```
1
00:00:02.214 --> 00:00:03.234
Welcome everybody,
00:00:03.294 --> 00:00:12.654
I'm really excited about today's topic and I am really excited to see
such a high interest in learning more about,
00:00:12.744 --> 00:00:13.224
um,
00:00:13.285 --> 00:00:19.405
our newest employment service benefits planning so to get us started,
5
00:00:19.405 --> 00:00:19.734
though.
00:00:19.734 --> 00:00:31.945
We always like to start off kind of finding out who's all in the audience
so real quick. We have a quick poll. We want to know what your role is.
Are you a support coordinator?
00:00:31.975 --> 00:00:46.435
A service provider maybe a regional office employee. Maybe you work for 1
of the other state offices, maybe your family member or individual, or
maybe some other role. So cap real quickly.
8
00:00:47.064 --> 00:00:50.005
You guys got about a minute to let us know.
00:00:50.310 --> 00:00:55.200
Or, actually, it looks like 18 seconds. You got about 10 seconds left.
00:00:55.200 --> 00:01:07.560
Let us know what your role.
11
00:01:07.560 --> 00:01:11.280
And it looks like time is already up, um.
12
00:01:11.280 --> 00:01:15.540
Cat, are you able to pull up the results yet?
```

WEBVTT

```
13
00:01:20.250 --> 00:01:29.040
Hey, it looks like the bulk of us that had answered, uh, answered
support, uh.
14
00:01:29.040 --> 00:01:33.569
I'm glad you're interested in learning more about this new service.
15
00:01:34.829 --> 00:01:38.760
So, if you were with me in, may.
16
00:01:38.760 --> 00:01:46.920
Um, this might look very familiar so in May we were talking we did an
overview of all of our.
17
00:01:46.920 --> 00:02:00.900
Deployment services, so this graphic is probably going to look very
familiar to you if you participated in our may champion of employment
webinar. So.
18
00:02:00.900 --> 00:02:05.189
You think a back for the past? Um, oh.
19
00:02:05.189 --> 00:02:15.629
5 years, at least actually, it's been more than 5 years. Uh, but, uh, for
at least the last 5 years.
2.0
00:02:15.629 --> 00:02:21.629
And a little bit longer, we've had a service to to address.
21
00:02:23.580 --> 00:02:28.050
The support a person needs no matter where they are.
22
00:02:28.050 --> 00:02:35.639
In that process of going to work that work cycle. So, whether it was,
they were just trying to figure out.
23
00:02:35.639 --> 00:02:40.650
What would make a good job match? What jobs they were interested in what.
2.4
00:02:40.650 --> 00:02:52.139
```

What their next steps need to be, or they need to go develop those universal workplace behavior so that they would be more successful in that employment.

```
00:02:52.139 --> 00:02:57.539
They needed help with actually getting that job, or they needed help just
26
00:02:57.539 --> 00:03:02.580
Learn and maintain that job. So we've had a service to address.
00:03:02.580 --> 00:03:07.199
The support 1 may need no matter where they're at in that.
28
00:03:07.199 --> 00:03:13.740
Cycle of working the newest service the benefits planning.
29
00:03:13.740 --> 00:03:18.810
Really kind of touches all of those.
00:03:18.810 --> 00:03:32.939
Phases a person who can go through so you think about it when someone is
trying to figure out what might make a good job match, what kind of job
they would be interested based in based on their interest and abilities.
31
00:03:32.939 --> 00:03:42.900
They might have questions about okay, well, I've got to maintain some
government benefits, or, you know, I can't jeopardize my Medicaid. Uh,
what.
32
00:03:42.900 --> 00:03:46.110
How much am I going to be able to work and earned.
00:03:46.110 --> 00:03:49.469
And, and still maintain those Medicaid benefits.
34
00:03:49.469 --> 00:03:53.189
So, uh, somebody might be meeting.
35
00:03:53.189 --> 00:03:59.310
A little bit of benefits planning along with some career planning to kind
of figure out.
```

```
36
00:03:59.310 --> 00:04:02.370
What's going to be that good balance of.
00:04:02.844 --> 00:04:13.044
Earnings and working and maintaining the benefits, um, especially, you
know, even when they're getting the job, they, they might need some
assistance there.
38
00:04:13.044 --> 00:04:18.564
You know, hey, is this job, you know, what is what's being offered, going
to align with.
39
00:04:21.120 --> 00:04:24.120
What what I've identified as my.
40
00:04:24.120 --> 00:04:38.038
My balance, and, of course, when somebody's working, you know, we know
that people get offered raises or they get offered increase in hours. So
there can be questions of hey, can I do this? How does this work.
00:04:41.848 --> 00:04:47.579
So today's topic we really want to focus on the newest.
00:04:47.579 --> 00:05:00.298
Of our services, the benefits planning and when do we leave here? Uh, I
hope that you will be able to have a better idea of who would benefit
from this service and how to request this.
4.3
00:05:01.439 --> 00:05:07.379
So, to kind of get a started here, I have a question for, you.
00:05:07.379 --> 00:05:17.608
I want to know if there is specific information you want to get out of
today's webinar so real quick. Let me know in the chat box.
45
00:05:17.608 --> 00:05:26.908
What specific information do you want to get out of today? So when you
leave 230, what do you hope to have answered?
46
00:05:36.593 --> 00:05:41.843
And I will warn you, I'm not afraid of silence. I'll wait until I get 1
response in the chat box.
```

```
47
00:05:52.103 --> 00:05:59.814
Here we go. Okay so some of the things I'm hearing qualifying
requirements for social security and disabilities.
48
00:05:59.814 --> 00:06:07.403
So, um, probably won't be able to answer that question, but you can
definitely reach out to me and I can provide you that.
49
00:06:07.678 --> 00:06:13.259
Assistants outside of this webinar, um, um.
50
00:06:13.259 --> 00:06:27.233
No, if clients can come before, starting to look for a job, so they know
the guidelines. So, Cheryl, I definitely hope to answer that question
today. Uh, what has to be in the support plan to get the request approved
yes, we're gonna definitely cover that.
51
00:06:27.564 --> 00:06:31.434
And Canada, TC, entity provide this service. So.
00:06:32.759 --> 00:06:36.959
We didn't really specifically address that.
00:06:36.959 --> 00:06:39.988
In this, um, webinar.
54
00:06:39.988 --> 00:06:54.863
But Theresa, what I could tell you through a waiver funding, if a TCM
provider is providing that service, they would have to adhere to, um,
conflict, free case management. So, basically, if we're funding.
00:06:55.108 --> 00:07:01.528
Um, benefits planning and the TC, and provider is the provider of choice.
00:07:01.528 --> 00:07:07.949
Then that person would have to be, um, receiving case management from.
57
00:07:07.949 --> 00:07:15.509
A different entity other than that entity. So we do have to adhere to,
um.
58
00:07:15.509 --> 00:07:19.048
```

