

511

00:45:56.579 --> 00:46:04.530

Your business is the address and phone number uh, you have to identify how many journey workers that you feel that you possess.

512

00:46:04.530 --> 00:46:09.360

And again, those are individuals that may be frontline supervisors.

513

00:46:09.360 --> 00:46:15.329

Frontline managers, it could be trainers. If you're large enough to have specific trainers. Um.

514

00:46:15.329 --> 00:46:18.809

In your organization, it could be experienced employees.

515

00:46:18.809 --> 00:46:22.619

That you feel, you know, possess the skills and talents.

516

00:46:22.619 --> 00:46:29.820

And now you can always run them through the finish up. But, uh, you don't need to these were the ones that you self identify.

517

00:46:29.820 --> 00:46:35.280

On this appendix the, and what we need is a count of those individuals.

518

00:46:35.280 --> 00:46:39.480

And then on the appendix D, just identify the total number of employees.

519

00:46:39.480 --> 00:46:45.780

That you have, uh, so on the appendix D, again, representative signature.

```
520
00:46:45.780 --> 00:46:49.230
Name address phone number. How many employees do you have?
521
00:46:49.230 --> 00:46:53.280
How many do you would you identify as being a journey workers?
522
00:46:53.280 --> 00:47:00.840
And then you just identify, will the apprentice be given the opportunity
to do the related instruction during work hours?
523
00:47:00.840 --> 00:47:08.639
Beyond work hours for both and if they're doing the related instruction
outside of work hours.
524
00:47:08.639 --> 00:47:13.349
You just have to indicate whether they're going to be paid or not uh, for
completing.
525
00:47:13.349 --> 00:47:18.119
Those courses, we rely us or other training sources if they can play
those beyond.
526
00:47:18.119 --> 00:47:22.260
Work hours, and if you're going to have wages higher.
527
00:47:22.260 --> 00:47:29.610
Then the 15 dollars and the 10%, uh, then you just identify what that
modification in your white scale would be.
528
00:47:29.610 --> 00:47:32.880
And that way, we can upload it.
529
00:47:32.880 --> 00:47:36.389
Into our Rapids database, so that way future premises.
530
00:47:36.389 --> 00:47:44.159
Have an understanding from your site, will they be getting paid for the
related training instruction beyond work hours?
531
00:47:44.159 --> 00:47:50.670
```

```
Will they be given time during work hours, uh, to complete that training?
What wages will you be offering them?
532
00:47:50.670 --> 00:47:54.030
Uh, in your, um, apprenticeship.
533
00:47:54.030 --> 00:47:58.500
So that that's all information that we upload. So that way we can.
00:47:58.500 --> 00:48:01.710
Beautifully and form potential premises.
535
00:48:01.710 --> 00:48:06.269
Why 1, businesses, um, what their expectation is with 1 business.
536
00:48:06.269 --> 00:48:09.900
They know what to expect now, obviously for their printers.
537
00:48:09.900 --> 00:48:13.920
That could be comparing different sites and making choices based upon.
00:48:13.920 --> 00:48:18.119
How these questions are answered, but ultimately those 5 things.
539
00:48:18.119 --> 00:48:22.650
Are all that you need to complete, uh, in order to be in a potential
slide.
540
00:48:22.650 --> 00:48:26.789
Or apprentices all, they simply have to do.
541
00:48:26.789 --> 00:48:30.119
Is fell out name, address, phone number so, security number.
542
00:48:30.119 --> 00:48:36.780
Answer a couple of demographic information identify if they're a new
employee, or if they're an incumbent employee.
543
00:48:36.780 --> 00:48:40.230
At that business and sign, that's all. It takes.
```

```
00:48:40.230 --> 00:48:45.090
And it's pretty easy from there.
545
00:48:45.090 --> 00:48:53.340
So some of the additional value, uh, as I mentioned earlier, because we
have aligned with an, and because we do have reliance.
546
00:48:53.340 --> 00:48:56.909
Currently, as our primary mechanism for delivering.
547
00:48:56.909 --> 00:49:01.619
The related technical instruction, which is at 169 hours.
548
00:49:01.619 --> 00:49:05.400
Beyond the 2000 hours mentoring um.
00:49:05.400 --> 00:49:11.010
The additional value is is if either the apprentice or that
apprenticeship site.
550
00:49:11.010 --> 00:49:17.309
Chooses to pay 80 dollars to they can participate in that badge Academy.
00:49:17.309 --> 00:49:23.550
And all those course work, uh, and all this would count towards the level
1.
552
00:49:23.550 --> 00:49:31.409
2 and 3 certification, and all they would have to do is a little bit of
additional work, uh, of submitting files for a review.
00:49:31.409 --> 00:49:36.480
To get those national credentials, but incumbent within this design.
00:49:36.480 --> 00:49:40.739
Is all the courses that 1 would need to, uh, achieve.
555
00:49:40.739 --> 00:49:50.489
Uh, that certification also, uh, another added value and this is some of
what, um, Laura was referencing and, uh, I can't remember the other.
556
00:49:50.489 --> 00:49:55.320
```

```
Person who had a question. Uh, so some of the value in this is, um.
557
00:49:55.320 --> 00:49:58.980
You know, we will be working on creating access to realize.
558
00:49:58.980 --> 00:50:05.190
That's part of the governor's budget recommendation uh, also, as part of
the governor's budget recommendations.
00:50:05.190 --> 00:50:09.719
That's still, um, present, uh, that will be finalized.
560
00:50:09.719 --> 00:50:15.900
The next 2 weeks from our general assembly, our dollars available to
where? As the division.
561
00:50:15.900 --> 00:50:20.789
Uh, we would be looking at, um, 3, different kind of rate and
enhancements.
562
00:50:20.789 --> 00:50:26.369
Based upon the percent of staff who, uh, achieved different training
levels.
563
00:50:26.369 --> 00:50:29.460
That could be done outside of the register the partnership.
564
00:50:29.460 --> 00:50:34.800
Or it can be done as part of the registered partnership, but it's done
through the registered partnership.
565
00:50:34.800 --> 00:50:38.849
Uh, those individuals would already all automatically meet.
566
00:50:38.849 --> 00:50:43.619
That level 3 training for that highest level of reimbursement.
567
00:50:43.619 --> 00:50:47.579
Uh, right enhancement, uh, that we're looking at.
568
00:50:47.579 --> 00:50:51.000
```

Uh, there's also the opportunity to access.

```
569
00:50:51.000 --> 00:50:54.539
Uh, technical assistance to the division and development of disability.
570
00:50:54.539 --> 00:51:01.199
We are, uh, looking at, uh, contracting and bringing on board and the
partnership coordinator.
571
00:51:01.199 --> 00:51:05.070
Whose sole responsibility will be to go out there and support.
572
00:51:05.070 --> 00:51:11.250
Agencies who do this to go out and assist with talent acquisition and
recruitment.
573
00:51:11.250 --> 00:51:17.519
And then to perform all the, uh, kind of performance reviews, and to
help, uh, upload and on board.
574
00:51:17.519 --> 00:51:21.599
Potential providers, and a point of sense um.
575
00:51:21.599 --> 00:51:29.909
Other additional values, as you will hear from the other partners is
there is the opportunity to access, uh, untapped workforce dollars.
576
00:51:29.909 --> 00:51:36.659
Many of our workforce programs have funding available to support, uh, uh,
partnership programs.
577
00:51:36.659 --> 00:51:40.469
And then again, the other added value is we are looking at.
578
00:51:40.469 --> 00:51:46.199
Future program expansion, uh, to potentially assist with, uh, uh.
579
00:51:46.199 --> 00:51:51.179
Some, uh, incentive dollars to offset those wages that we have built
into.
580
00:51:51.179 --> 00:51:59.159
```

This program, so that's a lot of me. Um, I'm I'm sorry, I still have a couple more slides.