Conflict free case management. 00:07:19.048 --> 00:07:33.113 So, how many hours can 1 work before it affects their benefits again? We're probably not going to address that, but that's something that can be addressed under the benefits planning service. And I see there's still some coming in. 60 00:07:33.113 --> 00:07:34.764 So, um, I want to. 00:07:35.069 --> 00:07:38.189 Move on, so we don't get. 62 00:07:38.189 --> 00:07:48.928 Don't lose any valuable time here, but still keep them coming and I'm going to try and make sure that we do address all of your questions. 63 00:07:50.369 --> 00:07:56.603 So, what is benefits planning? This is a brand new service. 64 00:07:56.663 --> 00:08:09.413 Um, it's designed to inform an individual about competitive integrated employment and to assist them to assess if it will result in increased economic self sufficiency or. 00:08:09.689 --> 00:08:13.319 Financial benefits so, um. 66 00:08:13.319 --> 00:08:23.009 Kind of when we're, we're wondering, hey, can somebody utilize the service to kind of figure out, um, how much they can earn. 00:08:23.009 --> 00:08:27.658 And still maintain those benefits, or, um. 00:08:29.249 --> 00:08:35.759 You know, how, how can they be more self sufficient? So how can they utilize those.

00:08:35.759 --> 00:08:44.068 Uh, work incentives to be more self sufficient and not have to rely on that government cash.

```
70
00:08:44.068 --> 00:08:51.389
Benefit so that's some of what benefits planning is going to provide.
71
00:08:56.908 --> 00:09:09.719
So, in a nutshell, what we're trying to achieve here is, you're wanting
to help people make that informed decision about how much they can work
earned.
72
00:09:09.719 --> 00:09:16.019
And provide that assistance that they may need to utilize work incentives
to become more.
73
00:09:16.019 --> 00:09:21.119
Self sufficient, so that's what we're trying to achieve with this
service.
74
00:09:23.158 --> 00:09:28.379
So, what kinds of things can benefits planning do so.
00:09:28.379 --> 00:09:32.458
It's going to provide information about those rules.
76
00:09:32.458 --> 00:09:37.139
Um, that 1 has to adhere to when they're getting.
77
00:09:37.139 --> 00:09:47.369
Um, supplemental security income, or social security, disability
insurance, or if they're getting, um.
78
00:09:47.369 --> 00:10:00.989
What's called disabled adult child benefit? Um, some benefit specialist
will refer to it as childhood disability benefit. Basically, they're
drawing on a parent's social security benefit record.
79
00:10:00.989 --> 00:10:04.438
So, and, um.
20
00:10:04.974 --> 00:10:05.994
In the near future,
00:10:06.024 --> 00:10:08.333
```

```
I suspect that we will probably see,
82
00:10:08.693 --> 00:10:09.144
um,
8.3
00:10:09.144 --> 00:10:21.144
some individuals that might be drawing what we call disabled widower
benefits as we see more individuals with disabilities kind of exercising
their rights to,
84
00:10:21.234 --> 00:10:22.974
to get married to.
85
00:10:23.278 --> 00:10:33.688
To have those types of relationships, uh, we're probably going to see
some individuals with disabled widow's benefits. So, um.
86
00:10:33.688 --> 00:10:44.219
The benefits planning will help them. Understand what are the rules? Why
are they receiving that service? What things do they need to adhere to
uh, when receiving those services.
87
00:10:44.219 --> 00:10:50.458
How does work affect those benefits? What work? Incentives are available.
88
00:10:50.458 --> 00:10:54.239
To those benefits, um.
89
00:10:54.239 --> 00:10:59.999
Kind of again, kind of helping an individual to see what their options
are.
90
00:10:59.999 --> 00:11:13.649
Uh, that way, they can make that informed decision. It's also going to be
talking about Medicaid, Medicare, housing, subsidies, able accounts how
all of that kind of plays into.
91
00:11:13.649 --> 00:11:26.094
Gather some of the topics that they might be talking about kind of
helping an individual understand the reporting requirements. How do I
report my work income? When do I need report my work income?
```

00:11:26.994 --> 00:11:38.094

If somebody decides that they want to do a pass plan, a plan for achieving self sufficiency, or they want to do what's called a pest plan properties Central.

93

00:11:38.369 --> 00:11:42.778

To self support under benefits, planning.

94

00:11:42.778 --> 00:11:48.599

That service would provide them the assistance with creating that.

95

00:11:48.599 --> 00:11:55.438

That plan getting it approved and kind of making sure they're, they're sticking to it. Um.

96

00:11:55.438 --> 00:12:00.119

There's a number of social security work incentives that are.

97

00:12:00.119 --> 00:12:15.083

Available, uh, so for individuals that want to be more self sufficient, they might need a little bit of assistance, kind of navigating those waters of how they use those work incentives when they use those work incentives.

98

00:12:15.504 --> 00:12:17.303

Um, and maximizing.

99

00:12:17.578 --> 00:12:23.759

Um, the use of those work incentives, so, again, um, under the benefits planning service.

100

00:12:23.759 --> 00:12:38.693

That's the type of assistance that can be provided under that service. Um, also with the service, there's probably going to be some verification benefit verification. So, um, the benefits specialist is.

101

00:12:38.969 --> 00:12:53.969

Going to want to make sure that this is the type of benefit that person's receiving uh, they might want to coordinate with Social Security to make sure that they act the information that they're going to share with that person is accurate and true.

102

00:12:56.158 --> 00:13:06.058

And I noticed the chat box kind of died down. So if you guys do have questions, still keep them going.

```
103
00:13:08.428 --> 00:13:21.028
So who can benefit from benefits planning so, the benefits planning
service is available for individuals who are considering worth thinking
about employment and trying to figure out.
104
00:13:21.028 --> 00:13:26.849
You know, um, do I want to pursue employment? You know.
00:13:26.849 --> 00:13:31.318
What's that? Look like for me? So somebody who's considering, um.
106
00:13:31.318 --> 00:13:34.528
That that employment who's contemplating.
107
00:13:34.528 --> 00:13:42.239
Uh, the potential of being employed, uh, somebody who's actually seeking
employment.
108
00:13:42.239 --> 00:13:46.918
Uh, could be somebody who is, um.
109
00:13:46.918 --> 00:13:52.528
Either considering advancing in their career or.
110
00:13:52.528 --> 00:13:55.798
They're, um, they've been offered.
111
00:13:57.178 --> 00:14:07.769
An opportunity to advance it can also be for individuals who just need
support with managing.
00:14:07.769 --> 00:14:20.668
That work and benefits while employed. So, as I mentioned earlier, you
know, some individuals, they're gonna have questions.
113
00:14:21.053 --> 00:14:32.453
They've been employed, you know, now they're getting offered a pay,
raise, or, um, there's the option to increase ours and they're just
wanting to to see what their options are.
114
```

00:14:32.453 --> 00:14:40.043

What that would look like, what, what kind of effect that would have on their benefits. And maybe how they can utilize the work incentives to.

115

00:14:40.318 --> 00:14:47.068

To do that if they wanted to who it's not for.

116

00:14:47.068 --> 00:14:54.479

Um, it's not for people who aren't even.

117

00:14:54.479 --> 00:15:08.609

Contemplating work who aren't even seeking employment or who aren't even working at all. So, um, if somebody's not interested in employment at all.

118

00:15:08.609 --> 00:15:12.808

They most likely would not make a good fit.

119

00:15:12.808 --> 00:15:21.448

For this service, um, so I know sometimes I would get asked questions from people about, um.

120

00:15:21.448 --> 00:15:24.989

Medicaid spend down. Were they working? Nope.

121

00:15:24.989 --> 00:15:35.759

Had no interest in working they just were they had questions about the Medicaid spend down that would not be inappropriate use of our benefits planning service.

122

00:15:35.759 --> 00:15:43.438

It's not for somebody to simply report their monthly earnings to Social Security or family support division.

123

00:15:43.438 --> 00:15:56.609

So, in our waiver renewal, that is something we have included in with our support employment service. So, for if that's the only support, somebody needs.

124

00:15:56.609 --> 00:16:01.979

Is help in, uh, reporting their monthly earnings.

125

00:16:01.979 --> 00:16:07.288

That's something that can be done under supported employment.

```
126
00:16:11.729 --> 00:16:14.849
All right, so simply put.
127
00:16:14.849 --> 00:16:18.418
We want to kind of keep this simple.
128
00:16:18.418 --> 00:16:24.178
Who would make a good candidate? Somebody who's interested in exploring
129
00:16:25.229 --> 00:16:30.749
Are participating in Pre vocational services. So, the key there is that
the person.
130
00:16:30.749 --> 00:16:39.749
Doesn't have a specific job that they are actively taking steps, um, to
pursue. So they.
131
00:16:39.749 --> 00:16:45.958
Aren't doing any kind of job seeking activities they have not identified.
132
00:16:45.958 --> 00:16:53.908
What kind of a job they're they're interested in this could also be.
133
00:16:53.908 \longrightarrow 00:17:00.298
Taking, um, a hard skill training course. So, um.
134
00:17:00.298 --> 00:17:08.519
Taking college courses, or, um, participating in a training program
through, um.
135
00:17:08.519 --> 00:17:15.179
Department of higher education and workforce development or community
college trade school.
136
00:17:15.503 --> 00:17:16.104
So,
137
00:17:16.433 --> 00:17:16.973
um,
```

```
138
00:17:17.213 --> 00:17:18.173
things that come to mind,
00:17:18.173 --> 00:17:18.384
you know,
140
00:17:18.384 --> 00:17:20.604
I think of individuals that may be,
141
00:17:20.634 --> 00:17:21.054
uh,
142
00:17:21.084 --> 00:17:22.074
participating in a,
143
00:17:22.223 --> 00:17:26.304
in a coding class launch code because they're interested in getting into,
144
00:17:27.773 --> 00:17:28.374
um,
145
00:17:28.673 --> 00:17:31.284
individuals who might be.
146
00:17:31.588 --> 00:17:41.878
You know, taking, um, autobody classes, because, you know, they want to
get into that mechanics that auto body. Uh, so.
147
00:17:41.878 --> 00:17:48.328
If an individual is either completing job seeking activities.
00:17:48.328 --> 00:17:57.088
Or they're participating in a training for a specific job afterwards.
Those individuals are probably going to be better suited through the
whip.
149
00:17:57.088 --> 00:18:10.558
Provider so, for our funding for DMs funding, we're looking at
individuals who would not be eligible for whip. So, um, or would not be.
150
00:18:10.584 --> 00:18:24.864
```