581

00:51:59.159 --> 00:52:07.619

Um, before I jump into this and I looked through the questions and see if we're kind of cut up on the questions.

582

00:52:14.159 --> 00:52:21.420

So, uh, trace, uh, there, um, 1 of the questions is there's still a little uncertainty.

583

00:52:21.420 --> 00:52:25.230 How a new employer partner.

584

00:52:25.230 --> 00:52:28.889

Would already have a journey worker? Um.

585

00:52:28.889 --> 00:52:33.389

On staff, if they've not gone through the apprenticeship program, do you want to.

586

00:52:33.389 --> 00:52:37.829

Speak a little bit to that. I can catch my breath. Sure.

587

00:52:37.829 --> 00:52:46.079

So, if if they're already on the staff, they're already experienced, they're already doing the job. They are the equivalent of a journey worker.

588

00:52:46.079 --> 00:52:52.829

Okay, please remember the office of apprenticeship does not promote people to the rank or the, uh.

589

00:52:52.829 --> 00:52:57.840

A level of journey worker, it takes you to do that. It takes a master.

590

00:52:58.889 --> 00:53:10.139

In their occupancy fields, someone that is an expert a manager, a leader you are the only ones that acknowledge who is at that level what the office of apprenticeship does is help.

591

00:53:10.139 --> 00:53:14.489

Walk you through obtaining an apprenticeship completion.

```
592
00:53:14.489 --> 00:53:23.880
So, in other words, it's possible to be a journey work without ever
having went through an apprenticeship more than likely. You went to an
apprenticeship of some sort of.
593
00:53:23.880 --> 00:53:38.369
It just may not have been a registered friendship, so we're not trying to
come and judge if you have effective journey workers or intermediate
importance at your, at your place of business, you know, that they're
immediate, intermediate inputs.
594
00:53:38.369 --> 00:53:41.429
You know, that they're experts, you know, that their journey.
595
00:53:41.429 --> 00:53:45.659
They don't have to go through this program in order to provide.
596
00:53:45.659 --> 00:53:52.320
What does it need to be is schooled up and and have a good understanding.
597
00:53:52.320 --> 00:53:56.070
Of the, the work process that you all have adapted.
598
00:53:56.070 --> 00:54:06.389
And as this intermediate employees going to scroll through there, they're
going to recognize these tasks. Oh, yeah, absolutely. Yes, yes, yes yes.
And that's all we're doing that intermediate employee that mentor.
599
00:54:06.389 --> 00:54:11.400
Is going to walk the apprentice through that process to achieve those
competencies.
600
00:54:11.400 --> 00:54:16.380
That is what the 2000 hours allows allows for again. The 2000 is a
minimum.
601
00:54:16.380 --> 00:54:25.590
Certainly not a maximum, but that is the timeframe that's been identified
in order to successfully master those competencies.
602
00:54:25.590 --> 00:54:28.679
And complete an apprenticeship as a DSP.
```

```
603
00:54:28.679 --> 00:54:31.800
Does that kind of answer that question? Number? 1 is no.
604
00:54:31.800 --> 00:54:38.789
Obviously, we're taking questions that through the process, so we're just
a little bit behind schedule but, uh, we're kind of.
605
00:54:38.789 --> 00:54:48.389
Double dipping here by going through the slides and kind of jumping
already into the questions and answers. So I think we're still okay on
time, but just real quickly. Um.
606
00:54:48.389 --> 00:54:54.300
It kind of there's 3 different questions in here that I kind of have a
similar, um, answer.
607
00:54:54.300 --> 00:54:58.559
We do have a crosswalk of all the courses in reliance.
608
00:54:58.559 --> 00:55:04.530
Uh, that are approved and would be approved, um, as part of.
609
00:55:04.530 --> 00:55:08.489
This, and we would get that out, uh, as part of that onboarding packet.
610
00:55:08.489 --> 00:55:12.210
2 provider agencies, you do not have to.
611
00:55:12.210 --> 00:55:16.260
Uh, go into a different reliance portal if you already have your reliance
account.
612
00:55:16.260 --> 00:55:19.530
You can just continue to use that reliance, uh, account.
613
00:55:19.530 --> 00:55:25.199
And, um, there is no recertification process. So once that.
614
00:55:25.199 --> 00:55:29.190
A premise completes the program and gets that certificate.
```

```
00:55:29.190 --> 00:55:32.610
Uh, there is no, uh, continuing education requirements.
00:55:32.610 --> 00:55:37.889
You know, the, um, uh, they, they get to continue to possess that
certificate.
617
00:55:37.889 --> 00:55:41.010
Um, you know, moving forward.
618
00:55:41.010 --> 00:55:46.500
There is 1 other question in here, but I'm going to wait because I know
we get to it, uh, a future slide.
619
00:55:46.500 --> 00:55:49.920
So, just real quickly on onboarding uh.
620
00:55:49.920 --> 00:55:54.179
We are going to be ready to begin on boarding our cohort 1 next week.
621
00:55:54.179 --> 00:55:59.670
Uh, our cohort water is going to be comprised of those who are part of
our advisory group.
622
00:55:59.670 --> 00:56:02.969
It's going to kind of be our pilot demonstration group.
623
00:56:02.969 --> 00:56:07.110
Uh, to make sure that, uh, we've got all the processes in place.
624
00:56:07.110 --> 00:56:10.530
Because we're learning as much as.
625
00:56:10.530 --> 00:56:15.179
The businesses are learning and so, um, that's 1 of the things that we.
626
00:56:15.179 --> 00:56:21.329
I had discussed with our advisory group, is that they would be that 1st
cohort, uh, to be onboarded.
627
00:56:21.329 --> 00:56:25.230
```

After that, uh, we'll begin our 2nd cohort. 628 00:56:25.230 --> 00:56:35.400 Uh, that will begin, um, hopefully, no later than may 15th, but it's somewhere in the neighborhood of beta features, depending upon how long we think is to get the 1st cohort. 629 00:56:35.400 --> 00:56:41.820 Onboarded that cohort, uh, will be comprised of those who have already expressed an interest. 630 00:56:41.820 --> 00:56:45.329 I have a data tracking, uh, of. 631 00:56:45.329 --> 00:56:50.940 Those businesses who have already expressed an interest, but they've already gone through an initial interview with me. 632 00:56:50.940 --> 00:57:00.809 Uh, that would be our 2nd cohort, and then from there, uh, you know, we'll begin to just bring on cohort, um, you know, as, uh, as we have interest. 633 00:57:02.159 --> 00:57:05.489 So, again, anybody who is interested. 634 00:57:05.489 --> 00:57:10.920 Email, um, or which is short form is the right talent pathways. 635 00:57:10.920 --> 00:57:15.090 Email your interest in dot Moe dot Gov.

636

00:57:15.090 --> 00:57:19.590

Uh, this really should be coming from an executive director or someone of your executive team.

637

00:57:19.590 --> 00:57:24.269

Um, because that's who we're gonna want to discuss, uh, this program with.