Able to access with us services. So, again, uh, looking for somebody who doesn't quite have that specific job goal yet they haven't identified it yet, but they're interested in kind of figuring it out looking at it.

151

00:18:25.403 --> 00:18:26.094

Um.

152

00:18:27.804 --> 00:18:38.723

So someone who has Medicaid, but not a cash benefit, so they might not have, or they may not have a parent's benefit.

153

00:18:38.784 --> 00:18:44.213

But they have Medicaid key here is they must be interested in exploring work.

154

00:18:44.489 --> 00:18:57.088

Seeking work, or currently working, or considering an advancement and I see in the chat box, there's a question about and I apologize. So with a stands for work incentive.

155

00:18:57.088 --> 00:19:03.808

Planning assistance, um, so in Missouri we have 2 providers.

156

00:19:03.808 --> 00:19:13.409

And Missouri, Missouri, protection and advocacy, those are the 2 whip of providers in Missouri. So, uh, basically.

157

00:19:13.409 --> 00:19:20.638

Under our service definitions, we've basically said that individuals who are.

158

00:19:20.638 --> 00:19:26.638

Are able to access should be utilizing with for the benefits planning.

159

00:19:29.638 --> 00:19:43.374

So, that kind of leads us to the next thing. So what, if somebody doesn't meet that criteria that I just mentioned they, they have social security benefits. They're currently seeking a job.

160

00:19:43.523 --> 00:19:54.953

They, they know exactly what kind of job they want or maybe they're working. We want to make sure that we're referring them to that work and sense of planning assistance program.

```
161
00:19:55.493 --> 00:20:00.923
So there's the with the hotline and that's the route for referring
people.
162
00:20:01.169 --> 00:20:05.219
So, we would make sure that that person.
163
00:20:05.219 --> 00:20:09.479
Contacted that number and did that referral um.
164
00:20:09.479 --> 00:20:16.469
For individuals who might need assistance, you can help them through
that. So you can do like a, um.
165
00:20:17.999 --> 00:20:22.979
Have them involved in that phone call, or are calling together.
166
00:20:22.979 --> 00:20:26.818
To make that referral to that with a provider.
167
00:20:30.568 --> 00:20:36.239
So limits of our benefits planning service.
168
00:20:38.334 --> 00:20:38.874
So,
169
00:20:40.763 --> 00:20:44.933
it can only be provided if a Missouri based social security work,
170
00:20:44.963 --> 00:20:45.564
incentive,
171
00:20:45.564 --> 00:20:47.814
planning and assistance program were sought,
172
00:20:47.993 --> 00:20:50.094
and services were not available,
173
00:20:50.423 --> 00:20:51.294
accessible,
```

```
174
00:20:51.384 --> 00:20:52.463
or applicable,
175
00:20:52.763 --> 00:21:01.104
due to either in eligibility or because waitlist that would result in
services not being available within the 30 day calendar.
176
00:21:01.348 --> 00:21:11.398
30 calendar days. Excuse me? Um, the must document that the whip of
services were not accessible, applicable.
177
00:21:11.398 --> 00:21:14.548
Or available, so.
178
00:21:14.548 --> 00:21:18.269
Um, and talking with, um.
179
00:21:20.278 --> 00:21:33.114
Our whip a providers, um, and Missouri protection and advocacy. Uh,
basically, everybody who contacts that with the hotline will receive some
amount of assistance.
180
00:21:33.864 --> 00:21:47.693
Um, now, basically, they're what they call their individualized whip
services, which are those in depth benefits analysis. That may not be
applicable to all.
181
00:21:47.723 --> 00:21:53.273
So if you go back and I'm gonna scroll back here to previous slide here.
182
00:22:00.088 \longrightarrow 00:22:08.398
So, if you kind of go back to the slide and think about it, okay, if you
have somebody who is just starting to think about work.
00:22:09.384 --> 00:22:20.844
And maybe they're concerned about how work is going to affect their
benefit. So they're kind of like, yeah, I might be interested in work.
I'm just, I'm not sure.
184
00:22:21.294 --> 00:22:32.094
I'm just not sure yet I, I want to make sure that I'm not gonna be
jeopardizing my social security benefits or my Medicaid. Um, so you've
got somebody who's interested in employment.
```

185

00:22:32.459 --> 00:22:42.989

They're considering employment, but they want to make sure that it's not going to jeopardize other benefits.

186

00:22:42.989 --> 00:22:48.298

Because they don't have that job goal.

187

00:22:48.298 --> 00:22:57.659

Identified they're, they're not actually taking active steps to seek employment at that time.

188

00:22:57.659 --> 00:23:07.499

A, with a provider is going to be very limited in what they can provide. They're not going to be able to provide that in depth benefits playing. At the time. They might be able to provide some.

189

00:23:07.499 --> 00:23:13.138

Some information, but more than that, it's just going to be.

190

00:23:13.138 --> 00:23:17.878

Referring them on to something else. Uh, so.

191

00:23:17.878 --> 00:23:27.509

Again, if we know somebody is not going to be able to get that in depth service from that whip up provider, because.

192

00:23:27.509 --> 00:23:35.219

They're not actively taking steps to seek employment right now. They don't have that identified.

193

00:23:35.219 --> 00:23:44.009

That gives us the justification. We just need to document that in the isb. We need to state that in the, that.

194

00:23:44.009 --> 00:23:49.229

The web services would not be applicable to them. Um.

195

00:23:49.229 --> 00:24:02.878

They are limited to serving people who have assets or or so if somebody only has Medicaid and they don't have a social security cash benefit.

```
00:24:02.878 --> 00:24:06.449
We know they never replied for social security benefits.
197
00:24:07.648 --> 00:24:14.009
Again, um, that can be justification. They would not be eligible for whip
of services.
198
00:24:14.009 --> 00:24:17.699
Document that in the isb, so we can request the employment.
199
00:24:17.699 --> 00:24:22.558
Um, so we can request the benefits planning, um.
200
00:24:23.608 --> 00:24:26.788
If you are uncertain, if you, you don't know.
00:24:26.788 --> 00:24:31.828
When in doubt go ahead and refer them on.
202
00:24:31.828 --> 00:24:36.479
So, um, again, that referral number.
203
00:24:36.479 --> 00:24:41.669
That hotline is 8 66968.
204
00:24:41.669 --> 00:24:44.729
2, 8, 7, 4.
00:24:44.729 --> 00:24:50.878
Once they connect with that with a provider, if that with a provider
prefers them back to us.
206
00:24:50.878 --> 00:24:55.378
Document that in the as yes.
207
00:24:56.729 --> 00:25:02.098
It's 7842 did I say 7? 402.
208
00:25:02.098 --> 00:25:07.618
Something like that. I apologize. Okay. Thank you for. Correcting me. 8.
6 6.
```

```
209
00:25:07.618 --> 00:25:11.699
9 6 87842.
210
00:25:11.699 --> 00:25:16.288
Thank you cat. Ah, so.
211
00:25:16.288 --> 00:25:21.959
Again, if you if you assist a person to.
212
00:25:21.959 --> 00:25:31.798
Referred to that, you know, to make that hotline, um, call to and then
that with a provider refers them back to us document that in the DSP.
213
00:25:31.798 --> 00:25:34.798
To show that, hey, they did try to access.
214
00:25:34.798 --> 00:25:40.288
It's unavailable to them. All right.
00:25:42.538 --> 00:25:50.729
Real quick. I see a question about defining what a unit is. A unit is 15
minutes. Yes.
216
00:25:54.239 --> 00:25:57.628
So when we say that.
217
00:25:57.628 --> 00:26:05.368
An individual can get a maximum of 60 units per annual plan year. We are
talking about 15 hours.
218
00:26:09.298 --> 00:26:22.469
So, um, I see there's a question about how to find a certified benefits
planner. So we're going to get to that.
219
00:26:24.778 --> 00:26:35.398
So, um, the service is provided in 15 minute increments it has to be
identified in the.
220
00:26:35.398 --> 00:26:39.959
Um, the isb is going to drive it, so, um.
```

```
00:26:41.459 --> 00:26:45.088
You would have to say how many how many units.
222
00:26:45.088 --> 00:26:54.749
Um, so I see, there's a question about the billing process. We don't.
223
00:26:54.749 --> 00:26:59.729
Really have it, um, in this.
00:27:01.229 --> 00:27:06.058
Webinar to kind of talk about the, the billing process.
225
00:27:06.058 --> 00:27:18.989
But it's pretty much like any other of our services. So, once it's
approved and you've been providing it, the provider can then follow their
process for billing for services.
226
00:27:18.989 --> 00:27:23.608
There's a question about a person receiving funding from.
00:27:23.608 --> 00:27:28.439
Can they still qualify for benefits planning service through.
228
00:27:28.439 --> 00:27:31.618
Or do they have employment services?
229
00:27:31.618 --> 00:27:36.808
Funded by DMA and I'm way I'm understanding that is.
230
00:27:36.808 --> 00:27:41.128
Can they be fun? It supports and access.
00:27:41.128 --> 00:27:51.628
Benefits planning through, um, waiver funding or do they have to be
utilizing waiver? Funded employment supports in order to access.
232
00:27:51.628 --> 00:28:02.963
Benefits planning as well, um, per our service definitions, as I
understand them, there's, there's nothing stating that they have to be
accessing our employment services.
233
```

00:28:02.993 --> 00:28:08.243

Our other waver funded employment supports to be accessing benefits planning. So. 234 00:28:08.699 --> 00:28:16.409 Could somebody be using for employment supports? Yes. Could somebody not be using any supports for employment? 235 00:28:16.409 --> 00:28:28.769 Yes, um, again with the isb, we just have to document why the benefits planning is needed and, um, address the availability of with. 236 00:28:30.538 --> 00:28:36.929 Um, there's a question about. 237 00:28:36.929 --> 00:28:39.959 Exception for the conflict free case management. 238 00:28:39.959 --> 00:28:43.798 My understanding is no, um. 00:28:48.358 --> 00:28:53.729 See. 00:28:57.628 --> 00:29:05.999 Hello. 241 00:29:09.179 --> 00:29:13.169 So, who can provide this service kind of and I think. 242 00:29:13.169 --> 00:29:20.124 Um, there was a few questions in the chat box that I didn't read off that specifically have to do with this. 243 00:29:20.574 --> 00:29:29.753 So we are looking for individuals who work for agencies that have 1 of 3 credentials. 244 00:29:29.999 --> 00:29:34.048 They're either going to be a certified community work incentive counselor.