638

00:57:24.269 --> 00:57:30.690

So, if you, um, are someone who's a front line manager, and you think you're interested in it I would just.

```
639
00:57:30.690 --> 00:57:35.400
Check with your leadership and then have them email that email address.
640
00:57:35.400 --> 00:57:38.940
We'll get them logged into our database tracker.
00:57:38.940 --> 00:57:43.380
And then we'll set up a call, uh, to further discuss the initial
interest.
642
00:57:43.380 --> 00:57:48.030
We'll walk through in detail that appendix document, the standards
document.
643
00:57:48.030 --> 00:57:53.760
Address any questions, and then provide to them that appendix D that
would need to be completed.
644
00:57:55.230 --> 00:58:00.210
For, uh, apprentices, if there's people on this call who are interested
in becoming a premise.
645
00:58:00.210 --> 00:58:06.030
All you need to do is email that Mo dot lo dot com.
646
00:58:06.030 --> 00:58:11.039
We also have a database of a potential apprentices that we're developing.
647
00:58:11.039 --> 00:58:15.090
There's currently as I mentioned in 20 or so, individuals on that list.
00:58:15.090 --> 00:58:18.690
And as we get, uh, employers on boarded.
649
00:58:18.690 --> 00:58:22.409
We will match those apprentices, uh, with employers and those.
650
00:58:22.409 --> 00:58:28.260
Geographic regions that they have interest, and then from there, it's a
matter of that employer and then in premise.
```

```
651
00:58:28.260 --> 00:58:33.210
Uh, identifying whether they're a good fit or not.
00:58:33.210 --> 00:58:36.420
So, with that, uh, I am going to turn it over to trace.
653
00:58:39.510 --> 00:58:45.480
Thank you for joining. I'll try to my my part great here so that, uh,
with respect to time.
654
00:58:45.480 --> 00:58:52.860
And I just, I highlight you did an amazing job, you know, kind of
covering all the basics of the program, want to highlight a few things
that you said.
655
00:58:52.860 --> 00:59:00.150
The theory of apprenticeship is nothing new. It goes back all throughout
history. You can find it equity.
656
00:59:00.150 --> 00:59:07.860
References to it in our own country. George Washington went to a
surveyor's apprenticeship. Then Franklin went to a printers
apprenticeship.
657
00:59:07.860 --> 00:59:16.409
In 937, the United States adopted the National apprenticeship act also
known as the Fitzgerald act. We just celebrated our 85th anniversary.
658
00:59:16.409 --> 00:59:19.949
And the reason they did this to the U. S, Department of labor recognized.
00:59:19.949 --> 00:59:23.340
The power of training through an apprenticeship.
660
00:59:23.340 --> 00:59:30.420
But it was highly unregulated or uninformed. They wanted to design
something that set an expectation.
661
00:59:30.420 --> 00:59:36.449
Set some, um, protections for the apprentices and it's registered
```

apprenticeship was born.

```
00:59:36.449 --> 00:59:39.570
It's not a magic bill. It's a process.
663
00:59:39.570 --> 00:59:45.000
This is why many of our, our labor unions all 4 branches of our military.
664
00:59:45.000 --> 00:59:50.909
Larger, they adopt this, because it's a brand that works. It's a process
that works.
665
00:59:51.144 --> 00:59:59.485
The reason why it works is because deal well, doesn't come up with this
and say, here's the, here's what you're going to do. Here's how you're
going to train a DSP. We wouldn't have a clue how to train in. Dsp.
666
00:59:59.784 --> 01:00:06.864
What we do is we start with a very, very raw set of standards and then
we, we get together with a team of experts.
667
01:00:07.139 --> 01:00:12.300
I think tank and we got we dialed in tighter and tighter and tighter. We
identified the competencies.
668
01:00:12.300 --> 01:00:20.340
And Dwayne, and the volunteers from the employers that helped out with
this, I was able to meet several. They just got a fantastic.
669
01:00:20.340 --> 01:00:25.559
Probably 1 of the best plans I've seen in my time with the department.
670
01:00:25.559 --> 01:00:30.449
Really a lot of effort into the success of this training.
01:00:31.920 --> 01:00:35.550
In order for the plan to work, I'm going to say this is an opportunity to
put.
672
01:00:35.550 --> 01:00:41.579
Or managers for senior managers to put real good, real focus on their
trains.
```

01:00:41.579 --> 01:00:47.820

They're trainers journey workers, their mentors, their frontline managers, whatever you call them.

674

01:00:47.820 --> 01:00:53.070

This is that time those individuals that you're currently looking at saying? Well, they don't have the certificate.

675

01:00:53.070 --> 01:01:00.239

What do I have to do to get them this? We build them in Rapids. They sit for 6 months. We need to adjust that slightly. We'll make that adjustment.

676

01:01:00.239 --> 01:01:04.980

On a on a, you know, after consideration on that, but basically, 6 months is what.

677

01:01:04.980 --> 01:01:09.750

You will ask for this also allows you time to go back to those competencies.

678

01:01:09.750 --> 01:01:22.769

Would that journey work? Let's say they've been there for 5 years. They're clearly an expert in this occupation, but allows you the time as a manager to go back through and say, let's run through these competencies, make sure that you're 100% solid on all of them.

679

01:01:22.769 --> 01:01:28.230

And that you're comfortable teaching a new person, maybe a brand new person off the street.

680

01:01:28.230 --> 01:01:33.420

Again, apprenticeship is designed to where you should be able to grab most anyone off the street.

681

01:01:33.420 --> 01:01:36.570

That has the train ability for this occupation.

682

01:01:36.570 --> 01:01:43.050

And start them from day 0, to intermediate level at the completion of it. That's the, the intention of it.

683

01:01:43.050 --> 01:01:46.889

If I just sum up the friendship and 1 word out.

```
01:01:46.889 --> 01:01:51.150
Side of the word of French communication that is.
01:01:51.150 --> 01:01:55.139
It's successful it's really the reason we leave there.
686
01:01:55.139 --> 01:02:00.449
Their job within a year 3 years 1 of the lack of communication or lack of
687
01:02:00.449 --> 01:02:06.539
Knowledge of the path to success a lack of understanding of the
expectations.
688
01:02:06.539 --> 01:02:11.460
This takes the guests work out of that. If you follow the plan, as it was
designed.
689
01:02:11.460 --> 01:02:17.550
These have been looked at the competencies identified of going from day 0
to intermediate level and pool.
690
01:02:17.550 --> 01:02:22.530
So, the plan is, is the success without a doubt, the, the best laid plan.
691
01:02:22.530 --> 01:02:26.159
Is irrelevant without those leaders that they carry out that.
692
01:02:27.389 --> 01:02:31.019
Um, without changing that process, obviously, you know.
693
01:02:31.019 --> 01:02:39.989
Not a lot, you know, without adopting the process is going to be
difficult for apprenticeship to succeed without the adoption of listening
process.
694
01:02:39.989 --> 01:02:48.719
The other thing I would advise you on is hiring managers as leaders. I
would make the most of your time with the certificate participation is
voluntary.
695
01:02:48.719 --> 01:02:52.679
```

You can leave at any time. I'm hoping that you don't want to see the value in it.

696

01:02:52.679 --> 01:02:58.889

But during you're, you're starting out with this, I would make a fuss about the certificate when you hire somebody new.

697

01:02:58.889 --> 01:03:02.309

I would, I would say this is a wonderful thing that that.

698

01:03:02.309 --> 01:03:10.079

The Department of developmental disabilities is put together, we have a chance to give a national accreditation national certificate.

699

01:03:10.079 --> 01:03:15.000

To our employees to complete this program, and I would make the fuss about it during the orientation.

700

01:03:15.000 --> 01:03:18.360

I would remind them that they're very fortunate to have been.

701

01:03:18.360 --> 01:03:22.469

To be considered to end, you know, this program I wait for it.

702

01:03:22.469 --> 01:03:26.940

They understand what's getting into any board setup and.

703

01:03:26.940 --> 01:03:35.400

You know, obtain that at the highest level of commitment that you can at that time that they understand they're working towards something very special here.

704

01:03:35.400 --> 01:03:49.614

I'm on a positive note. Some of the, uh, the members are doing it throughout earlier. I want to just reiterate the Department of labor currently advertised at 94% of individuals that complete a registered apprenticeship, maintain long term employment.

705

01:03:50.880 --> 01:03:58.530

Whether in their field of training or not, the fact is what it takes to demonstrate the competencies to achieve a certificate.

706

01:03:58.530 --> 01:04:02.880

They carry through and, and many other avenues and aspects of their work life.

707

01:04:02.880 --> 01:04:12.690

94% liability rate going forward. 97% of those that complete a registered apprenticeship are with that same employer a year later.

708

01:04:12.690 --> 01:04:19.260

After having completed, the apprenticeship says, 97% are still with that employer 1 year later.

709

01:04:19.260 --> 01:04:23.760

And 89% are still with that same employer 3 years later.

710

01:04:23.760 --> 01:04:29.429

This is about the, a printer, the apprentice and mentor relationship is a bond.

711

01:04:29.429 --> 01:04:33.750

It's about building a common bond that is based on the foundation of communication.

712

01:04:33.750 --> 01:04:44.250

And last I wanted to mention, I said an acronym earlier about Rapids, rapid stands for registered apprenticeship partners, information data system.

713

01:04:44.250 --> 01:04:47.550

A big old.

714

01:04:47.550 --> 01:04:51.300

And there we go.

715

01:04:51.300 --> 01:04:54.869

If I understand right now.

716

01:04:54.869 --> 01:05:02.610

That will be maintained at a centralized level, but possibly for the larger organizations, we will bring them on as users.

717

01:05:02.610 --> 01:05:09.719

If we do that, please know, this is a very user friendly system, and I'm always going to be available, easily reach.

```
718
01:05:09.719 --> 01:05:17.280
Via email phone or text to assist with that no matter who is getting in
Rapids. Um, I will be there to help out with them.
719
01:05:17.280 --> 01:05:21.150
Program evaluations after this program is a year old.
720
01:05:21.150 --> 01:05:25.019
I will go to Jeff city and we'll do a a provisional.
721
01:05:25.019 --> 01:05:33.119
Program evaluation, and just kind of look at all aspects of how the
program is being run study, the success rates of it as I know that there
will be.
722
01:05:33.119 --> 01:05:36.840
And make adjustments from there. That might be a great time.
723
01:05:36.840 --> 01:05:43.650
As you're running apprentices through this program, if you see something
on the work process, that needs to be adjusted.
724
01:05:43.650 --> 01:05:50.880
Or removed, or added on that 1 year anniversary might be a good time for
us to make some adjustments there as well.
725
01:05:51.989 --> 01:05:58.110
Then I already covered the last point making register apprenticeship,
successful, the National retention rates again.
726
01:05:58.110 --> 01:06:02.159
Be an employee, an apprentice, a new hire, whatever you.
01:06:02.159 --> 01:06:05.489
Whatever time we give them they're only.
728
01:06:05.489 --> 01:06:09.360
To me.
729
01:06:09.360 --> 01:06:13.739
Maybe their mother doesn't have to go right?
```

```
730
01:06:13.739 --> 01:06:17.820
I haven't seen a certificate. They, they never heard of it.
731
01:06:17.820 --> 01:06:21.269
Very good champion.
732
01:06:21.269 --> 01:06:24.750
And type that, and then they're going to.
733
01:06:24.954 --> 01:06:38.635
All kinds of good stuff that's attached to that name. I think, at that
point, they're going to see the value pretty quickly of what it is
they're working towards, but again, I would just encourage you right out
of the gate. Make a fuss about this. It's you've got nothing to lose, I
believe, plenty to gain.
734
01:06:38.815 --> 01:06:49.614
We've got history on our side. We've got the numbers on our side that
show the path to success runs through registered apprenticeship. I would
encourage you to make as much of a fuss about it during your orientation.
01:06:50.610 --> 01:07:05.394
And I think that's about all I have right unless you want me to cover
something else. Um, I am going to ask you to cover 1 other thing, but I
just wanted to kind of piggyback on what Trisha said over the last 2
years. The, uh, the thing that I've heard Tracy say, more than once.
736
01:07:05.639 --> 01:07:10.469
Is a registered apprenticeship is not a silver bullet to your solution.
737
01:07:10.469 --> 01:07:14.670
Um, but what it is is a strategy and a structure.
738
01:07:14.670 --> 01:07:18.329
That's going to bring value to your new employees.
739
01:07:18.329 --> 01:07:22.980
It's going to give them the opportunity for growth. It's going to show
your vision.
740
01:07:22.980 --> 01:07:26.159
```

And business acumen, and if you in bed.

```
741
01:07:26.159 --> 01:07:29.550
And embrace the concepts and strategies.
742
01:07:29.550 --> 01:07:33.659
As Trey said those national stats crew.
743
01:07:33.659 --> 01:07:38.550
Uh, that businesses that implement this, have a higher retention rate.
744
01:07:38.550 --> 01:07:46.170
A lower vacancy rate, and, you know, overall, um, a more stable and and,
um, right.
745
01:07:46.170 --> 01:07:50.400
Workforce, but if all you do is complete the appendix D.
746
01:07:50.400 --> 01:07:56.789
And don't change the way people are trained don't change the way that
people are on boarded.
747
01:07:56.789 --> 01:08:01.019
Um, you know, then, uh, legacy rates and.
748
01:08:01.019 --> 01:08:05.400
External rights aren't going to change I mean, by just doing this.
749
01:08:05.400 --> 01:08:09.960
An offering a certificate is not going to change unless it goes back to.
01:08:09.960 --> 01:08:18.840
Opportunities a career growth, creating better job expectations and the
orientation, the coaching, the feedback, the relationship between
manager.
751
01:08:18.840 --> 01:08:23.189
And the team, that's what makes a registered a friendship successful.
752
01:08:23.189 --> 01:08:27.060
That the thing I was gonna ask you to touch on real quickly, trace.
```

```
01:08:27.060 --> 01:08:33.840
Um, there's a question in the chat box about how does a business, um.
754
01:08:33.840 --> 01:08:42.479
Financially benefit from doing this, so we will talk about some of those
other couple of dollars to support. We've talked a little bit about.
755
01:08:42.479 --> 01:08:50.670
But, um, from your experience, as a business executive and your
experience with department of labor.
756
01:08:50.670 --> 01:08:57.119
Can you talk about that return on investment and how the program comes?
757
01:08:57.119 --> 01:09:03.869
Or pays for it slow. Well, again, I.
758
01:09:03.869 --> 01:09:16.649
Without knowing that the fast facts of how much it costs you all
typically to run somebody through your program, I, it's difficult to know
what it costs you when you lose somebody to me. The benefit the return on
investment is the retention rates.
759
01:09:16.649 --> 01:09:21.510
And again, I know that that the process works when it's employed.
760
01:09:21.510 --> 01:09:27.750
Any time that I've heard concerns on a provisional with the new program
that they don't feel like they're getting the most out of it.
761
01:09:27.750 --> 01:09:38.399
As soon as I interviewed a couple of branches, I realize why they're not
getting the most out of it. They're not they're not pinpoint the same
plan that they design that they were included on and that they designed.
01:09:38.399 --> 01:09:46.439
If I understand your question there doing the return on the investment is
the improve retention. And again, if it's.
763
01:09:46.439 --> 01:09:50.789
Once we start down this path, if a location is.
764
01:09:50.789 --> 01:09:56.430
```

So struggling, then we're gonna be available to kind of assist them and to go through it with them.