245

00:29:34.048 --> 00:29:37.828

A community partner work incentive counselor. 246 00:29:37.828 --> 00:29:41.278 Or a work incentive practitioner. 247 00:29:41.278 --> 00:29:44.548 There are currently only 2. 248 00:29:44.548 --> 00:29:48.419 Ways to achieve to. 249 00:29:48.894 --> 00:29:59.273 Get these certifications so, uh, the 1st, 2, the certified community work incentive counselor and the community partner work. Incentive. 250 00:29:59.273 --> 00:30:04.673 Counselors are credentials that Virginia Commonwealth University uses. 00:30:04.919 --> 00:30:16.259 So, individuals would have had to go through Virginia Commonwealth to get 1 of those 2 credentials. The work incentive practitioner credential. 252 00:30:16.259 --> 00:30:20.459 Is the 1 that Cornell University uses? 253 00:30:20.459 --> 00:30:26.128 So, um, the process for service providers. 254 00:30:26.128 --> 00:30:34.469 If they're interested in providing this employment service, 1st, they have to have somebody on staff who has. 00:30:34.469 --> 00:30:42.419 1 of these 3 credentials, so they either have to go hire somebody who has a certified work incentive counselor. 256 00:30:42.419 --> 00:30:53.608 Credential community partner, work and sensitive counselor credential or work incentive, practitioner credential, or they have to help a staff person.

00:30:53.608 --> 00:31:01.739

Access the training the division currently we are trying to help service providers, access Cornell.

258 00:31:01.739 --> 00:31:07.469 Uh, work incentive, practitioner credential program in the hopes that. 259 00:31:07.469 --> 00:31:11.969 You know, that will help more service providers, be able to offer. 00:31:11.969 --> 00:31:18.689 This service, so, um, if a service provider. 2.61 00:31:18.689 --> 00:31:22.709 Has somebody with this credential and they want to. 262 00:31:22.709 --> 00:31:26.278 Add this to their. 263 00:31:26.278 --> 00:31:33.898 Their contracted services that they can provide, they need to reach out to either their vendors service coordinator. 264 00:31:33.898 --> 00:31:40.469 Or our provider relations rate and enrollment team. So. 265 00:31:40.469 --> 00:31:55.134 The right enrollment team, so if they go through the vendor service query, the vendor service coordinator is most likely going to connect them with the rate and enrollment team. If they reach out directly to the right. Enrollment team that rate enrollment team is probably going to come back with. 266 00:31:55.163 --> 00:32:00.713 We need proof of you meeting the, the training requirements of you having the credentials. 267 00:32:02.308 --> 00:32:09.929 So, I can tell you right now, we are still waiting. 268 00:32:09.929 --> 00:32:20.993 A, a code from Mo, health net CMS so we don't yet have that code to

actually add that service to people's contracts.

```
269
00:32:20.993 --> 00:32:28.013
So, if you go look and see more to see if if an agency you work with, has
the ability to provide, um.
270
00:32:28.378 --> 00:32:32.068
Benefits planning, you're not going to see it yet.
271
00:32:32.068 --> 00:32:40.169
But we are very hopeful that in the near future, we are going to have
this code, and we are going to get, uh, service providers.
272
00:32:40.169 --> 00:32:49.648
um on board with providing the service i can tell you right now we have a
number of service providers currently going through
273
00:32:49.648 --> 00:32:55.979
Car now, universities, um, work, incentive, practitioner, coordinate, um.
274
00:32:55.979 --> 00:32:59.548
Credential program right now so.
275
00:33:00.773 --> 00:33:15.324
We are getting service providers connected to that training so that they
can take it so that they can't offer and I'm still getting calls from
service providers with continued interest. So, um, this course is offered
3 times a year.
276
00:33:15.324 --> 00:33:26.604
So we continue to try to educate service providers about this opportunity
so that we can continue to get more service providers connected to that
training.
277
00:33:27.088 --> 00:33:40.259
To be able to provide that service. So how do you find out which
providers have it in your area?
278
00:33:40.259 --> 00:33:43.588
So, those providers with that.
279
00:33:43.588 --> 00:33:48.689
Community work, incentive, counselor or that community partner work
```

incentive counselor.

```
280
00:33:48.689 --> 00:33:59.933
Or work, incentive, practitioner credential on staff at that agency, and
offering that benefits planning service through our waiver funded
supports, are going to be listed in Seymour.
281
00:34:00.473 --> 00:34:04.134
Um, so if you're not familiar with data Central.
282
00:34:04.409 --> 00:34:08.248
And how to, um.
283
00:34:09.478 --> 00:34:17.248
Run report here are some quick instructions, so you're going to go visit
data essentials that dot Gov.
284
00:34:17.248 --> 00:34:28.108
Data central reports, data, Central reports dot dot. Gov, you're gonna
click on the plus that is just to the left of Seymour in the tree node.
285
00:34:28.108 --> 00:34:32.429
They're on the left side of your screen that's going to expand a list.
286
00:34:32.429 --> 00:34:36.449
Then you're going to click on the plus to the left of the provider
directory.
287
00:34:36.449 --> 00:34:42.148
Again, that's going to expand another list and you want to click on
search by service.
288
00:34:42.148 --> 00:34:48.268
That will then give you the option of saying, okay, I'm looking at this
regional office.
00:34:49.378 --> 00:34:56.068
Um, if you want to limit it by certain providers, or you can just do all
the providers.
290
00:34:56.068 --> 00:35:00.239
And then you're going to be looking at service codes.
291
```

00:35:00.239 --> 00:35:05.518

On that stuff so.

292

00:35:05.518 --> 00:35:08.668

I know that.

293

00:35:08.668 --> 00:35:17.364

A number of you have told me that running that report from data Central, um, isn't always that accurate.

294

00:35:17.393 --> 00:35:24.054

1, what you'll notice is only those service providers who have gone through that specifics.

295

00:35:24.923 --> 00:35:39.293

Regional office are going to show up, so, if a provider went through a different regional office, and you didn't list that regional office in that that search, they're not going to show up.

296

00:35:40.739 --> 00:35:54.353

Also, the other thing is, it's not going to show you by county. So sometimes what we see is some providers are willing to serve some counties in a regional office, but not all of the counties that that regional office touches.

297

00:35:55.014 --> 00:36:06.054

Um, so, you know, there can be some frustration you're going. Okay. You're listed as a service provider, but you're not providing the support in my county, the county that I need it. So.

298

00:36:06.389 --> 00:36:16.619

If you're familiar with our provider maps, our employment service provider maps, I am in the process of trying to update them.

299

00:36:16.619 --> 00:36:23.818

We're going to make sure that those service providers providing benefits planning are also listed.

300

00:36:24.744 --> 00:36:25.643

On these maps,

301

00:36:25.643 --> 00:36:26.123

so you,

```
00:36:26.184 --> 00:36:27.594
you should be able to see them,
303
00:36:27.744 --> 00:36:28.134
304
00:36:28.164 --> 00:36:33.233
and we're going to add a a little key so that you'll know,
00:36:33.264 --> 00:36:34.074
okay,
306
00:36:34.313 --> 00:36:36.773
this provider is providing benefits planning,
307
00:36:36.804 --> 00:36:40.463
as opposed to all of the other employment supports.
308
00:36:47.489 --> 00:36:55.259
So just real quickly making sure I did not overlook any questions.
00:36:55.259 --> 00:37:07.648
Hello.
310
00:37:07.648 --> 00:37:21.329
I see there's a question about, will there be a training specifically for
benefits planners to know how, uh, supports provided should be
documented? I'm not sure about that, but I can get back to you on that.
311
00:37:21.329 --> 00:37:25.679
Um, and I see, um, somebody from our provider.
312
00:37:25.679 --> 00:37:38.909
Uh, right enrollment team is on the webinar today and provided the
contact information. So if you're a service provider and you're needing
to contact our provider rate, enrollment team is in the chat box for,
you.
313
00:37:38.909 --> 00:37:52.409
i see there's a question about certification as an individual or do you
have to work for an agency um
```

 $00:37:53.759 \longrightarrow 00:37:56.789$ With this this.

315

00:37:56.789 --> 00:38:11.519

If you're talking about the 50% reimbursement type in that the division is offering to service providers for having staff that is really intended for, um, our contracted service providers that already offer.

316

00:38:11.519 --> 00:38:25.829

At least 1 service, and it doesn't have to be an employment service, it could be a day, have provider or it could be a residential provider. Um, doesn't necessarily have to be an employment service provider, but it is intended, um.

317

00:38:25.829 --> 00:38:39.809

To help our service providers are already contracted service providers, be able to access that training, um, to have staff get trained to then be able to offer this service. Um.

318

00:38:39.809 --> 00:38:54.474

To our waiver recipients. So now let's talk about what must be included in that.

319

00:38:55.315 --> 00:39:08.034

So, as I mentioned earlier, there needs to be a statement of availability or unavailability of that work incentive, planning, assistance, program, support. Um.

320

00:39:08.340 --> 00:39:18.329

So this could be that they're ineligible, because they don't have a social security benefit. They don't have they don't have they don't have a parent.

321

00:39:18.329 --> 00:39:31.739

You know, maybe they just turned 18 and all, they've got his Medicaid, but you're talking about employment and there's questions about how much can they work and not jeopardize that Medicaid? Um.

322

00:39:31.739 --> 00:39:37.170

So, it could be that the width of support is.

323

00:39:37.170 --> 00:39:41.940

Inaccessible at this time, due to them, not having a specific job.

```
00:39:41.940 --> 00:39:49.769
So, like I mentioned earlier, it could be an individual who's considering
employment they're thinking about it, they might be interested, but.
325
00:39:49.769 --> 00:39:53.010
They want to learn more about how much.
326
00:39:53.010 --> 00:39:59.880
Work can affect their benefits and and what their options are before they
commit.
327
00:39:59.880 --> 00:40:09.449
To say, I'm all in, let's go find me a job. So if somebody's kind of
early on in that stages of exploring work.
328
00:40:09.449 --> 00:40:21.630
Again, that that, with a provider is not going to be able to provide that
in depth benefits analysis during those very early stages of
contemplating.
329
00:40:21.630 --> 00:40:25.260
Work, um.
330
00:40:25.260 --> 00:40:32.429
Now, the unavailable of supports due to waitlist again, right now what
I'm hearing from the whip of providers.
331
00:40:32.429 --> 00:40:40.230
They don't have a wait list. They're expected to provide some amount of
support.
332
00:40:40.230 --> 00:40:44.400
Within 5, days of getting referred on from that.
333
00:40:44.400 --> 00:40:48.300
Of getting that referral, so.
334
00:40:48.775 --> 00:40:59.695
Basically, again, if that, with a provider, then refers that person back
to us if they say, hey, we think you're going to be better served
through, uh, dmhc benefits planning.
```

335

00:41:00.324 --> 00:41:05.815

You can use that as justification that, which was not available to them.

336

00:41:07.045 --> 00:41:21.085

So, like, with any other service, you need to have some kind of goal or outcome. How does that service assist that individual with achieving that outcome? What are you hoping to get from the benefits planning service?