765

01:09:56.430 --> 01:10:05.399

Uh, Suzanne, Richard, who hasn't spoke it is a fantastic outreach partner if I have to, you know, travel to a location and, and kind of sit through.

766

01:10:05.399 --> 01:10:12.720

And look at how something is being employed and rolled out, it won't take long after interviewing a few apprentices and a few trainers.

767

01:10:12.720 --> 01:10:17.250

I didn't.

768

01:10:17.250 --> 01:10:21.869

Okay.

769

01:10:21.869 --> 01:10:34.439

I picked someone you're breaking up a little bit on it, so we'll, we'll, uh, we'll go and transition. I know tracy's also talked about and Suzanne can speak to it also because, I mean, there's literally.

770

01:10:34.439 --> 01:10:38.069

Hundreds if not thousands of apprenticeships already in Missouri.

771

01:10:38.069 --> 01:10:44.039

And, uh, between access to the workforce dollars and other programs, once that, uh.

772

01:10:44.039 --> 01:10:47.970

Michael will talk about later also. Um, but it's just that.

773

01:10:47.970 --> 01:10:56.760

It's, it's the amount of money that a business loop and constant recruitment constant onboarding constant training.

774

01:10:56.760 --> 01:11:03.899

Uh, constant bacon to raise the higher wages for having to pay for, uh, time and a half or a double time.

775

01:11:03.899 --> 01:11:10.170

That, uh, when you have a stable workforce, those business dollars are spent differently.

776

01:11:10.170 --> 01:11:16.350

So, uh, with that, uh, thank you trace and, uh, we will now.

777

01:11:16.350 --> 01:11:20.010

Turn it over to Suzanne with the friendship, Missouri.

778

01:11:20.274 --> 01:11:33.385

Okay, thank you. All I appreciate it. Well, trace just spoke to you from the perspective of the federal side in establishing and participating in a registered apprenticeship. I want to touch base on.

779

01:11:33.654 --> 01:11:43.435

Just exactly how does apprenticeship, Missouri fit into this and you'll see, I will know that registered apprenticeship is a federal program.

780

01:11:43.765 --> 01:11:52.614

So everything that we're doing in the state is to support and help grow and it all feeds into what trace and his associates do.

781

01:11:52.614 --> 01:12:04.074

So, everything we do is to support them and developing and growing registered apprenticeships in the state and you're going to see some of the things we've done here.

782

01:12:04.255 --> 01:12:17.574

We've established, like, a virtual office hour that we had where we train up our people in the field. So they'd be more familiar with how can they support registered apprenticeship with our programs? We have virtual learning platforms.

783

01:12:17.784 --> 01:12:19.944

We have the missoura apprentice connect,

784

01:12:20.215 --> 01:12:25.435

which is only available to registered apprenticeship programs in the state of Missouri,

785

01:12:25.645 --> 01:12:35.935

but you are able to go online and register what jobs you have job seekers across the state will be able to see what positions you have.

01:12:35.935 --> 01:12:46.765

What's entailed. You're gonna be throwing, a much, bigger net and it's almost we jokingly say it's almost like a, a matching site for registered apprenticeships and employers.

787

01:12:46.914 --> 01:12:55.255

You can even see who is looking at your positions and if someone looks good. You can reach out to them. Okay. So, if we can go the next slide.

788

01:12:57.085 --> 01:13:11.755

And so, who is apprenticeship, Missouri number 1 we are funded under the Department of higher education and workforce development. We have an office of apprenticeship and workplace learning. That's only been established just a few years ago. By the governor. Our manager is Gina called.

789

01:13:11.755 --> 01:13:17.784

Well, she is out of our Jefferson City office. Now. You'll see these. This is the core team.

790

01:13:17.784 --> 01:13:29.904

So it's myself Mike, Amanda, Dirksen and Chad and I put my phone number in there because I'm probably gonna be the 1 interacting with both of you in the field.

791

01:13:30.085 --> 01:13:34.435

And I'll tell you how I'm going to be able to help you, but this is our core team, but.

792

01:13:34.854 --> 01:13:48.895

In addition to this, we have an entire network of partners that are poised ready and interested have a vested interest in making sure that all our apprenticeship programs in Missouri are successful, have support.

793

01:13:48.895 --> 01:14:03.715

You will not be walking this this road alone. You're going to see you're going to have a lot of people that are gonna work with you to make sure that this happens. So, if we can go to the next slide and that's how, how may apprenticeship, Missouri help you next? Slide.

794

01:14:04.885 --> 01:14:16.465

Register patients in and of itself. You cannot find a downside. I mean, it is just a wonderful model has less trace was saying, years and years and years of success behind it.

```
795
01:14:16.494 --> 01:14:22.074
But we also have to look at developing talent pipelines. It's great to
have that program.
796
01:14:22.074 --> 01:14:34.824
But you have to have people coming into your programs so, and we'll all
say, you know, this, this applicant pool, there's going to be a whole lot
more people fishing out of a much smaller applicant pool.
01:14:34.824 --> 01:14:41.395
So, what can we do to attract individuals to, to show them that your
career path is 1?
798
01:14:41.395 --> 01:14:54.385
That would be something that they would be interested in and we connect
with our partners and education workforce and those entities that serve,
maybe typically underrepresented populations that we want to take a look
at.
799
01:14:54.685 --> 01:15:09.175
So as far as education we talk with our high schools. I go down and talk
to students in 8th grade about registered apprenticeship programs to give
them ideas about what's out there and what kind of exciting careers could
be available.
800
01:15:09.475 --> 01:15:11.725
We're tied in with our career tech centers,
801
01:15:11.904 --> 01:15:14.484
which is awesome because then they have the sending schools,
802
01:15:14.484 --> 01:15:26.005
and we have huge numbers of kids that come in that we have access to
obviously our community colleges and our for your schools we work through
our workforce partners the Missouri job centers,
803
01:15:26.005 --> 01:15:27.295
if you're not connected to them,
9 \cap 4
01:15:27.295 --> 01:15:31.045
yet they have programs for youth up to age 24 adults,
805
01:15:31.045 --> 01:15:39.175
```