337

00:41:21.389 --> 00:41:27.119

What are you what are you trying to achieve by utilizing that service?

338

00:41:28.380 --> 00:41:33.869

You also want to make sure that in your request in the isb, you are.

339

00:41:33.869 --> 00:41:38.130

Adhering to our service definition.

340

00:41:38.130 --> 00:41:48.690

So you want to make sure that that unit request fits within the limit. So, again, benefits planning is limited to 60 units.

341

00:41:48.690 --> 00:41:58.320

Per plan year, um, the support that you're requesting the support that you're saying that they need is allowed within the service definition.

342

00:41:58.320 --> 00:42:02.730

Again, if you remember if somebody just needs help.

343

00:42:02.730 --> 00:42:15.480

With reporting their income, or let's say they've already gotten some in depth benefits analysis. They know that for them where they're at. Right then in that moment, they're saying, hey.

344

00:42:15.480 --> 00:42:24.659

I already know I can't work more than 25 hours, but I need support with making sure I don't work more than 25 hours.

345

00:42:24.659 --> 00:42:37.619

Per week that is something that could be provided under that support and employment. So if somebody needs help with, um, making sure that they don't work too many hours and they know what that number is.

346

00:42:37.619 --> 00:42:43.500

They've already gotten some in depth guidance as to what their options are.

347

00:42:43.500 --> 00:42:46.949

And what they need to do, and they've already made that decision.

348

00:42:46.949 --> 00:42:55.769

Are they just need help with just reporting that income to Social security? That is stuff that can be provided under support and employment.

349

00:42:56.485 --> 00:43:02.215

So, again, the support needs to match the intent of the service.

350

00:43:02.215 --> 00:43:13.135

So if you go back and you think what's the intent of the service, the intent of the service is to help individuals, make an informed choice about how much they can work.

351

00:43:14.309 --> 00:43:23.070

Maintain their benefits, understand their options and utilize those work incentives if they so choose that.

352

00:43:26.880 --> 00:43:36.989

So 1 of the questions I want to know from you now, is what do you feel.

353

00:43:36.989 --> 00:43:40.889

That you need to be more comfortable with.

354

00:43:40.889 --> 00:43:52.320

Being able to request benefits planning is there something as support corners as service providers that you feel would help you feel more comfortable? What do you need.

355

00:43:53.969 --> 00:43:59.280

So go ahead and put that in a chat and I'm going to check and make sure I've covered all the questions.

356

00:44:08.010 --> 00:44:17.099

Okay, I do see something in the chat box. Okay. So training for that referral process. So, um.

357

00:44:18.480 --> 00:44:27.210

```
You know, good to know that you're, you're feeling like you still need
some more guidance with, um, how do I, how do I make that referral?
358
00:44:27.210 --> 00:44:31.469
Um, so.
359
00:44:31.469 --> 00:44:40.230
Good suggestion, and if anyone else has any other suggestions that they
would like for, for me to know, um.
360
00:44:40.230 --> 00:44:44.039
To help you guys feel more comfortable with utilizing this service.
361
00:44:44.039 --> 00:44:47.460
Please keep putting those in the chat box.
362
00:44:48.719 --> 00:44:54.929
So, quick reminder that moving forward.
363
00:44:54.929 --> 00:44:58.170
For the next 4 months.
364
00:44:58.704 --> 00:45:02.724
We're going to be focusing on each of the employment services.
365
00:45:02.724 --> 00:45:16.945
So for December, January, February, and March, I'm gonna be taking a
deeper dive into each of our existing employment services covering what
changes were made to them with the waiver renewals.
366
00:45:17.304 --> 00:45:20.514
Um, so that you can feel a little bit more comfortable and.
367
00:45:20.789 --> 00:45:31.230
Um, and understand those services a little bit more. So, 2nd, Wednesday
of each month from 130 to 230.
368
00:45:31.230 --> 00:45:34.619
So, again, those dates are December 8.
```

369

00:45:34.619 --> 00:45:46.619

January 12th, February, 9th and March night and again. Um, so just like, today, we kind of focused on the benefits planning.

00:45:46.619 --> 00:45:59.610

So, December, 8, we are gonna take a deeper dive into 1 of the other employment services and we're just kinda keep going through each of the employment services until we've covered them all.

371

00:45:59.610 --> 00:46:12.445

Uh, all right, so when you get off, please don't forget to answer the survey questions at the end of the webinar.

372

00:46:12.715 --> 00:46:21.505

Your feedback is very useful in making sure that these webinars are worthy of your time and that you're getting the information that you need.

373

00:46:23.250 --> 00:46:29.489

So, I do look at those surveys, so please, please, please, please, uh.

374

00:46:29.489 --> 00:46:38.130

Give me your feedback and anytime you have any questions. So if I was not able to answer 1 of your questions.

375

00:46:38.130 --> 00:46:42.119

Today I know there was a couple that, um.

376

00:46:42.119 --> 00:46:48.000

I had basically indicated, please reach out to me. So.

377

00:46:48.000 --> 00:46:55.019

I know there was a question about the billing process about service.

378

00:46:55.019 --> 00:46:59.280

Providers accessing that training, um.

379

00:46:59.755 --> 00:47:11.545

So, definitely, I know there was a question about qualifying requirements for social security or so. Please reach out to me. My phone number is $60,696\ 1,\ 2,\ 2,\ 9.$

380

00:47:14.820 --> 00:47:20.760

And my email is Sandy dot Kaiser and that is spelled K. E. Y.

381 00:47:20.760 --> 00:47:25.829 S. E. R. at D image dot. Gov.

382 00:47:25.829 --> 00:47:30.192 Thank you everyone, that's it.