vocational rehabilitation our community groups and networks, 806 01:15:39.175 --> 01:15:40.524 like our Nexus groups. 807 01:15:40.524 --> 01:15:43.135 And then our underserved representative, 01:15:43.135 --> 01:15:44.965 underrepresented population, 809 01:15:44.965 --> 01:15:46.255 or 10 of folks, 810 01:15:46.255 --> 01:15:47.755 and our skillup individuals, 811 01:15:47.755 --> 01:15:51.145 because with when the baby boomers leaving, 01:15:51.175 --> 01:15:52.585 and with us, 813 01:15:52.585 --> 01:15:56.364 not hitting the 2.5 birth replacement rates since the 970. 814 01:15:56.364 --> 01:16:02.215 S. we literally do not have enough people for all the jobs we have. So, we're looking at every single person. 815 01:16:04.854 --> 01:16:15.444 As the diamond in the rough and what can we do to skill them up if you do not do not have contact with all of these talent pipeline partners. That's where I'm going to help you. 816 01:16:15.444 --> 01:16:28.854 I'm going to introduce you, you're going to have a person a name we're gonna, we're going to meet face to face. They're going to know what your expectations are, and that's going to allow them to deliver some of the

dislocated workers veterans what Michael is going to speak about

services that we'll see on our next screen.

```
01:16:31.140 --> 01:16:34.170
And I'll just jump in real quickly. Um, mm. Hmm.
818
01:16:34.170 --> 01:16:37.500
Cause, you know, Suzanne, I think many of the people on the call.
819
01:16:37.500 --> 01:16:43.140
Already work with a lot of those programs, but it's in helping the
individuals that are supporting and getting connected.
820
01:16:43.140 --> 01:16:47.399
And that's 1 of the great things about this registered apprenticeship
program.
821
01:16:47.399 --> 01:16:51.539
Is for each of our provider agencies and community partners.
822
01:16:51.539 --> 01:16:58.739
This is about you as the clientele and the support you get as a business
and your staffing needs.
823
01:16:58.739 --> 01:17:02.369
Um, and so I think that's the exciting thing about this is.
824
01:17:02.369 --> 01:17:07.500
In many ways, people have been accessing those programs, but it's been
for a different.
825
01:17:07.500 --> 01:17:10.949
Unit of the population, as opposed to the support.
826
01:17:10.949 --> 01:17:14.310
And technical assistants and talent pipelines and.
01:17:14.310 --> 01:17:17.850
Uh, other benefits that can provide you as a business.
828
01:17:17.850 --> 01:17:23.729
And not just in the delivery services and so the ways that they can help
you as a business.
829
01:17:24.715 --> 01:17:35.095
```

Is Suzanne next slide. Okay. And so this is where we're going to connect you to those points of contact to some of those partners that may help with recruitment for them. Is there a job centers again?

830

01:17:35.095 --> 01:17:48.715

You may already be making job orders, but you can also utilize the Missouri Apprentice, connect by visiting with those folks, and having an actual person a point of contact and then being familiar with what your expectations are.

831

01:17:48.715 --> 01:17:59.425

They can help vet those candidates on the front end. So you won't see anyone that they don't feel might come up to your level of expectation for an entry level. In many cases.

832

01:17:59.425 --> 01:18:14.244

If you hire someone that's eligible for 1 of our funding streams, you could get a wage reimbursement up to half the wages or more. Now, I will say, and many of those programs. There are eligibility requirements for the person that you're hiring.

833

01:18:14.425 --> 01:18:19.494

But by meeting the person that point of contact for that funding source, you'll know what the requirements are.

834

01:18:19.885 --> 01:18:32.814

Oftentimes, there are supportive services again, eligibility requirements are in place could be transportation could be childcare assistance, maybe working clothes or shoes that they need anything.

835

01:18:33.055 --> 01:18:41.635

That might prevent them from being able to continue participating in the job successfully try to take away some of those barriers.

836

01:18:41.994 --> 01:18:49.555

And case management is also going to happen on the other side of of these individuals that you might hire if they're eligible for 1 of these programs.

837

01:18:49.824 --> 01:19:02.875

Because then those case managers are going to try to help them overcome any obstacles or challenges to keep them on the job longer and some other things someone was asking about wages yes.

838

01:19:03.265 --> 01:19:13.614

```
In and of itself normally registered friendship doesn't Co, carry dollars with it. But we try to make sure that we connect you with all the partners that could have money available to support these activities.
```

```
01:19:13.854 --> 01:19:23.425
But also the state of Missouri is very, very active and aggressive in
going after additional funding. We're just finishing up a grand
apprenticeship state expansion. Grant where we had 800.
840
01:19:23.729 --> 01:19:32.875
Slots to fill, they feel very, very rapidly and by being a registered
apprenticeship partner, you would be 1 of the groups that we would go
ahead.
841
01:19:32.875 --> 01:19:33.534
And actually,
01:19:33.534 --> 01:19:33.925
I think,
843
01:19:34.494 --> 01:19:34.885
Dwayne,
844
01:19:34.885 --> 01:19:35.034
you,
845
01:19:35.034 --> 01:19:36.024
you are part of that,
01:19:36.055 --> 01:19:36.414
that,
01:19:36.414 --> 01:19:36.774
uh,
848
01:19:36.805 --> 01:19:37.614
grant with us,
219
01:19:37.614 --> 01:19:41.064
but we are looking at ways to support you throughout,
850
```

01:19:41.064 --> 01:19:41.425

```
um,
851
01:19:41.484 --> 01:19:45.625
grant writing what we're looking at right now because we do have,
01:19:45.625 --> 01:19:45.925
um,
853
01:19:45.954 --> 01:19:53.034
maybe having to look at more individuals that might not be up to the
standards of the rigors of a register pressure program.
854
01:19:53.244 --> 01:20:01.645
The grant they're currently writing is going to be very heavy on what we
call Pre, apprenticeship and that is actually getting people ready to go
into your registered program.
855
01:20:02.095 --> 01:20:06.835
And I think as when someone asked about return on investment,
856
01:20:07.015 --> 01:20:08.965
I've read I don't know how many times that,
01:20:09.204 --> 01:20:15.505
if you look at every dollar that you invest in your effort and resources
on a on an apprentice,
858
01:20:15.715 --> 01:20:20.244
you're gonna realize a dollar 47 back and increased efficiency.
859
01:20:20.274 --> 01:20:21.055
And effectiveness,
860
01:20:21.055 --> 01:20:23.574
and in their,
861
01:20:23.574 --> 01:20:27.145
in their quality of production so they're the,
862
01:20:27.145 --> 01:20:28.765
they're the statistics that I have,
```

```
863
01:20:28.765 --> 01:20:30.085
I've read over and over again,
01:20:30.085 --> 01:20:33.204
but we'll be here to help you I'll go ahead and connect to however,
865
01:20:33.204 --> 01:20:33.715
however,
866
01:20:33.744 --> 01:20:37.614
I can to make sure that you have these partners there,
867
01:20:37.795 --> 01:20:38.814
and we will,
868
01:20:38.814 --> 01:20:42.354
I'm looking forward to becoming part of our state of Missouri,
869
01:20:42.354 --> 01:20:43.345
and our U.
870
01:20:43.494 --> 01:20:57.145
S. Department of labor partnership in the state of Missouri. We enjoy a
very, very unique and positive relationship. We all work together. We're
all going in the same direction. So, I'm happy to hear you all are
jumping on this.
871
01:20:57.720 --> 01:21:03.270
And Suzanne just real quick before I turn it over to Michael. Um, just a
ballpark.
872
01:21:03.270 --> 01:21:08.010
Number of, uh, existing registered, uh, partnerships in Missouri or
businesses that are.
873
01:21:08.010 --> 01:21:12.630
Offering something similar. I know where, what 2nd, the nation.
874
01:21:12.895 --> 01:21:13.074
Oh,
875
```

```
01:21:13.104 --> 01:21:13.345
well,
876
01:21:13.944 --> 01:21:14.694
I'll tell you what,
877
01:21:14.725 --> 01:21:17.845
what I've understood is when we started this a couple of years ago,
01:21:17.845 --> 01:21:18.234
we,
879
01:21:18.265 --> 01:21:19.975
we moved up to number 2 of the nation,
880
01:21:19.975 --> 01:21:21.805
and the number of new apprentices,
01:21:21.805 --> 01:21:35.185
and the number of apprentices completing their program after we kind of
embraced this a little bit more at the state level to try to assist our
US Department of labor individuals and while we did drop down I think
this last year to number 3rd,
882
01:21:35.185 --> 01:21:37.104
the nation for completing apprentices,
883
01:21:37.675 --> 01:21:40.375
we did move up and all the other categories.
884
01:21:40.645 --> 01:21:53.215
And I've been told that we are number, we are the only state in the union
that is or state the country that is in all in a 10% of all of the
benchmarks that you have Department of labor looks at.
885
01:21:53.215 --> 01:21:57.505
So, I'm telling you that, because I've heard it. I don't know. I don't
know.
886
01:21:57.505 --> 01:22:09.595
Maybe Tracy can tell us exactly how accurate that is but I'm only saying
that to say state of Missouri definitely embraces this training model and
we're doing everything we can to make.
```

```
887
01:22:10.074 --> 01:22:19.885
Sure that it grows and our employers have the opportunity to grow their
workforces and our job seekers have the opportunity to have good jobs. We
all win. We all win this way.
888
01:22:20.520 --> 01:22:24.270
All right, thank you. And, uh, with that.
01:22:24.270 --> 01:22:34.649
Um, again, W, we are going to be running right at 2 o'clock. Uh, but as
we've been answering questions and answer throughout the call, I think
we'll.
890
01:22:34.649 --> 01:22:39.840
We find a conclude it to and again we will any unanswered questions.
We'll get those.
891
01:22:39.840 --> 01:22:47.250
Responded to and posted, uh, on the website so with that, uh, let's turn
it over to Michael with, uh, veterans education training.
892
01:22:48.300 --> 01:22:57.300
Appreciate that appreciate the team uh, 1st of all uh, uh, I can't tell
you enough as far as the general apprenticeship efforts here in Missouri.
893
01:22:57.300 --> 01:23:00.600
Uh, great team is working on, uh, all these efforts uh.
291
01:23:00.600 --> 01:23:03.840
For all your employers out there, having something.
895
01:23:03.840 --> 01:23:08.069
Uh, uh, if you can count on and offer your your.
896
01:23:08.069 --> 01:23:16.979
Employees and then they have something that they can, uh, hold on to
literally. And figuratively. That's awesome. So, uh, the, the G, I bill
go ahead.
897
01:23:16.979 --> 01:23:20.579
Uh, uh, offers, that can be used a lot of ways.
```

```
898
```

01:23:20.579 --> 01:23:26.850

Uh, the veterans can get a monthly housing Skype and while they participate in apprenticeship with, you.

# 899

01:23:26.850 --> 01:23:35.369

Uh, that goes directly to them, it doesn't have to flow through your budgets or anything like that, but it's really a nice incentive to get that better. And.

## 900

01:23:35.369 --> 01:23:47.970

Uh, to sign on with you, uh, so, uh, being part of the apprenticeship, uh, we can get that you signed up fairly easily. Uh, we'll work on those details as we go along.

#### 901

01:23:47.970 --> 01:23:52.649

Uh, the veteran gets paid their Skype and based on working at least 120 hours a month.

#### 902

01:23:52.649 --> 01:23:58.770

Those hours have to be submitted. I think we're going to be working with Wayne office on getting those things.

# 903

01:23:58.770 --> 01:24:04.739

But again, it's an extra incentive to help that veteran start a new career. And again, it's.

#### 904

01:24:04.739 --> 01:24:08.819

Uh, it can be a big help as they get started with the job. Go ahead.

#### 905

01:24:10.800 --> 01:24:14.430

So, 120 hours, uh, no commissions.

# 906

01:24:14.430 --> 01:24:19.680

Uh, your employer must be approved and again, by working with this program.

#### 907

01:24:19.680 --> 01:24:23.039

Uh, that approval is is a much much simpler.

#### 908

01:24:23.039 --> 01:24:26.039

Uh, and, uh, we can take care of that, but go ahead.

909

```
01:24:27.569 --> 01:24:31.079
So, Here's my contact information. Uh, again.
910
01:24:31.079 --> 01:24:35.640
Uh, you can check with me and we can work on that. Uh.
911
01:24:35.640 --> 01:24:39.989
While we're excited to work with their apprenticeship, we can also look
at the other.
912
01:24:39.989 --> 01:24:46.260
Full time permanent positions within your organization so again
congratulations to.
913
01:24:46.260 --> 01:24:51.569
Uh, the, the department for the work they've done, and this is going to.
914
01:24:51.569 --> 01:24:56.550
Apprenticeship is going to be a great tool for all of you. So, Michael,
um.
915
01:24:56.550 --> 01:25:05.130
We've got a couple minutes yet. Uh, do you mind, uh, discussing what that
typical g I bill monthly amount would be for.
916
01:25:05.130 --> 01:25:11.670
Veterans who are hired by our, our partners, uh, to bring on the.
917
01:25:11.670 --> 01:25:25.829
Right it, it varies a lot based on their how much time they have in the
service and that kind of thing and also where they live, because it is
considered a housing allowance, but a lot of times it'll be around 1000
dollars a month.
918
01:25:25.829 --> 01:25:35.159
So, you know, it's it's a good attractive thing. Now it does go down
after the 1st, 6 months of training. It will decline by 20.
919
01:25:35.159 --> 01:25:40.500
You know, you guys are building in raises as they go through the
apprenticeship.
920
```

01:25:40.500 --> 01:25:46.109

And so that the idea is, as the way to just go up the typing down a little bit.

921

01:25:46.109 --> 01:25:49.739

Like, I say, it's not unusual for it to be around 1000 dollars or.

922

01:25:49.739 --> 01:26:01.289

Or, depending on this city, it might be 1200 hours. And again that's money to have a go to the veteran. So, if you are, you know, looking at trying to recruit new pipelines.

923

01:26:01.289 --> 01:26:06.000

Into the DSP profession, obviously that's an incredible incentive.

924

01:26:06.000 --> 01:26:12.840

To, uh, you know, help a veteran I'll look at potentially coming to your place of employment.

925

01:26:12.840 --> 01:26:18.390

Somebody I mentioned before, I think knowing you mentioned that the apprenticeship is not magic.

926

01:26:18.390 --> 01:26:23.760

Nor is the fact that she had the G. I. Bill incentive uh, magic.

927

01:26:23.760 --> 01:26:35.640

But it's a, it's a nice attractive tool that you can put in your job applications, or you can share during job fairs that, that you are g. I bill approved and that will attract some attention.

928

01:26:35.640 --> 01:26:38.819

Uh, from those for the, from those veterans, looking for a job.

929

01:26:40.109 --> 01:26:44.039

All right, thank you. Mile, Michael. Sorry sorry we pitched it here at the end.

930

01:26:44.039 --> 01:26:51.090

Uh, but again, uh, beyond the, the content that we've discussed of, what a registered apprenticeship is.

931

01:26:51.090 --> 01:26:54.569

And what the Missouri pathway includes.

932

01:26:54.569 --> 01:26:58.079

You know, I think it's also that thing of understanding.

933

01:26:58.079 --> 01:27:06.149

That you're basically getting extenders, you're hitting Michael and his program you're getting Suzanne and her program you're getting.

934

01:27:06.149 --> 01:27:12.119

The technical assistance from, uh, uh, Tracy and so you've got a lot of extra extenders.

935

01:27:12.119 --> 01:27:17.729

Uh, to assist and, uh, implementing refining, um.

936

01:27:17.729 --> 01:27:23.279

Making it more successful and then also with, uh, assistance and and connecting with those.

937

01:27:23.279 --> 01:27:35.069

Um, talent, pipeline partners, so, a couple of things here in closing that I wanted to share, um, since the governor's, um, release of this on March, I believe it was 19.

938

01:27:35.069 --> 01:27:40.710

We haven't gotten a lot of AirPlay about this, uh, advancing states have.

939

01:27:40.710 --> 01:27:49.350

Uh, spotlighting this effort, um, on the right hand side is a provider association in Pennsylvania.

940

01:27:49.350 --> 01:27:53.909

Uh, that has a spotlight of what we're doing and reaching out to us.

941

01:27:53.909 --> 01:28:01.920

Bottom left is a news article from Missouri, and then in the center is also an article from the Missouri times.

942

01:28:01.920 --> 01:28:08.130

Um, social media, uh, I've just picked governor Parsons, uh, Facebook page.

943

```
01:28:08.130 --> 01:28:11.520
Uh, but it's been on many, many, many social media pages.
944
01:28:11.520 --> 01:28:15.899
But again, this is something that we did partner closely with his office.
945
01:28:15.899 --> 01:28:19.319
We did present to the National Governors associations.
01:28:19.319 --> 01:28:25.649
As Susan mentioned, Governor person is incredibly, uh, behind registered
apprenticeships.
947
01:28:25.649 --> 01:28:29.699
So much so that he created the office of workforce development.
01:28:29.699 --> 01:28:36.029
Uh, he created, uh, apprenticeship, Missouri, uh, he has presented at
national conferences.
949
01:28:36.029 --> 01:28:39.449
On what Missouri is doing with register partnerships.
950
01:28:39.449 --> 01:28:42.659
And his concern about the direct support professional.
951
01:28:42.659 --> 01:28:46.020
Prices and how he sees us as a great.
952
01:28:46.020 --> 01:28:50.460
Mechanisms so again, we've got the support of our legislators. We've got
the support.
953
01:28:50.460 --> 01:28:55.289
Of our governor, and all of these additional partners that you've heard
from today.
954
01:28:55.289 --> 01:28:58.619
Couple of press statements, just pulling out.
955
01:28:58.619 --> 01:29:04.199
```

Uh, from the governor, you can see here I again, uh, the words he's had to say about.

956

01:29:04.199 --> 01:29:10.529

Is there any talent pathways and the importance of, uh, this apprenticeship will provide Missouri businesses.

957

01:29:10.529 --> 01:29:15.329

And Missouri family, uh, this quote, uh, from Val are, uh.

958

01:29:15.329 --> 01:29:21.810

The department director again is just a quote, uh, pulled out from an article for what she's been interviewed.

959

01:29:21.810 --> 01:29:25.920

And then on the bottom is a quote from, uh, division director.

960

01:29:25.920 --> 01:29:31.829

Facts here of the division developmental disabilities, uh, from an interview, which she has participated in.

961

01:29:31.829 --> 01:29:35.039

So, again I do, uh.

962

01:29:35.039 --> 01:29:43.140

I do just want to talk about this is a big deal. We're getting a lot of interest. Um, you know, I think that there's gonna be more opportunities to grow the.

963

01:29:43.140 --> 01:29:50.069

Uh, there's been more opportunities to support the businesses who choose to participate and the apprentices that do.

964

01:29:50.069 --> 01:29:53.729

Uh, we're constantly looking at leveraging additional dollars.

965

01:29:53.729 --> 01:29:58.560

Because again, this is important for us to be able to stabilize the workforce.

966

01:29:58.560 --> 01:30:03.989

Help DSPs, whether they're, uh, incumbent workers or new workers.

```
967
01:30:03.989 --> 01:30:08.069
To truly have a pathway where they're developing skills and getting
credentials.
968
01:30:08.069 --> 01:30:12.029
So, we do hope that this will achieve all those goals and.
969
01:30:12.029 --> 01:30:15.090
Uh, here are the great successes and other businesses.
970
01:30:15.090 --> 01:30:18.090
Around Missouri I've had and nationally.
971
01:30:18.090 --> 01:30:21.569
Uh, with this, we want them be able to be a part of that.
972
01:30:21.569 --> 01:30:29.010
Suzanne did put in the chat box that currently in Missouri there's 4,133
employers.
973
01:30:29.010 --> 01:30:35.760
That, uh, our partnership sites, uh, and there's 14,520 active.
974
01:30:35.760 --> 01:30:41.189
Apprentices, uh, out there again, this is just the beginning.
975
01:30:41.189 --> 01:30:44.729
You know, we're looking at continuing to grow and expand this.
976
01:30:44.729 --> 01:30:50.970
Broaden the reach, and we hope that you all are wanting to go along these
pathways with us.
977
01:30:50.970 --> 01:30:55.680
Again, this is me a, this PowerPoint presentation.
978
01:30:55.680 --> 01:30:59.069
We'll be uploaded the recording will be there.
979
01:30:59.069 --> 01:31:02.520
If you have questions, feel free to email me individually.
```

```
980
01:31:02.520 --> 01:31:06.720
Or email Mo tap at dot dot. Gov.
981
01:31:06.720 --> 01:31:12.600
And we'll get your questions answered, uh, if you are wanting to be on
the, uh.
982
01:31:12.600 --> 01:31:19.319
Database, uh, for future cohorts again, email the at dot Gov.
983
01:31:19.319 --> 01:31:23.460
And we'll get you added and anybody who I've already had an email.
984
01:31:23.460 --> 01:31:28.140
Communication or telephone communication with over the last 3 weeks.
985
01:31:28.140 --> 01:31:33.539
Thank you for being an early adopters and you are definitely on our list
and, um.
986
01:31:33.539 --> 01:31:38.039
We will be, uh, moving forward with getting those appendix these out to
each of, you.
987
01:31:38.039 --> 01:31:43.380
Um, also just a little plug for our webpage, Missouri talent.
988
01:31:43.380 --> 01:31:48.600
Pathways it's listed there at the bottom of the page. It's dot dot. Gov.
989
01:31:48.600 --> 01:31:51.869
Backslash dB disability.
990
01:31:51.869 --> 01:31:55.139
Backslash service providers back.
991
01:31:55.139 --> 01:32:01.408
Talent pathway, uh, we will also be uploading, uh, this presentation and
additional information.
```

01:32:01.408 --> 01:32:06.149

Content to that page. So once again I apologize for running 4 minutes over.

993

01:32:06.149 --> 01:32:09.658

Thank you to Michael, uh, Tracy and Suzanne.

994

01:32:09.658 --> 01:32:14.189

And I think you to each of you that participate in today's call.